



Tom Payne

Senior Loan Consultant, loanDepot
 NMLS# 1017004 #174457 Licensed in all 50 States
 2835 St. Rose Parkway, Suite 120 Henderson, NV 89052

Office: 702-303-0243
 Mobile: 702-303-0243
tompaynemortgage@gmail.com
[View My Website](#)

Growing Divide Between Renters and Owners

Those of you who are expecting Millennials to shift gears and start becoming homeowners will have to keep holding your breath. A new Freddie Mac survey shows that renters, which most Millennials who have started households continue to be, are **not putting a downpayment** at the top of their "things to save for list."

Freddie Mac has conducted its renter survey four times since 2015, querying some 2,000 respondents about their preferences among the housing choices available to them, the constraints preventing them from obtaining housing that might better suit their needs, and what is driving their decisions. This latest survey was conducted by Harris Poll in October.

The survey found that renters are **challenged by their finances**; nearly- half (48 percent) say they are living paycheck to paycheck and one in ten say they lack enough money for basics. Among those who have experienced a rent increase only 34 percent say they have money left by the next payday while 44 percent of those whose rent has remained flat have money at the end of the month.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00
Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
Mortgage Bankers Assoc.			
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

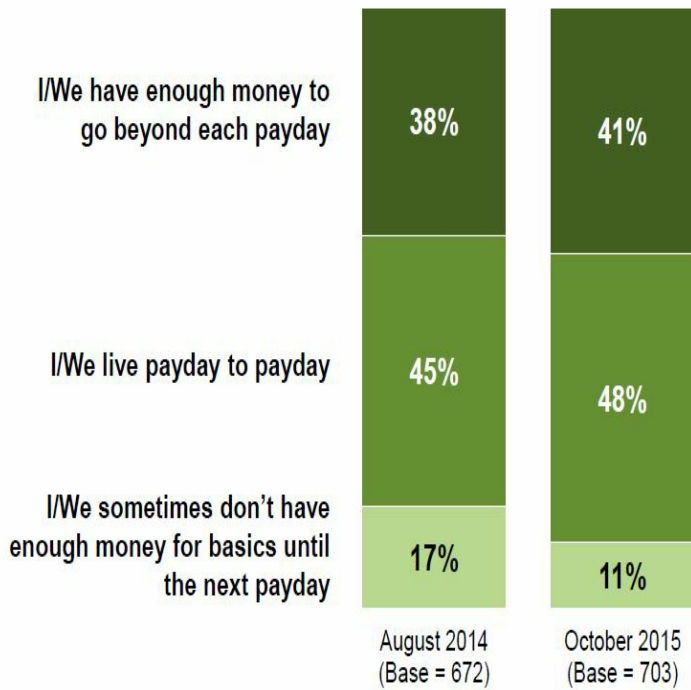
Rates as of: 7/22

Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

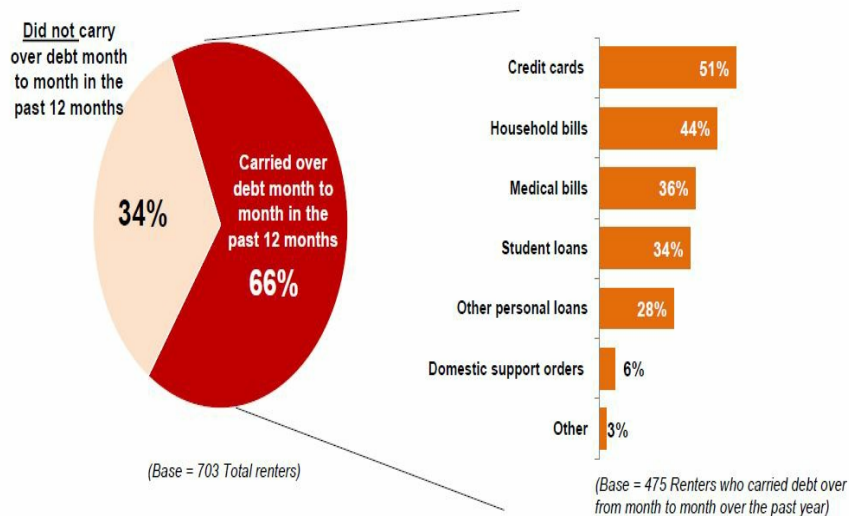
Q: Which of the following statements best describes your household's general financial situation?

		Value	Change
Builder Confidence	Mar	51	+6.25%



Two thirds of respondents have carried some kind of debt from month-to-month (51 percent in credit card debt, 44 percent household debt) in the last year although 56 percent are optimistic they can manage that debt. Millennials are more likely (74) to have carried over debt than either the Gen X (64 percent) or Baby Boom (61 percent) cohorts.

Q: Over the last 12 months, which of the following types of debt, if any, have you carried over from month to month (i.e. not paid the month it was due and carried it over to the next month?) *Please select all that apply.*



Among respondents who report they are saving for multiple financial goals most say they consider saving for emergencies (59 percent), retirement (51 percent) and their children's education (50 percent) their highest priority than do the **39 percent** who prioritize saving for a down payment. They also indicate that they are behind in saving for those things.

Looking across generations, millennial renters are **more likely to be saving for short-term goals** than Boomer and Gen X renters. For example, millennial renters are more likely to be saving for a major purchase (92 percent) and a vacation (94 percent), when compared to Boomers (82 percent and 81 percent respectively) and Gen Xers (77 percent and 75 percent).

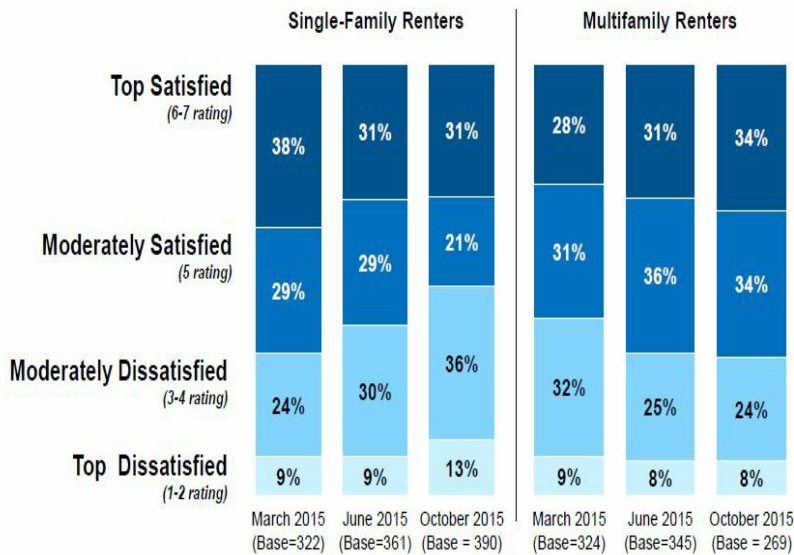
Renter satisfaction rates from the March, October and June surveys this year are virtually unchanged, with a third of renters being very satisfied with their rental experience and almost a third (30 percent) indicating they are moderately satisfied. Satisfied renters are increasingly likely to continue renting for the next three years, up 2 percentage points from the last survey to 70 percent.

Dissatisfaction with renting was less prevalent among multi-family renters than those renting single-family properties. Of the former only 32 percent report dissatisfaction while that response has risen by single family renters from 33 percent last March to 39 percent in June to 49 percent in the October survey.

Q: How satisfied have you been with your overall rental experience?

Satisfaction With Rental Experience

By Renter Type*



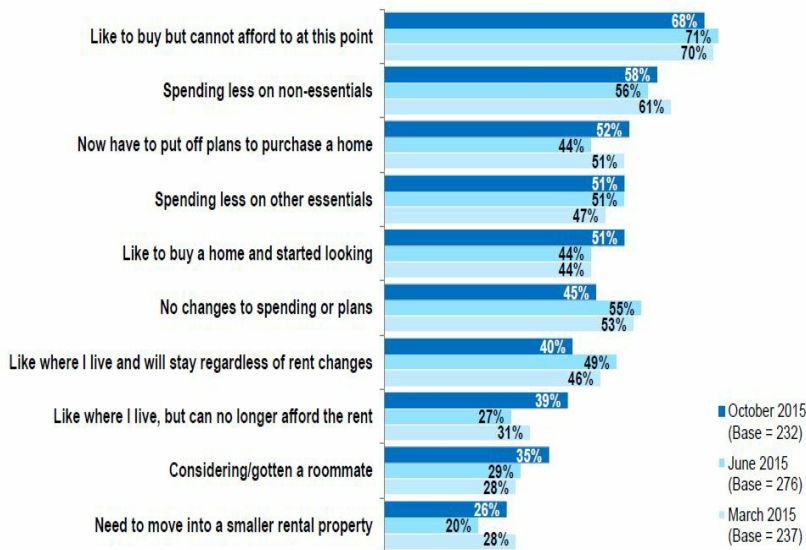
Seventy-two percent of multifamily renters say they **expect to continue renting** compared to 64 percent in the last survey and of these renters 57 percent say they are likely purchase a home.

Rising rents could be a contributing factor in renters reevaluating their housing alternatives. Nearly four in ten renters who have experienced a rent increase say while they like where they live they **can no longer afford** the rent. This was true among only 27 percent of respondents in the June 2015 survey. Half of renters (51%) whose rent has increased say they have started looking to buy, while more than a third (35%) are considering a roommate.

Housing News Update

Q: Given the recent changes in your rent, please indicate how much you agree or disagree with each statement regarding what, if any, changes you have had to make or how this change has impacted you.

% Strongly Agree/Somewhat Agree



The many ways in which renters are making adjustments due to rent increases include:

- 51 percent are spending less on essentials, the same as last quarter.
- 52 percent put off plans to purchase a home, compared to 44 percent in June.
- 35 percent are contemplating getting a roommate, up from 29 percent in June.
- 26 percent say they need to move into a smaller rental property, compared to 20 percent in June.

"We know **rents are rising faster than incomes** and now we have data to show that many renters don't have enough to pay all their debts each month, which is forcing them to make tradeoffs, such as cutting spending on other items," said David Brickman, Freddie Mac executive vice president of Multifamily. "Despite this, some renters feel optimistic about managing their debt."

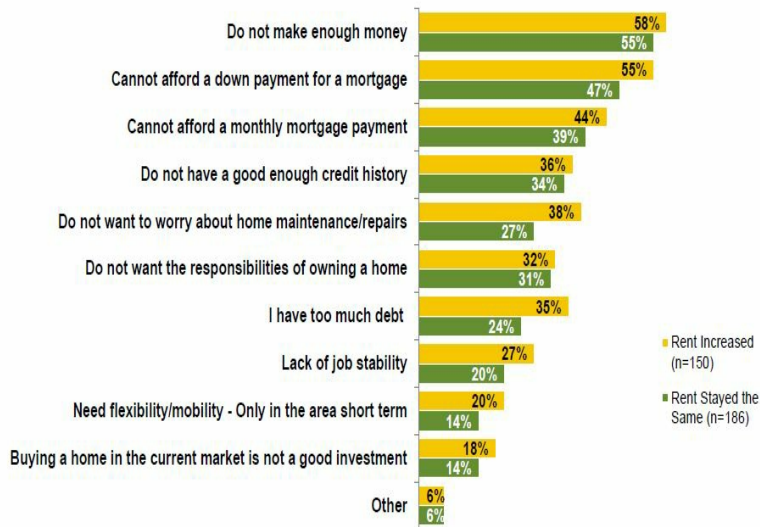
Brickman added, "Growth in the renter segment will most likely occur through **multifamily properties** as more than half of those currently renting single-family properties are planning to become homeowners in the near future. The data shows single-family renters are increasingly more dissatisfied than multifamily renters."

The reasons given to remaining as renters remained about the same as in earlier surveys; freedom from home maintenance (79 percent), more flexibility over where you live (74 percent) and protection against declines in home prices (68 percent).

Housing News Update

Q: How much, if at all, has the rent for your current home changed in the past 2 years?

Q: What are the main reasons you expect to still be renting in the next three years? *Please select all that apply.*



Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

We are a direct nationwide lender.
EQUAL HOUSING LENDER

Tom Payne

