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Rental Appreciation Already Peaked According to New CoreLogic Index

As the housing boom ended rents for single-family homes also crashed, going from annual growth of better than 2 percent in late 2007 to -3 percent by the end of 2009. But they began to bounce back long before home sales and prices did so, climbing rapidly into the 4 percent growth range and remaining there for several years. The growth in rents and decreasing rental vacancies spurred a **surge in multi-family construction**. Housing permits and starts for the sector have frequently been the main drivers of residential construction numbers. At the same time the tide of foreclosures caused many single-family properties to convert to rentals and many former homeowners to become renters as large and small investors stepped in to buy houses out of lender inventories.

CoreLogic Deputy Chief Economist Sam Khater says that, given the growing role that rental properties are playing in real estate, his company has developed a new Single-Family Rental Index (SFRI). The index, which uses a methodology similar to CoreLogic's Home Price Index (HPI), as well as the CoreLogic Case-Shiller Index, measures changes in rents by comparing repeat leases on the same single-family properties. The index tracks the changes in rents while controlling for the mix and quality of single-family rental properties.

Khater, writing in the CoreLogic *Insights Blog*, says that the index shows that **rent growth has softened** during the last 18 months from the 4.6 percent year-over-year growth reached in December 2014. As of May, single-family rents were up 3.3 percent over the prior 12 months, a 1.2 percentage point deceleration since that 2014 peak.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
Mortgage Bankers Assoc.			
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

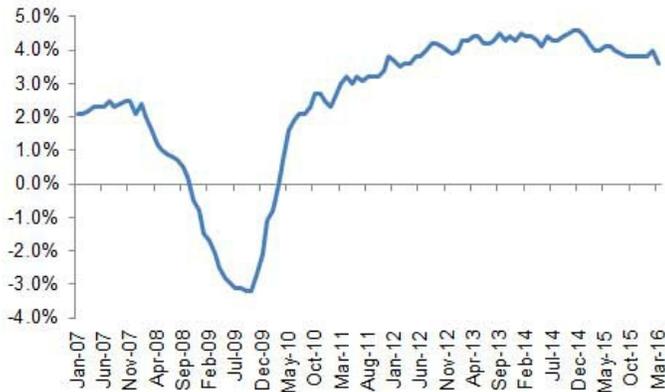
Rates as of: 7/22

Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

	Value	Change
Builder Confidence	Mar 51	+6.25%

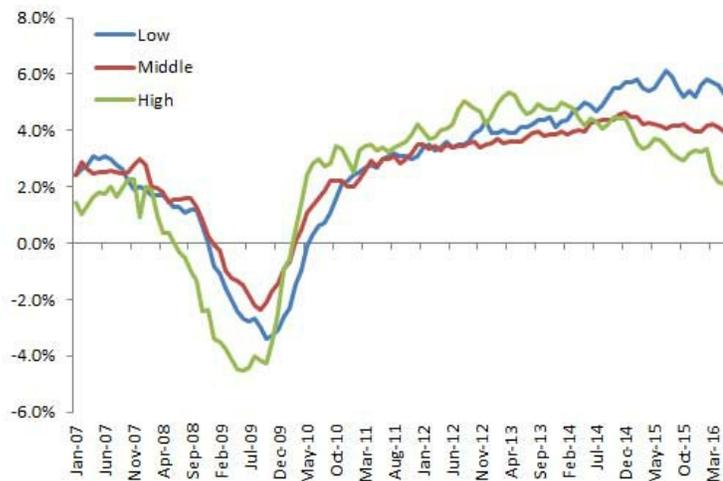
Figure 1: Single-Family Rental Index: Rent Growth Flattens
Percent Change from Year Ago



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He says that the trajectory of rent tiers has also been diverging. The growth of rents in the high-end single family market, not unlike sales at the high end, has been **decelerating for the past three years**. Since peaking at 5.4 percent in April 2013 growth in that tier has slipped by 3.2 percentage points and in May posted a 2.1 percent increase from a year earlier. However, the bottom end of the market remains very tight with a year-over-year increases averaging 5.5 percent over the last two years, and showing little sign of slowing. The annual gain in May was 5.3 percent.

Figure 2: Single-Family Rental Index: Low Tier Firming, High Tier Sagging
Percent Change from Year Ago



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Housing News Update

Among the 10 largest markets the index tracks, the **highest recent rent growth** has been in Los Angeles, up 5.4 percent and Atlanta, San Diego and Dallas, all gaining 4.8 percent. The top six markets for rent growth markets are either in the south or west and their growth appears stable. Rents have decelerated the most over the last year in Houston and Miami, where the high end is impacted by oil and currency price swings.

The demand for single family homes by foreclosed homeowners has moderated but foreclosures are **still running at about twice the pre-crisis pace** and will keep upward pressure on lower end rents Khater says. In addition, tight lending guidelines and home prices that have reached new peaks in many markets have pushed homeownership out of the reach of many renters. He concludes that the right credit will keep demand elevated for many lower and middle rent level families and as single-family rents are related to home prices which are expected to maintain their current 5 percent annual price appreciation, rental growth will likely keep up.

Khater concludes, "The bottom line is that single-family rental growth has **surpassed its peak growth rate** and is decelerating. The slowdown in rent growth is due to a divergence in low vs high rent growth and there are substantial regional variations of high end rent growth. The lack of supply and consistent demand will keep rent growth firm, particularly in the lower and middle segments for the foreseeable future."

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its “Proposed Criteria for Evaluating Home Buyer Contract Forms” on Tuesday. The 15 criteria focus on the contracts’ form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document’s expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker’s compensation clearly stated and that the buyer broker can’t receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker’s commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

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