



Tom Payne

Senior Loan Consultant, loanDepot
 NMLS# 1017004 #174457 Licensed in all 50 States
 2835 St. Rose Parkway, Suite 120 Henderson, NV 89052

Office: 702-303-0243
 Mobile: 702-303-0243
tompaynemortgage@gmail.com
[View My Website](#)

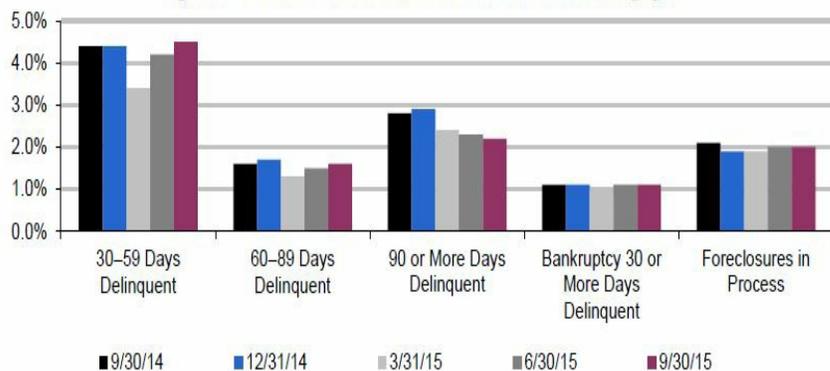
Loan Performance up, Non-Prime Delinquencies Remain Elevated

The Office of Comptroller of the Currency (OCC) reported on Monday that mortgage performance continued to improve during the third quarter. Both rates of delinquency declined as did foreclosure activity. Delinquency, however, varied considerably among loan types. The *OCC Mortgage Metrics Report* covers a portfolio of 21.8 million loans with \$3.7 trillion in unpaid balances - **42 percent of all first mortgages** outstanding in the U.S. Seven-seven percent of the loans are considered prime mortgages with 10 percent or less each of Alt-A, sub-prime, and "other" products.

At the end of the third quarter 93.9 percent of all mortgages held in the portfolios of reporting banks were **current and performing**, up from 93.0 percent in the second quarter. Mortgages that were 30 to 59 days past due made up 2.3 percent of the portfolio while seriously delinquent loans - those 60 days or more past due or held by bankrupt borrowers whose payments are 30 days or more past due in bankruptcy - accounted for 2.6 percent, down 16.1 percent from the third quarter of 2014 and a slight improvement from the second quarter of this year.

There was **significant variation** between the performance of Freddie Mac and Fannie Mae (the GSEs) owned/guaranteed mortgages and those that are government guaranteed. Early stage delinquencies for the GSE mortgages were running slightly above 1 percent while loans that are government guaranteed have an early delinquency rate above 4 percent. This pattern holds throughout the various states of non-performance.

Figure 4. Performance of Government-Guaranteed Mortgages



National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
Mortgage Bankers Assoc.			
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

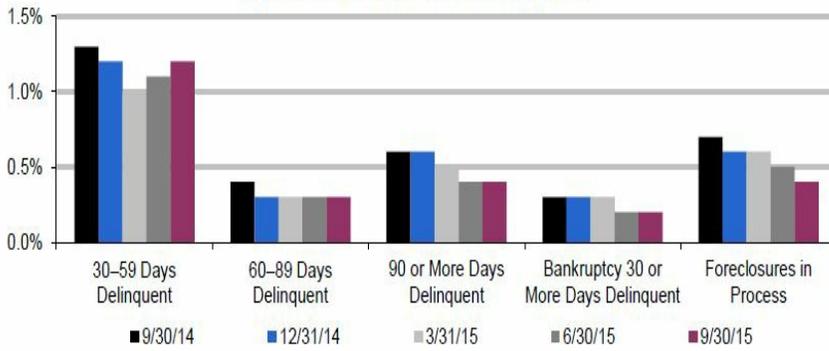
Rates as of: 7/22

Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

		Value	Change
Builder Confidence	Mar	51	+6.25%

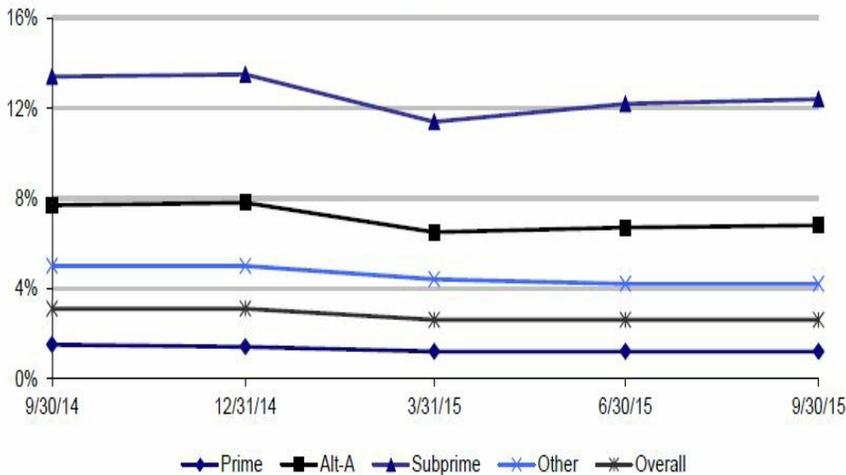
Figure 5. Performance of GSE Mortgages



Levels of delinquency among prime and "other" loans have changed little in recent quarters, with prime loans running a 1.2 percent rate in the third quarter compared to 1.5 percent a year earlier. "Other" loans are currently at 4.2 percent, down from 5.0 percent. Despite the small change in the rates of delinquency these numbers represent a **19.9 percent decrease** for prime loans and 15.7 percent for other loans.

Delinquencies among Alt-A and subprime loans remain elevated and are not declining as rapidly as the first two categories of loans. Subprime loans have a current rate of 12.4 percent, down 7.5 percent from a year earlier while Alt-A loan delinquencies have decreased year-over-year by 11.2 percent to a rate of 6.8 percent.

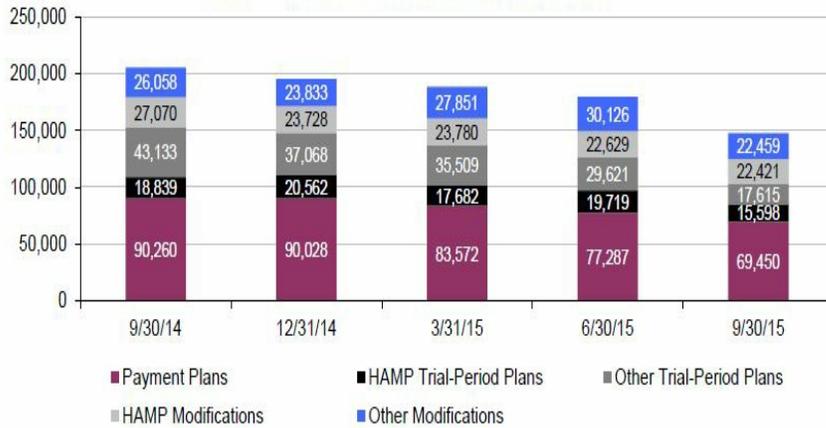
Figure 6. Seriously Delinquent Mortgages, by Risk Category
Percentage of Mortgages in Each Category



In the area of foreclosure activity, reporting servicers initiated 64,156 new foreclosures during the third quarter, down from 82,668 a year earlier. The number of mortgages in the process of foreclosure at the end of the third quarter of 2015 was 269,751, a decrease of 23.8 percent from a year earlier. The percentage of mortgages within this portfolio that were **in the process of foreclosure** at the end of the third quarter of 2015 was 1.2 percent.

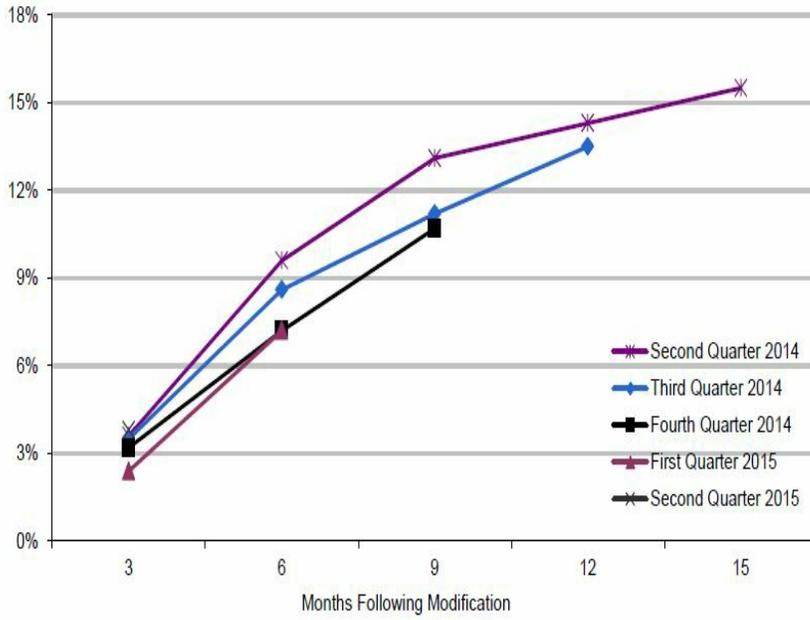
While the need for loss mitigation has declined as mortgage performance improved OCC reports there is still substantial activity on that front. Servicers implemented 147,543 home retention actions during the quarter-including modifications, trial-period plans, and shorter-term payment plans. Nearly **88 percent** of modifications made during the third quarter of 2015 reduced monthly principal and interest payments and those reductions averaged \$243 per month.

Figure 8. Number of New Home Retention Actions



All told there were a total of 3.8 million modifications implemented by servicers between January 1, 2008, and June 30, 2015 and nearly 51 percent of these modifications remained active at the writing of this report. The others had exited the portfolio through payment in full, involuntary liquidation, or transfer to a non-reporting servicer. Of the **1,922,661 active modifications** at the end of the third quarter of 2015 71.2 percent were current and performing, 23.6 percent were delinquent, and 5.2 percent were in the process of foreclosure.

Figure 13. Modified Loans 90 or More Days Delinquent



*Data for the second quarter of 2015 are represented by a single point (3.8 percent).

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its “Proposed Criteria for Evaluating Home Buyer Contract Forms” on Tuesday. The 15 criteria focus on the contracts’ form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document’s expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker’s compensation clearly stated and that the buyer broker can’t receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker’s commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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Tom Payne

