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Fannie Profit Plummet; Forbearance Fears Confirmed

Given their respective sizes, the economic dislocation created by the **COVID-19 pandemic appears to have hit Fannie Mae harder than its competitor GSE Freddie Mac**. Fannie Mae said on Friday that it had total comprehensive income of \$0.476 billion in the first quarter of 2020, down from \$4.266 billion the previous quarter. Freddie Mac, while down significantly, managed comprehensive income of \$0.62 billion, compared to \$2.430 billion in the fourth quarter of 2019.

The company said the decrease in net income was due primarily to a shift from credit-related income to credit-related expense. It increased its allowance for loan losses to reflect those it currently expects to incur, including 4.1 billion attributed to the COVID-19 outbreak reflected in its \$2.7 billion of credit-related expenses for the quarter.

Based on preliminary reports from its servicers, Fannie Mae estimates that **about 7 percent of the loans in its single-family guaranty book of business were in forbearance on April 30**. It expects that number to increase.

The company reported net revenue of \$5.655 billion for the quarter, up by \$725 million from a year earlier, but less than the \$6.054 billion reported in Q4 of 2019. Fee income was \$308 billion, nearly triple that of the previous two reporting periods but net interest income of \$5.347 billion, while up from the \$4.795 billion reported a year earlier, fell better than a half billion dollars below that income in the fourth quarter.

Hugh R. Frater, the company's CEO said, "Fannie Mae is **committed to fulfilling its vital role in helping our customers, our servicers, and the market as a whole** manage through this period of uncertainty. We recognize that more work lies ahead to help borrowers, renters, and the housing market recover. I want to give special thanks to the people of Fannie Mae, who have stepped up to their mission with characteristic grit and humility, and with their rock-solid commitment to provide a sound foundation for our country's housing market."

The company had an estimated market share of 38 percent of single-family securities issuances during the quarter and provided \$204.6 in liquidity to the mortgage market. It financed 256,000 home purchases, refinanced 439,000 mortgages, and funded 159,000 multifamily rental units.

National Average Mortgage Rates



| | Rate | Change | Points |
|----------------------------|-------|--------|--------|
| Mortgage News Daily | | | |
| 30 Yr. Fixed | 7.15% | -0.05 | 0.00 |
| 15 Yr. Fixed | 6.63% | -0.03 | 0.00 |
| 30 Yr. FHA | 6.61% | -0.03 | 0.00 |
| 30 Yr. Jumbo | 7.39% | -0.02 | 0.00 |
| 5/1 ARM | 7.34% | +0.01 | 0.00 |

Freddie Mac

| | | | |
|--------------|-------|-------|------|
| 30 Yr. Fixed | 7.09% | -0.35 | 0.00 |
| 15 Yr. Fixed | 6.38% | -0.38 | 0.00 |

Mortgage Bankers Assoc.

| | | | |
|--------------|-------|-------|------|
| 30 Yr. Fixed | 7.24% | +0.11 | 0.66 |
| 15 Yr. Fixed | 6.75% | +0.11 | 0.64 |
| 30 Yr. FHA | 7.01% | +0.11 | 0.94 |
| 30 Yr. Jumbo | 7.45% | +0.05 | 0.56 |
| 5/1 ARM | 6.64% | +0.12 | 0.87 |

Rates as of: 5/9

Recent Housing Data

| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Apr 24 | 196.7 | -2.67% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |

| | Value | Change |
|---|--------------------|---------------|
| Although it had comprehensive income for the quarter, Fannie Mae's net worth declined from \$14.6 billion as of December 31, 2019 to \$13.9 billion as a result of a \$1.1 billion charge to retained earnings due to implementation of the Current Expected Credit Loss (CECL) standard on January 1, 2020. The company will not be required to pay a dividend for the quarter to the U.S. Treasury as its net worth remains below the \$25 billion required. | Builder Confidence | Mar 31 +6.25% |

The company says it expects the impact of the COVID-19 national emergency to **continue to negatively affect its financial results and contribute to lower net income in 2020 than in 2019**. Due to disruptions in the market and economic uncertainty, the company does not anticipate engaging in back-end credit-risk transfer transactions in the near term.

Because Integrity Matters™

Jeffrey has spent the last three decades perfecting an Honest, Open and Transparent (HOT™) loan and closing process that is laser-focused on enhancing the consumer mortgage experience. By combining old-school, trustworthy customer service with real-time, mobile-friendly technology, he has successfully built thousands of loyal, raving fans.

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