



## Tom Payne

Senior Loan Consultant, loanDepot  
 NMLS# 1017004 #174457 Licensed in all 50 States  
 2835 St. Rose Parkway, Suite 120 Henderson, NV 89052

Office: 702-303-0243  
 Mobile: 702-303-0243  
[tompaynemortgage@gmail.com](mailto:tompaynemortgage@gmail.com)  
[View My Website](#)

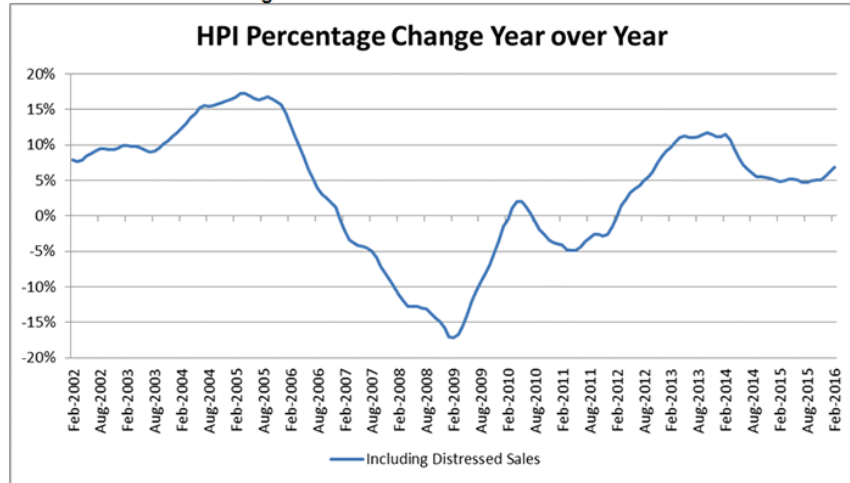
## March Home Prices Surge 6.7 Percent Year-Over-Year

CoreLogic released the first of the major home price estimates for March on Tuesday. The company's Home Price Index (HPI) estimates for both January and February were **substantially higher** both month over month (0.4 to 0.7 percentage points) and year-over-year (1.2-1.5 points) than the other three indices we follow, those from S&P Case-Shiller, the Federal Housing Finance Agency, and Black Knight Financial Services. They appear to be on track to be higher again this month.

The company said its Home Price Index (HPI) increased by **6.7 percent** compared to March 2015 and was 2.1 percent higher in March of this year than in February. This is a slight deceleration from the annual increase it reported in January (6.8 percent), but nearly double its estimate of the January to February gain.

**Washington State** led the nation with a whopping 13 percent annual gain followed distantly by **Oregon** and **Colorado**, both with 10 percent increases.

National Home Price Change



Source: CoreLogic March 2016

"Housing helped keep U.S. economic growth afloat in the first quarter of 2016 as residential investment recorded its **strongest gain since the end of 2012**," said Dr. Frank Nothaft, chief economist for CoreLogic. "Low interest rates and increased home building suggest that housing will continue to be a

## National Average Mortgage Rates



	Rate	Change	Points
--	------	--------	--------

### Mortgage News Daily

30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

### Freddie Mac

30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

### Mortgage Bankers Assoc.

30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

Rates as of: 7/22

## Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

growth driver."

	Value	Change
Builder Confidence	Mar 51	+6.25%

Looking forward, CoreLogic forecasts an increase in home prices of 5.3 percent from March 2016 to March 2017 and 0.7 percent growth from March to April 2016. The forecast is a projection of home prices using the CoreLogic HPI and other economic variables. Values are derived from state-level forecasts by weighting indices according to the number of owner-occupied households for each state.

"Home prices reached the bottom five years ago, and since then have appreciated almost 40 percent," said Anand Nallathambi, president and CEO of CoreLogic. "The highest appreciation was in the West, where prices continue to increase at double-digit rates."

## Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or [TPayne@loandepot.com](mailto:TPayne@loandepot.com)

We are a direct nationwide lender.  
EQUAL HOUSING LENDER

Tom Payne

