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Multifamily Leads Construction Numbers Higher

Residential construction activity surged in November with both residential construction permits and housing starts, permits especially, beating analysts' expectations. Whether or not it was the unseasonably warm weather, it was especially **good news for housing starts** which had dropped by 11 percent in October, falling even below the level of a year earlier.

The Census Bureau and the Department of Housing and Urban Development reported that housing starts were issued in November as a seasonally adjusted annual rate of 1,173,000, a **10.5 percent increase** from the revised October estimate of 1,062,000 and 16.5 percent higher than in November 2014. The October starts were revised from an originally reported rate of 1,060,000.

The median forecast of economists survey by Reuters called was 1.135 million.

Single family housing starts were at a rate of 768,000 units, an increase of 7.6 percent from October's revised rate of 714,000 units (from 722,000) and up from 670,000 a year earlier. Construction starts in buildings with five or more units was at a rate of 398,000, an increase of 18.1 percent from October.

On a non-seasonally adjusted basis starts overall were estimated at 89,800 with 55,500 of those for single-family units. In October the unadjusted estimates were 89,900 total starts, 58,800 of them single family.

Construction permits were issued in November a seasonally adjusted annual rate of 1.289,000. This was an 11.0 percent increase from the revised October rate of 1,161,000 (itself a strong improvement over the 1,150,000 units originally reported) and was 19.5 percent higher than a year earlier.

The November permitting results **far exceeded** analysts' expectations. They had expected permits to be running at a rate of 1.146 million with a range of 1.125 to 1.200 million

Single family construction was authorized at a rate of 723,000 units, a 1.1 percent gain from October which was revised from the 711,000 units originally reported to 715,000. Multi-family permits were at a November rate of 539,000, a **30.8 percent increase** from October.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
Mortgage Bankers Assoc.			
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

Rates as of: 7/22

Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

Housing News Update

On a non-seasonally adjusted basis permits were issued for 90,800 units compared to 98,200 in October. Single-family permits accounted for 49,000 of the total.

	Value	Change
Builder Confidence	51	+6.25%

Housing units were completed during the month at a rate of 947,000, down 3.2 percent from October but 9.2 percent higher than in November 2014. Single-family units were completed at a rate of 632,000, essentially the same as in October. Multi-family units came on line at a rate of 306,000 units.

On a non-seasonally adjusted basis there were 79,400 units completed, 55,400 of them single family homes.

At the end of November there were an estimated 966,900 residential units under construction (not seasonally adjusted). **Single-family** units accounted for **416,900** of the total and **multi-family units for 539,000**. In October there were 951,500 units in process. At the end of the reporting period there were also 136,900 permits that had been issued but for which construction had not yet started. The majority of these permits - 73,600 - were for units in buildings with five or more.

Housing starts fell in the Northeast by 8.5 percent compared to October but were 21.5 percent higher than the previous November. Permits were unchanged from October and down 3.0 percent compared to a year earlier. Housing completions dropped 10.8 percent month-over-month but were nearly double the rate of November 2015, up 98.5 percent.

In the Midwest starts were unchanged from their October level but were a slight 1.2 percent higher than a year earlier. Permits increased by 22.0 percent to the highest level in at least a year and were 47.6 percent higher than the previous November. Completions fell 39.4 percent for the month and were down 28.8 percent year-over-year.

The South appeared to be responsible for much of the improvement in housing starts; they jumped there by 21.3 percent month-over-month and were 35.5 percent higher than the previous November. Permitting increased by 5.6 percent and 21.0 percent for the two earlier periods. Units were completed at a rate 4.8 percent higher than the previous month and 9.2 percent above a year earlier.

Starts were also up in the West by 6.3 percent although they lagged November 2014 numbers by 7.3 percent. Permitting jumped 21.7 percent to the highest rate this year and was 13.1 percent higher than in November 2014. Completed units were up by 8.8 percent compared to October and 10.3 percent from the previous year.

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

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