



Tom Payne

Senior Loan Consultant, loanDepot
 NMLS# 1017004 #174457 Licensed in all 50 States
 2835 St. Rose Parkway, Suite 120 Henderson, NV 89052

Office: 702-303-0243
 Mobile: 702-303-0243
tompaynemortgage@gmail.com
[View My Website](#)

Construction Indicators Slide, Housing Starts Suffer

After posting unexpectedly high numbers in June, all three **residential construction indicators lost ground in July**, and one, housing starts, is now running below its year-ago rate. While the softening is primarily in the multi-family sector, starts have declined in four of the last five months and permits in three of the last four.

The U.S. Census Bureau and the Department of Housing and Urban Development said privately owned housing starts were at a seasonally adjusted annual rate of 1,155,000 units, a 4.8 percent decline from June's estimate of 1,213,000, which was revised down from 1,215,000. July starts were down 5.6 percent from the 1,223,000-unit annual rate in July 2016.

Starts **failed to meet even the lowest predictions** of analysts polled by *Econoday*. Their estimates ranged from 1.174 million to 1.250 million with a consensus of 1.225 million.

Single family starts were at a rate of 856,000, down 0.5 percent from a month earlier but 10.9 percent higher than the same month in 2016. **Multifamily starts** plunged 17.1 percent to 287,000 units and are down 35.2 percent year-over-year.

On a non-seasonally adjusted basis there were 109,000 residential starts in July compared to 116,300 in June. **Single family starts** dropped from 84,100 to 81,100.

The performance of **permits** was like that of housing starts, down 4.1 percent to a seasonally adjusted annual rate of 1,223,000 units. Permits however held on to an annual increase of 4.1 percent. The June permitting rate was revised higher, from 1,254,000 to 1,275,000.

Analysts had expected permits to decline, with a consensus estimate of 1.246 units. Here again the drop was outside the low end of the range of 1.230 to 1.270 million units.

Authorizations for single-family homes were at a seasonally adjusted rate of 811,000, unchanged from June and 13.0 percent higher on an annual basis. Multi-family permits were 12.1 percent lower than the previous month at 377,000. This was down 11.7 percent year-over-year.

On a non-adjusted basis, there were 100,400 permits issued compared to 127,900 in June. Single-family permits fell from 81,800 to 69,100.

National Average Mortgage Rates



| | Rate | Change | Points |
|--------------------------------|-------|--------|--------|
| Mortgage News Daily | | | |
| 30 Yr. Fixed | 6.89% | 0.00 | 0.00 |
| 15 Yr. Fixed | 6.33% | +0.01 | 0.00 |
| 30 Yr. FHA | 6.33% | +0.01 | 0.00 |
| 30 Yr. Jumbo | 7.05% | 0.00 | 0.00 |
| 5/1 ARM | 6.58% | 0.00 | 0.00 |
| Freddie Mac | | | |
| 30 Yr. Fixed | 6.77% | -0.09 | 0.00 |
| 15 Yr. Fixed | 6.05% | -0.11 | 0.00 |
| Mortgage Bankers Assoc. | | | |
| 30 Yr. Fixed | 7.00% | -0.03 | 0.60 |
| 15 Yr. Fixed | 6.63% | +0.07 | 0.61 |
| 30 Yr. FHA | 6.87% | -0.03 | 0.92 |
| 30 Yr. Jumbo | 7.13% | +0.02 | 0.38 |
| 5/1 ARM | 6.22% | -0.16 | 0.60 |

Rates as of: 7/22

Recent Housing Data

| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Jul 10 | 206.1 | -0.19% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |

Housing News Update

| | Value | Change |
|--|-------|--------|
| Housing units were completed in July at a seasonally adjusted annual rate of 1,175,000, a decline of 6.2 percent from the June estimate of 1,252,000. June completions were originally estimated at 1,203,000. July completions were 8.2 percent higher than a year earlier. | 51 | +6.25% |

Single family homes were completed at a rate of 814,000, down 1.6 percent from June but 8.8 percent ahead of the previous July. Multifamily completions fell by 14.9 percent for the month but were 6.9 percent higher for the year.

On a non-adjusted basis, there were 100,500 housing units completed in July compared to 111,200 in June. Single family completions fell from 71,700 to 66,800.

At the end of the reporting period there were 1,089,200 estimated units **under construction** nationwide. The number of single family units in process is estimated at 485,000. There were 143,700 permits issued under which no construction had started; 75,700 of those were for single-family homes.

Housing starts in the **Northeast** fell 15.7 percent from June and were 3.7 percent lower than a year earlier. Permits were higher by 19.2 percent month-over-month and 17.0 percent on an annual basis. Completions dropped by 24.3 percent from June's rate, but remained 13.5 percent higher than the previous July.

In the **Midwest**, there was a decline of 15.2 percent in housing starts, but the rate remained 14.0 percent higher on an annual basis. Permits were also lower, down 17.4 percent and 9.0 percent for the two respective periods. There were 18.1 percent fewer units completed than in June, but the rate was 1.1 percent higher July-to-July.

Starts in the **South** eked out a 0.6 percent increase from June and were down 16.5 percent year-over-year. Permits dipped 1.4 percent for the month but were up 1.3 percent on an annual basis. Completions were up 15.3 percent for the month and 18.5 percent higher than a year earlier.

The **West** saw starts down 1.6 percent month-over-month but 6.8 percent above the previous year. The permitting rate fell by 7.9 percent from June but rose by 14.1 percent year-over-year. Completions were 25.4 percent and 8.9 percent lower than their respective earlier numbers.

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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Tom Payne

