



## Tom Payne

Senior Loan Consultant, loanDepot  
 NMLS# 1017004 #174457 Licensed in all 50 States  
 2835 St. Rose Parkway, Suite 120 Henderson, NV 89052

Office: 702-303-0243  
 Mobile: 702-303-0243  
[tompaynemortgage@gmail.com](mailto:tompaynemortgage@gmail.com)  
[View My Website](#)

## Too Soon to Think About The Next Recession?

One short week after witnessing a return of interest rate volatility, it disappeared again this week. Mortgage rates saw **some** small-scale ups and downs, but generally held very close to last Friday's levels. All this despite the presence of important economic data and a policy announcement from the Fed.

Investors are **wrestling with bigger decisions** about where the economy goes from here. This might seem a bit silly considering economic data has been stable and strong for so long, but financial markets are always doing their best to price-in the future.

When the tax bill was just coming to fruition in early 2018, the future seemed much clearer. Treasury yields would still have to rise because they hadn't yet priced-in the excess government debt supply associated with the tax bill (more supply = higher rates).

On the other side of the market, equities traders were **just beginning** to price-in the tax bill's anticipated effect on corporate earnings. And of course, the Fed would have to hike rates a bit more quickly if the tax bill ended up having a stimulative effect.

As of mid-February, markets were telling us this "pricing-in" process was potentially winding down. Bonds had reached a bit of a plateau and were **finally** moving sideways. Stocks had recovered from the early February flash crash and began to consolidate without making new highs. We even saw a plateau in the markets that bet on the Fed's rate hike pace.

Then the **trade war headlines** began to circulate. This was to be the theme that would underpin a growing level of indecision in the marketplace. It was the manifestation of the question: have investors priced-in enough of the future's positive economic potential?

While it **may** well be **far** too early for the debate, the question of the timing of the next recession (or simply the next economic deceleration) is already being asked. One of the most common arguments in favor of asking the question is the falling (or flattening) "yield curve"--the spread between 2yr and 10yr Treasury yields.

Although many pundits and even several Fed members have opined that **history will not repeat itself** in the same way this time around, in the past, an

## National Average Mortgage Rates



	Rate	Change	Points
<b>Mortgage News Daily</b>			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

### Freddie Mac

30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

Rates as of: 7/22

## Market Data

	Price / Yield	Change
MBS UMBS 5.5	99.39	-0.01
MBS GNMA 5.5	99.78	+0.00
10 YR Treasury	4.2393	-0.0132
30 YR Treasury	4.4598	-0.0127

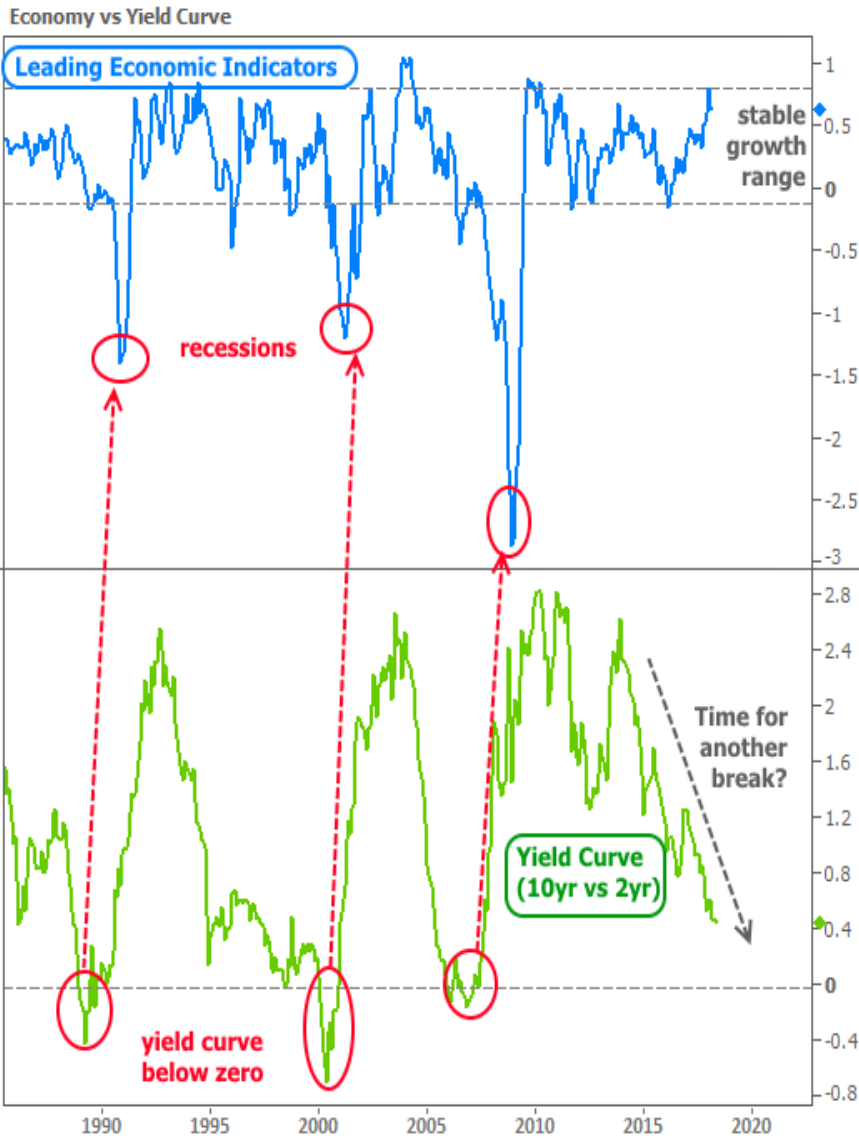
Pricing as of: 7/23 5:02AM EST

## Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

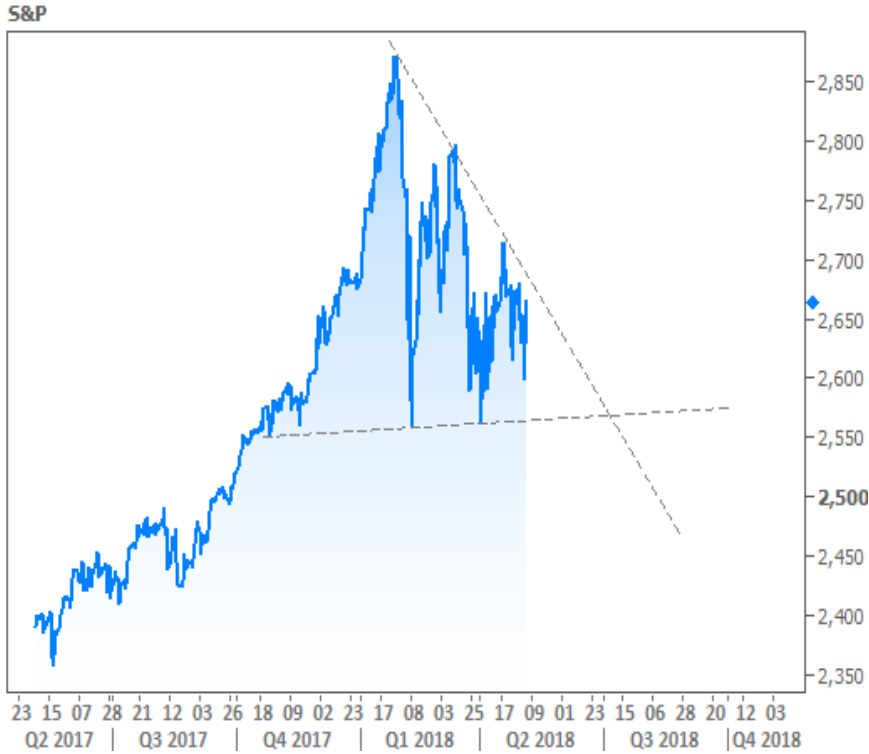
# US Housing Market Weekly

inverted yield curve (2yr > 10yr) has preceded 3 out of the last 3 recessions.



As you might guess, a recession has negative implications for stocks, but it typically coincides with lower interest rates. The timing **isn't coincidental**. Stocks have been consolidating in an ever-narrower range. This means they **MUST** break out soon.

# US Housing Market Weekly



Bonds are also at a crossroads, having just lived through their **2nd** encounter with the **most important rate ceiling** in more than 10 years. We've already discussed reasons that 3% shouldn't be as firm of a ceiling when comparing the present situation to that seen in 2013/2014, but some investors are still holding out hope. Granted, it **COULD** happen if the bigger picture gets cloudy enough, quickly enough, but the 2 pessimistic scenarios in the following chart of 10yr yields are also on the table.

US 10yr Yield



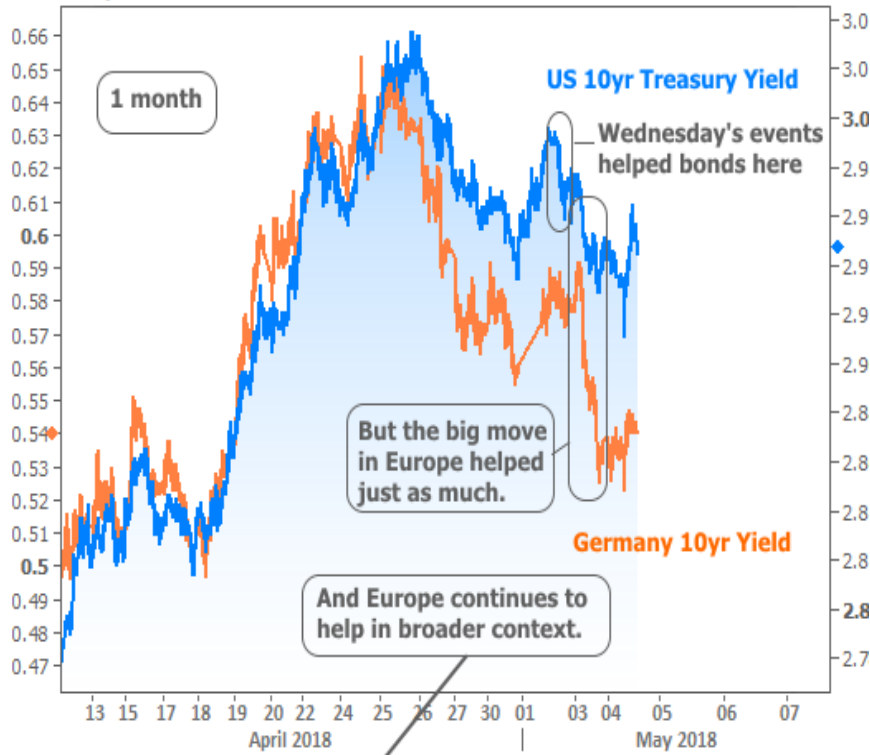
# US Housing Market Weekly

As for nearer-term, smaller scale considerations, the **unsung hero** of the past few weeks (and potentially even the past few months) has been a downturn in European economic data and European bond yields. The German 10yr yield is the representative benchmark rate for Europe, and it's arguably been leading the way for US 10yr yields at times.

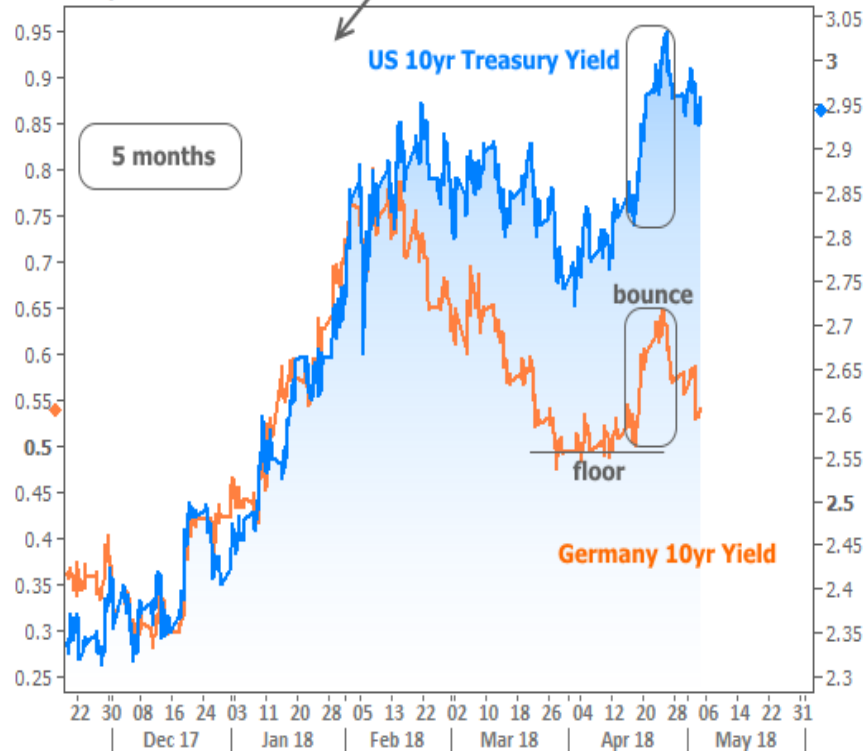
This week, a **sharp** drop in European rates helped US rates just as much as the important domestic data that came out on Wednesday (a Treasury auction announcement that allayed concerns about how new bond supply could hit the market, and the Fed's relatively tame policy announcement). Things will get more interesting if German yields manage to break the floor seen in the lower pane of the chart (and interesting in a bad way if they break the highs seen during the last "bounce"):

# US Housing Market Weekly

US vs European Bonds



US vs European Bonds



The modest volatility at the end of the week came courtesy of the **big jobs report**. The job tally missed the mark, but was essentially 'as-expected' after we count last month's revisions. Wage growth slowed, but not in a terrifying way. At first glance, the slightly weaker data was good for bonds, but because last month's data was so rotten, **this month's** only had to come close in order to keep bonds from getting too excited. With that, rates finished out the week roughly unchanged.

# US Housing Market Weekly

In **housing-related news**, Pending Home Sales improved, but by slightly less than forecast. The series continues grinding sideways near its post-crisis plateau--something that's unlikely to change without a big shift in the inventory situation.

Pending Home Sales



Subscribe to my newsletter online at: <http://housingnewsletters.com/thomaspayne>

## Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or [TPayne@loandepot.com](mailto:TPayne@loandepot.com)

We are a direct nationwide lender.  
EQUAL HOUSING LENDER

**Tom Payne**

