Housing News Update



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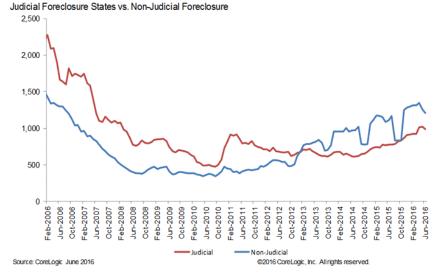
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Signs of Housing Distress Continue to Shrink

The national foreclosure scenario **continues to improve**. CoreLogic's *June National Foreclosure Report* shows the foreclosure inventory declined by 25.9 percent from the previous June and completed foreclosures nationwide decreased year over year from 40,000 in June 2015 to 38,000 in June 2016. That was a year-over-year drop of 4.9 percent and a decrease of 67.5 percent from the peak of 117,835 completed foreclosures in September 2010.

Completed foreclosures increased by 5.1 percent to 38,000 in June 2016 from the 36,000 reported for in May. As basis of comparison, CoreLogic says completed foreclosures averaged 21,000 per month nationwide between 2000 and 2006 before the housing downturn began.





Since the financial crisis began in September 2008, there have been approximately **6.3 million** completed foreclosures nationally, and since homeownership rates peaked in the second quarter of 2004, there have been approximately 8.4 million homes lost to foreclosure.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News I	Daily		
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
Mortgage Banker	rs Assoc.		
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM Rates as of: 7/22	6.22%	-0.16	0.60

Recent Housing Data

	Value	Change
Jul 10	206.1	-0.19%
Mar	1.46M	-3.95%
Mar	1.32M	-13.15%
Mar	693K	+4.68%
Feb	75.6	+1.75%
Feb	3.97M	-0.75%
	Mar Mar Mar Feb	Jul 10 206.1 Mar 1.46M Mar 1.32M Mar 693K

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The interest rates provided in this newsletter are national averages from independent data sources. Rate/APR terms may differ from those listed above based on the creditworthiness of the borrower. All information provided "as is" for informational purposes only, not intended for trading purposes or financial advice.

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Value Change

The foreclosure inventory represents the number of homes **at some stage** of the foreclosure process and completed foreclosures reflect the **total number** of homes lost to foreclosure. As of June 2016, the national foreclosure inventory, which represents the number of homes in some stage of foreclosure, included approximately 375,000, or 1.0 percent, of all homes with a mortgage compared with 507,000 homes, or 1.3 percent, in June 2015. On a month-over-month basis, the foreclosure inventory was down 3.6 percent compared with May 2016 and is the lowest for any month since August 2007.

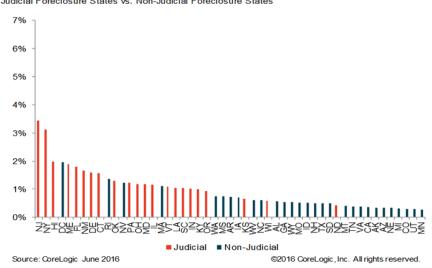
Serious delinquencies, that is mortgages that are 90 days or more past due including loans in foreclosure or REO, declined by 21.3 percent from June 2015 to June 2016, with 1.1 million mortgages, or 2.8 percent, in this category. The June 2016 serious delinquency rate is the lowest in nearly nine years, since September 2007.

"The impact of the inexorable reduction over the past several years in both foreclosure trends and serious delinquencies is driving the long-awaited return to more historic norms for the U.S. housing market," said Anand Nallathambi, president and CEO of CoreLogic. "We expect the combination of continued home price appreciation of more than 5 percent and rising employment levels in the year ahead will help cement the gains we have had and perhaps accelerate them."

The **five states with the highest number** of completed foreclosures in the 12 months ending in June 2016 were Florida (60,000), Michigan (47,000), Texas (27,000), Ohio (23,000) and California (22,000). These five states account for almost 40 percent of all completed foreclosures nationally.

Four states and the District of Columbia had the highest foreclosure inventory rate: New Jersey (3.4 percent), New York (3.1 percent), the District of Columbia (2 percent), Hawaii (2 percent) and Maine (1.9 percent).





"Mortgage loan performance depends on the economic health of local markets, with varied differences even within a state," said Dr. Frank Nothaft, chief economist for CoreLogic. "Within Texas, the serious delinquency rate in the Dallas metropolitan area has **fallen by 0.5 percent** from a year earlier, as home prices and employment have continued to rise. The rate in the Midland area, on the other hand, has jumped 0.5 percent, reflecting the weakness in oil production and job loss over the past year."

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form — whether the documents are readable and understandable — and content — whether they are fair to homebuyers.

- -the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- -the right to terminate the contract
- -the disclosure that compensation is negotiable
- -the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- -that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- -that the commission is due only if there is a successful closing
- -that buyers have an obligation for no longer than 60 days, CFA recommends to pay a broker who earlier showed them a home they purchased after the contract ended
- -seller concessions paid directly to buyers
- -dual agency not pre-approved by the contract
- -an explanation of how a broker treats different buyer clients interested in the same property
- -that buyers should not be required to first go through mediation or arbitration if they have a complaint

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