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## Building Permits Regain Footing, Housing Starts Still Struggling

Residential construction outcomes in August were mixed, with permitting enjoying a **strong comeback** after more than a 4 percent downturn in July, but **housing starts** continuing to slide. Residential completions were also down substantially, which was probably weather related.

The U.S. Census Bureau and the Department of Housing and Urban Development said that permits for residential construction were **up 5.7 percent** from the previous month, to a seasonally adjusted annual rate of 1,300,000 units compared to a revised (from 1,223,000) rate of 1,230,000 units. Permits are now running 8.3 percent ahead of their August 2016 rate.

Permits bested even the most positive projections of analysts polled by *Econoday*. They had forecast in a range from 1,200,000 to 1,250,000 units with a consensus of 1,220,000.

Permits for **single family** houses dipped 1.5 percent to a rate of 800,000 in August compared to 812,000 in July, a revision from 811,000 units. The August number represents year-over-year growth of 7.7 percent. Multifamily permits rose 22.8 percent to 464,000 units and are 10.2 percent ahead of the pace at the same point last year.

On a **non-adjusted** basis, there were 122,600 permits issued during the month compared to 101,000 in July and single-family permits increased to 76,500 from 69,100.

Housing starts **declined** for the fifth straight month, although the change was small, 0.8 percent, compared to July. The rate for privately funded construction was 1,180,000 units compared to a July estimate of 1,190,000, a substantial upward revision from the first estimate of 1,155,000 units. This returned starts back to a pace exceeding their year-ago number by 1.4 percent.

Starts had been expected at the rate of 1,173,000 units. The range given by analysts was 1,130,000 to 1,225,000.

Construction was started on single family units at an 851,000-unit annual rate. This is up 1.6 percent month-over-month largely because the July number was revised down to 838,000 from 856,000. Single-family starts were up 17.1 percent from a year earlier. Starts on units in buildings with five or more were at a rate of 323,000, 5.8 percent below July and 23.1 percent

## National Average Mortgage Rates



	Rate	Change	Points
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### Mortgage News Daily

30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

### Freddie Mac

30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

### Mortgage Bankers Assoc.

30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

Rates as of: 7/22

## Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

# Housing News Update

lower than last August.

	Value	Change
Builder Confidence	Mar 51	+6.25%

There were 103,300 residential units started in August compared to 112,900 in July. The non-seasonally adjusted number of single family units declined to 76,100 from 79,200.

**Housing completions** dropped by 10.2 percent to a seasonally adjusted rate of 1,075,000 units, with the South responsible for most of the downturn. July's completions were revised from 1,175,000 units to 1,197,000. Completions are running 3.4 percent ahead of last year.

Single family houses were completed at a rate of 724,000, down 13.3 percent month over month and 2.7 percent on an annual basis. Multifamily completions dipped by 2.0 percent from July but are 20.8 percent higher than in August 2016.

There were 101,000 completions during the month on a non-adjusted basis, down from 102,500 in July. Single family completions dropped by 5,100 to 63,500.

At the end of August there were an estimated **1,082,000 housing units** under construction, an increase of 1.3 percent from July and 4.6 percent from last August. The single-family component of units in-process was 472,000, a gain of 2.2 and 10.5 percent for the two respective periods. Authorized construction that was not yet started rose 7.8 percent from July to 152,000 units, 16.0 percent higher than last year. The number of unused single-family permits was unchanged from July at 79,000 units, but that was 11.3 percent higher than the prior August.

Permits fell by 13.0 percent in the **Northeast** from July and 8.5 percent compared to the previous August. Housing starts dropped 8.7 percent on a monthly basis and 21.1 percent year-over-year. Completions rose by 29.4 percent from July and 8.5 percent compared to August 2016.

The **Midwest** saw an increase in permitting of 8.8 percent month-over-month, but permits lagged those in August 2016 by 3.6 percent. Starts jumped 22.0 percent, putting them 17.6 percent ahead of last year. Completions were down slightly, 1.1 percent, from the prior month but were 15.3 percent higher on an annual basis.

The rate of permitting in the **South** grew by 3.7 percent and 6.6 percent over the previous month and year respectively. Starts fell by 7.9 percent but eked out an annual gain of 0.2 percent. Completions were down 22.2 percent from July and 9.2 percent year-over-year. Econoday blamed the decrease on flooding in Texas from Hurricane Harvey.

Permitting was strong in the **West**, up 15.3 percent from July and 27.0 percent from the prior August. There was a 4.0 percent increase in housing starts in August, putting the rate is 4.3 percent ahead of last year. The West had 4.3 percent fewer completion in August than in July, but the pace remains 23.3 percent faster than a year ago.

## Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its “Proposed Criteria for Evaluating Home Buyer Contract Forms” on Tuesday. The 15 criteria focus on the contracts’ form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document’s expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker’s compensation clearly stated and that the buyer broker can’t receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker’s commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

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