



Tom Payne

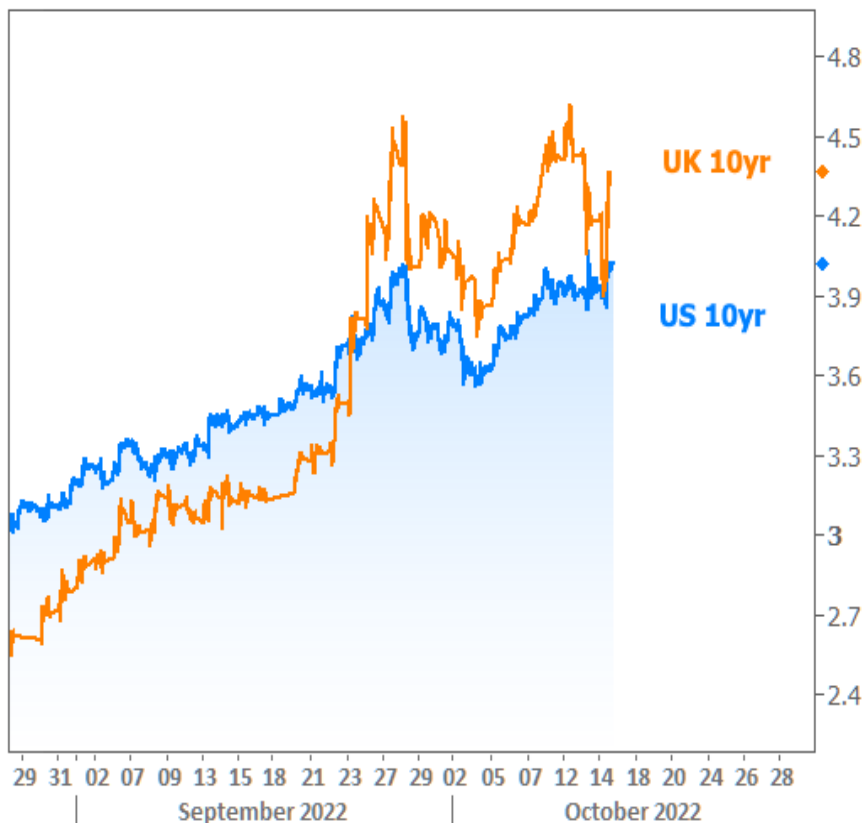
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20 Year High Rates as Inflation Persists. Any Hope in Sight?

Unsurprisingly, the market remains intently focused on inflation as the key driver of Fed policy and rate volatility. This week, the biggest inflation report combined with more UK market drama to push rates to another 20yr high.

The UK doesn't typically factor into our assessment of market movement in the US, but the past 3 weeks have been a notable exception. The following chart shows how much bigger the move has been overseas. Viewed in this light, US rates look almost resilient.



Resilience may have been in better supply were it not for this week's much-anticipated release of the Consumer Price Index (CPI), the most influential monthly report on inflation and, indeed, the most influential of all the economic reports given the current preoccupation with the I-word.

National Average Mortgage Rates



Rate Change Points

Mortgage News Daily

Mortgage Type	Rate	Change	Points
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

Freddie Mac

30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

Rates as of: 7/22

Market Data

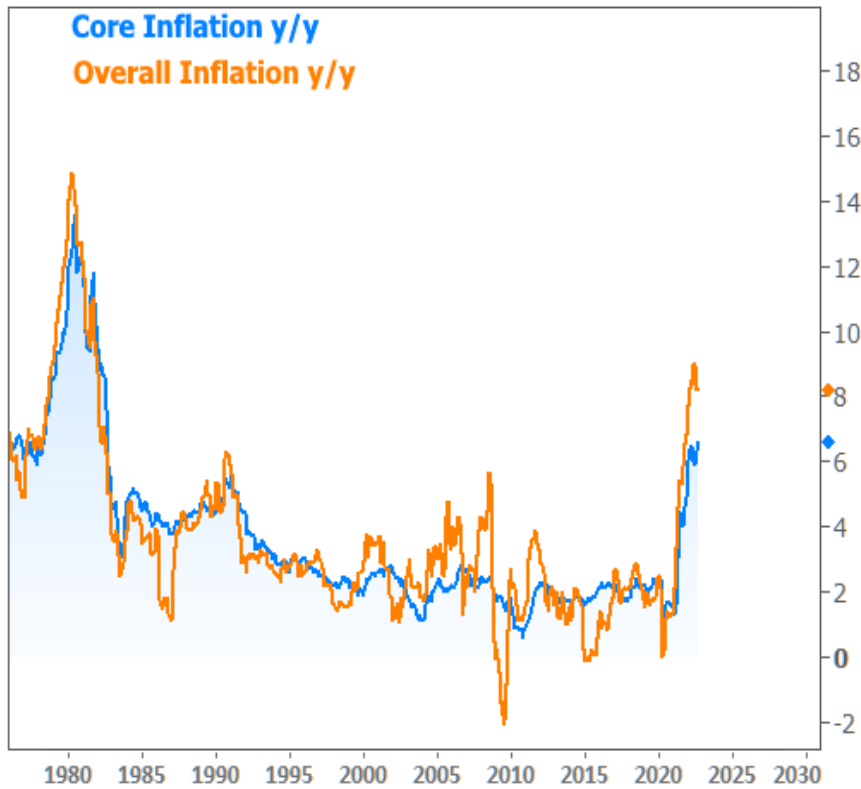
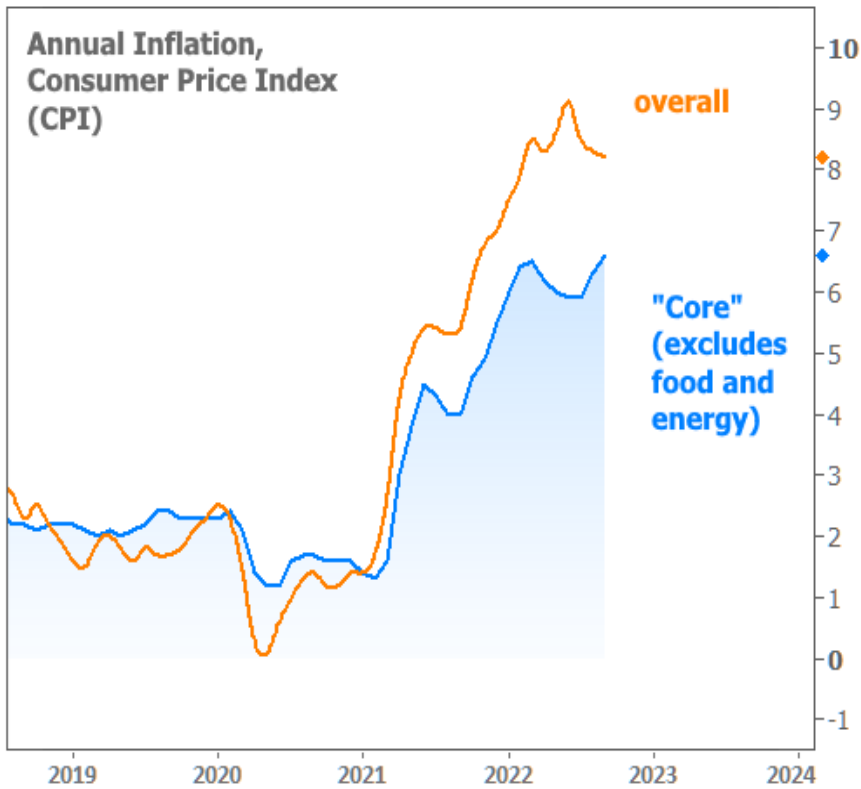
Instrument	Price / Yield	Change
MBS UMBS 5.5	99.39	-0.01
MBS GNMA 5.5	99.77	+0.00
10 YR Treasury	4.2540	+0.0161
30 YR Treasury	4.4729	+0.0261

Pricing as of: 7/22 5:00PM EST

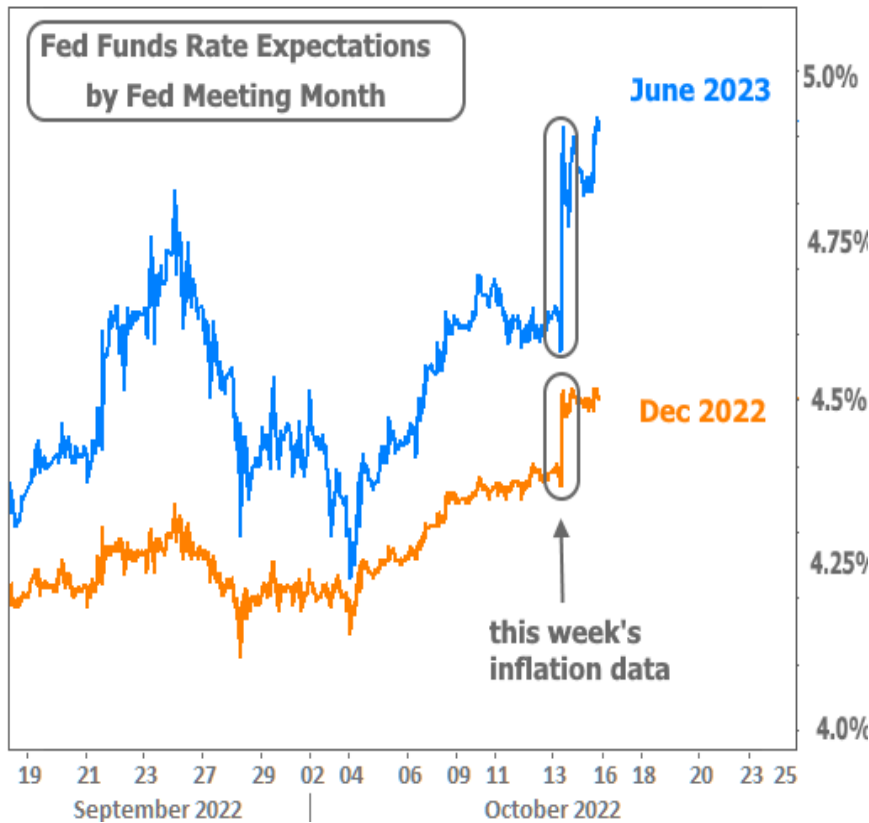
Recent Housing Data

Metric	Month	Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

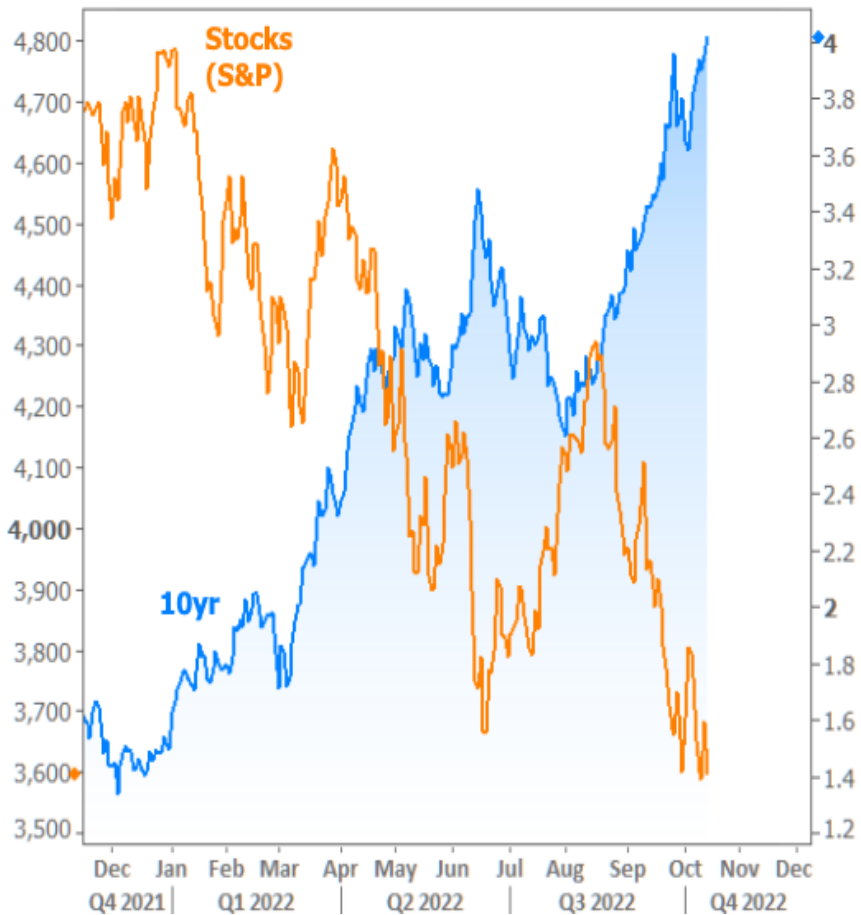
Rates were near their best levels of the week before CPI, but quickly spiked in its wake. CPI caused rates to spike because it showed inflation was even higher than the already-high expectations. The more important "core" CPI made a particularly troubling move back up to the highest levels in decades.



Bonds/rates don't like inflation anyway, but they really don't like it in 2022 when inflation is high enough to fuel the most aggressive Fed rate hike campaign since the 80s. This report alone was responsible for bumping the Fed's rate hike outlook to nearly 5.0% by the middle of next year.



It's not just rates that suffer from Fed rate hikes. Stocks also tend to take a hit when the Fed enacts tougher policies or when economic data looks like it will add to the Fed's austerity. This combination of "suggestion" from the data and "confirmation" from the Fed is the thesis for 2022. Massive losses in stocks and bonds are the conclusions.



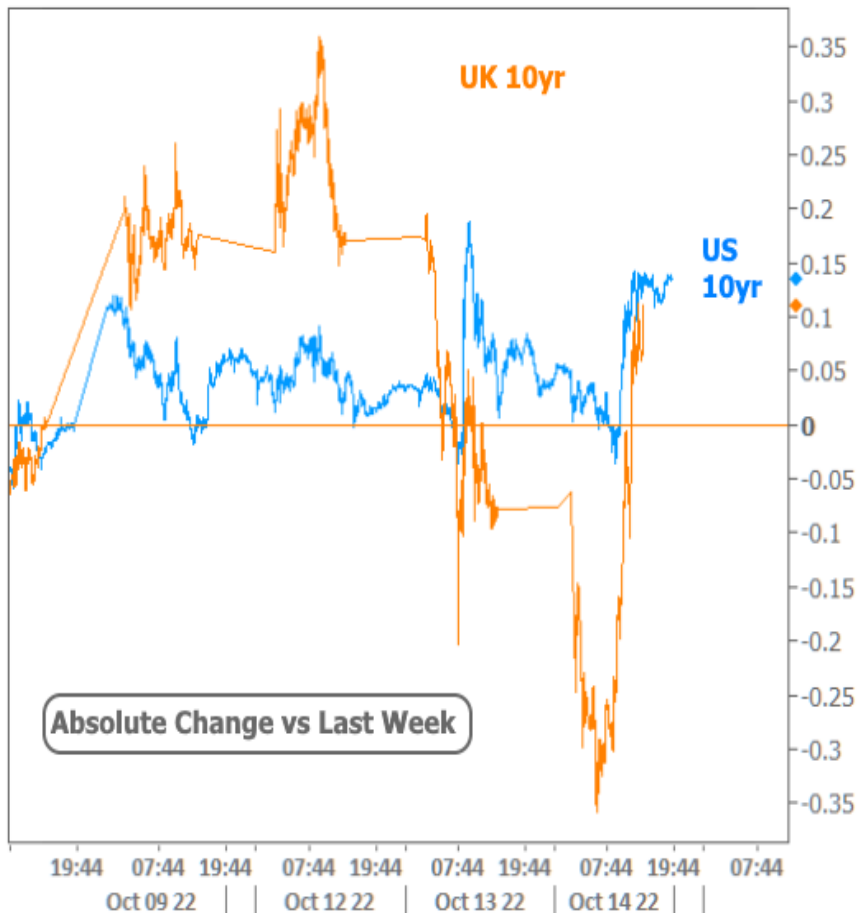
Here's a closer look at stocks and bonds this week:



Notably, both were able to recover surprisingly well after the inflation data, but not for sustainable reasons. If those reasons are important to you, here's a quick detour with some more advanced concepts. Otherwise feel free to skip ahead.

Behind the scenes, UK financial markets were in the midst of some major improvements on Thursday. The following chart shows the absolute change in bond yields in the UK and US this week. The drop in UK yields from the opening bell on Thursday the 13th through Friday morning was staggeringly big (0.55%).

Over the same time, US 10yr yields were roughly unchanged. The market phenomenon of "short covering" played a role as well. This occurs when rates fall enough to make buyers out of the traders who'd previously bet on rates moving higher. That extra buying acts to push rates even lower, thus perpetuating the cycle and resulting in a "short squeeze."



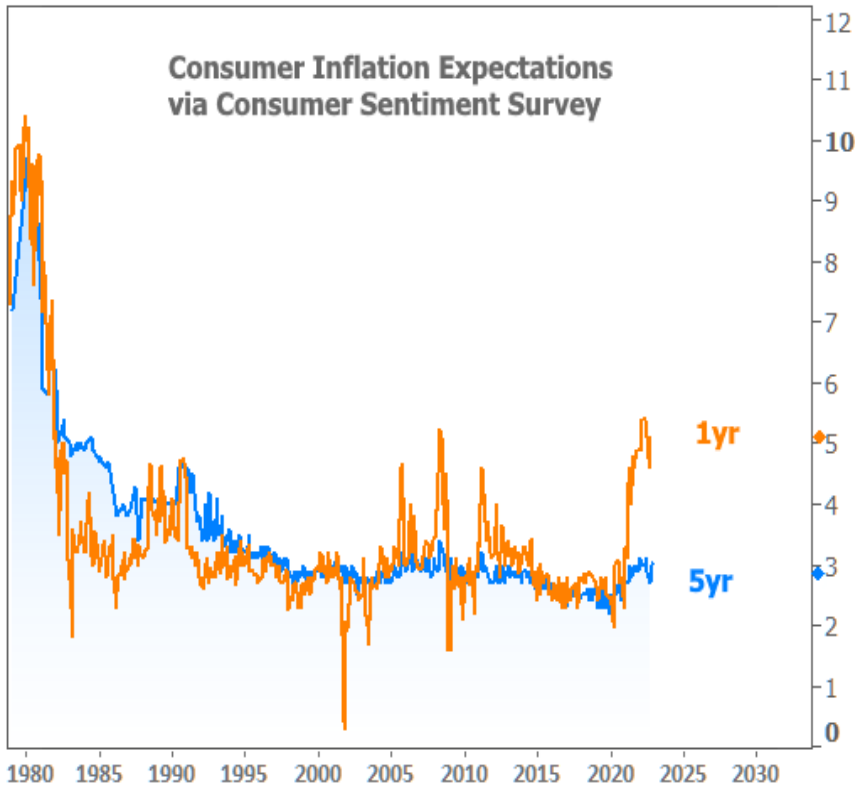
On Friday, bond yields found reasons to move back up. The supersized bounce in British bond yields was only part of the explanation. Fed speakers were making the rounds, acknowledging that global financial risks were a consideration, but not one that derails their rate hike goals.

Kansas City Fed President Esther George noted "It's not only the elevated pace of inflation that is concerning, but its broad-based nature. We may have to keep at this awhile. The terminal rate may need to go higher and stay longer to cool prices."

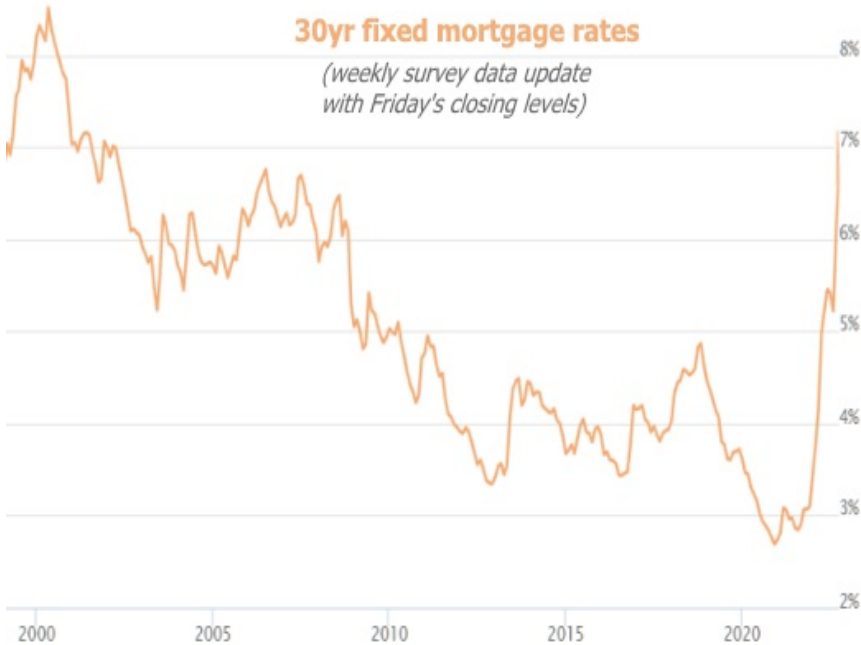
The "terminal" rate is just another word for the ceiling on this particular Fed rate hike campaign--something we might encounter in 2023 if forecasters have it right. The terminal rate is currently almost 5% and George certainly knew this before those remarks.

St. Louis Fed President Bullard commented on the inflation data, saying that it suggested "inflation had become pernicious and difficult to arrest." This isn't what you want to hear from members of the Fed if you're hoping to see a softer stance on rates.

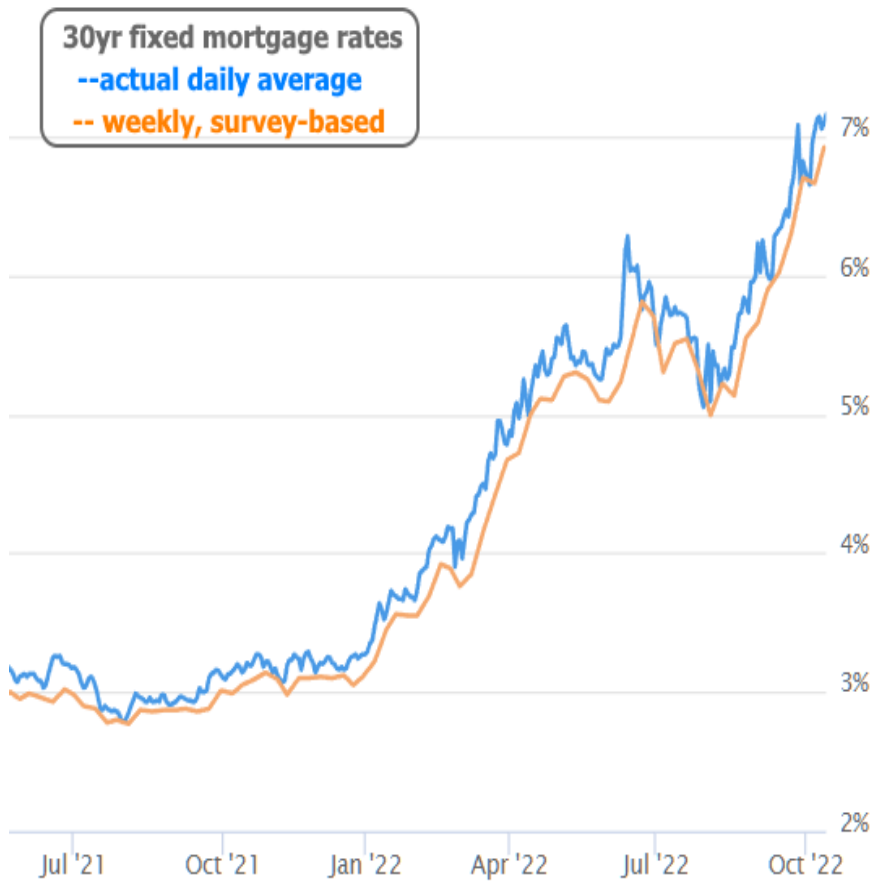
There was other data as well. The Consumer Sentiment index for October showed a surprise uptick in inflation expectations--a metric that's also closely watched by the Fed. This uptick may get lost in the shuffle of the longer term chart below, but importantly, it was the first time that the 1-year outlook moved higher since March 2022.



Between unfriendly Fed comments, unfriendly inflation implications in the Sentiment data, and the well of short-covering running dry for bond buyers, rates drifted painfully higher with 10yr yields ending the week over 4% for the first time since 2008. Things were even worse for mortgage rates as they ended the week at the highest levels in more than 20 years.



Here's a closer look at daily vs weekly rates as they've risen from just over 3% to roughly 7% in less than a year (and 2% in the past 2 months!):



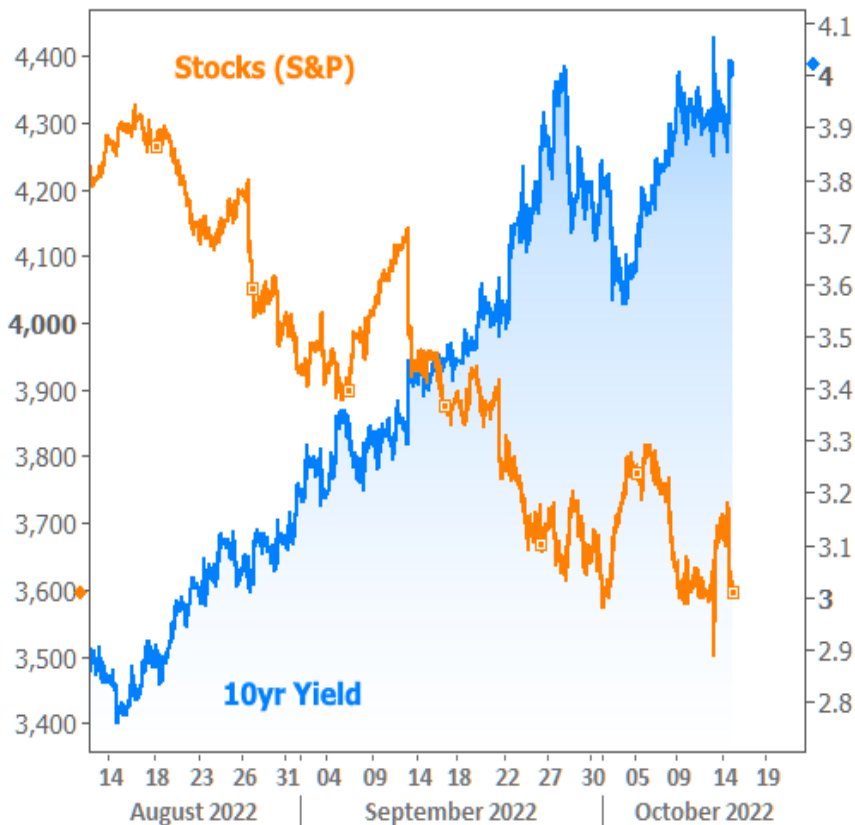
The initial onset of the pandemic was the only other time in the past 40 years where rate volatility has been this high, and that only lasted 2 months. The current stint of volatility broke into "high" territory 9 months ago and hasn't really looked back. No one but those of mortgage-watching age in the early 80s has ever seen anything like this.

Mortgage Rate Volatility Index



How about that hope? Is there any in sight?

As is so often the case when discussing the future of the financial market, "it depends." While it doesn't make sense to outright PLAN on favorable rate outcomes in this environment, we can at least observe that this week's weakness seems to have encountered some sort of resistance around the 4.0% level in 10yr yields and/or the 3600 level in the S&P.



Technical analysts could easily draw horizontal "support" lines at those levels and find ways to argue for a bounce. The better bet would simply be to keep an eye on those levels as important lines in the sand. The market is telling us they matter. At the very least, we could consider that traders are starting to ask whether enough is enough when it comes to inflation implications and the Fed's policy response. Ultimately, if the data finds a way to get even worse, the Fed will have an open door to get even crankier and rates could unfortunately head even higher. So yes, it depends on the data, but all of the above could be approached with a bit of hope for a less dire outcome.

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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Tuesday, Oct 11				
1:00PM	3-Yr Note Auction (bl)	40		
Wednesday, Oct 12				
7:00AM	w/e MBA Refi Index	423.2		430.9
7:00AM	w/e MBA Purchase Index	170.5		174.1
8:30AM	Sep Core Producer Prices YY (%)	7.2	7.3	7.3

Event Importance:

- No Stars = Insignificant
- ☆ Low
- ★ Moderate
- ★★ Important
- ★★★ Very Important

Date	Event	Actual	Forecast	Prior
1:00PM	10-yr Note Auction (bl)	32		
2:00PM	FOMC Minutes			
Thursday, Oct 13				
8:30AM	Sep y/y CORE CPI (%)	6.6	6.5	6.3
8:30AM	Sep m/m Headline CPI (%)	0.4	0.2	0.1
8:30AM	Sep m/m CORE CPI (%)	0.6	0.5	0.6
8:30AM	Sep y/y Headline CPI (%)	8.2	8.1	8.3
8:30AM	w/e Jobless Claims (k)	228	225	219
1:00PM	30-Yr Bond Auction (bl)	18		
Friday, Oct 14				
8:30AM	Sep Retail Sales (%)	0.0	0.2	0.3
8:30AM	Sep Import prices mm (%)	-1.2	-1.1	-1.0
10:00AM	Oct 1yr Inflation Outlook (%)	5.1		4.7
10:00AM	Oct Consumer Sentiment	59.8	59.0	58.6
10:00AM	Oct 5yr Inflation Outlook (%)	2.9		2.7
Monday, Oct 17				
8:30AM	Oct NY Fed Manufacturing	-9.10	-4.00	-1.50
Tuesday, Oct 18				
9:15AM	Sep Industrial Production (%)	0.4	0.1	-0.2
Wednesday, Oct 19				
7:00AM	w/e MBA Purchase Index	164.2		170.5
7:00AM	w/e MBA Refi Index	394.6		423.2
8:30AM	Sep House starts mm: change (%)	-8.1		12.2
8:30AM	Sep Housing starts number mm (ml)	1.439	1.475	1.575
8:30AM	Sep Building permits: number (ml)	1.564	1.530	1.542
8:30AM	Sep Build permits: change mm (%)	1.4		-8.5
1:00PM	20-Yr Bond Auction (bl)	12		
Thursday, Oct 20				
8:30AM	Oct Philly Fed Business Index	-8.7	-5.0	-9.9
8:30AM	w/e Jobless Claims (k)	214	230	228
10:00AM	Sep Existing home sales (ml)	4.71	4.70	4.80
10:00AM	Sep Exist. home sales % chg (%)	-1.5		-0.4
10:00AM	Sep Leading index chg mm (%)	-0.4	-0.3	-0.3

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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