



Tom Payne

Senior Loan Consultant, loanDepot
 NMLS# 1017004 #174457 Licensed in all 50 States
 2835 St. Rose Parkway, Suite 120 Henderson, NV 89052

Office: 702-303-0243
 Mobile: 702-303-0243
tompaynemortgage@gmail.com
[View My Website](#)

Refinance Apps Share Keeps Pushing Post-Crisis Lows

Mortgage applications activity was **down slightly** during the week ended February 17 compared to the previous week. The Mortgage Bankers Association (MBA) said its Market Composite Index, a measure of application volume, was down 2.0 percent on a seasonally adjusted basis although it was 1 percent higher on a non-adjusted basis. The Refinance Index fell a modest 1 percent vs last week to the lowest level since January 2017.

The seasonally adjusted **Purchase** Index decreased 3 percent from one week earlier to the lowest level since November 2016. The unadjusted Purchase Index increased 2 percent compared with the previous week and was 10 percent higher than the same week one year ago, a week which included the President's Day holiday.

Refi Index vs 30yr Fixed

Purchase Index vs 30yr Fixed

Refinancing applications had a **46.2 percent** share of the total, down from 46.9 percent the week before and the **lowest level since November 2008**. The refinancing share has declined in every week but two since December 16.

The FHA share of total applications decreased to 11.6 percent from 11.9 percent the previous week while the VA share increased to 12.1 percent from 11.8 percent. The USDA share was 0.9 percent, down from 1.0 percent a week earlier.

Average contract interest rates increased for all fixed rate mortgages (FRM) compared to a week earlier. Effective rates increased for all products tracked by MBA.

The average rate for **30-year FRM** with conforming loan balances of \$424,100 or less was 4.36 percent with 0.35 point. During the week ended February 10 the rate was 4.32 percent with 0.34 point.

Jumbo 30-year FRM, loans with balances greater than the conforming balance, had a rate of 4.29 percent, up 1 basis point week-over-week. Points increased to 0.28 from 0.27.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
Mortgage Bankers Assoc.			
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

Rates as of: 7/22

Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

Housing News Update

	Value	Change
The average contract interest rate for 30-year FRM backed by the FHA increased to 4.14 percent from 4.12 percent. Points increased to 0.33 from 0.31.	4.14	+0.02%
Builder Confidence	Mar	51
		+6.25%

Fifteen-year FRM saw a 1 basis point increase in the average contract interest rate, to 3.56 percent. Points dipped to 0.36 from 0.37.

Applications for adjustable rate mortgages (**ARMs**) had a 7.3 percent share of all application activity, down from 7.5 percent a week earlier. The average contract interest rate for 5/1 ARMs decreased to 3.31 percent from 3.34 percent, with points increasing to 0.31 from 0.19.

MBA's Weekly Mortgage Applications survey has been conducted since 1990. It covers over 75 percent of all U.S. retail residential mortgage applications. Respondents include mortgage bankers, commercial banks and thrifts. Base period and value for all indexes is March 16, 1990=100 and interest rate information is based on loans with an 80 percent loan-to-value ratio and points that include the origination fee.

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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Tom Payne

