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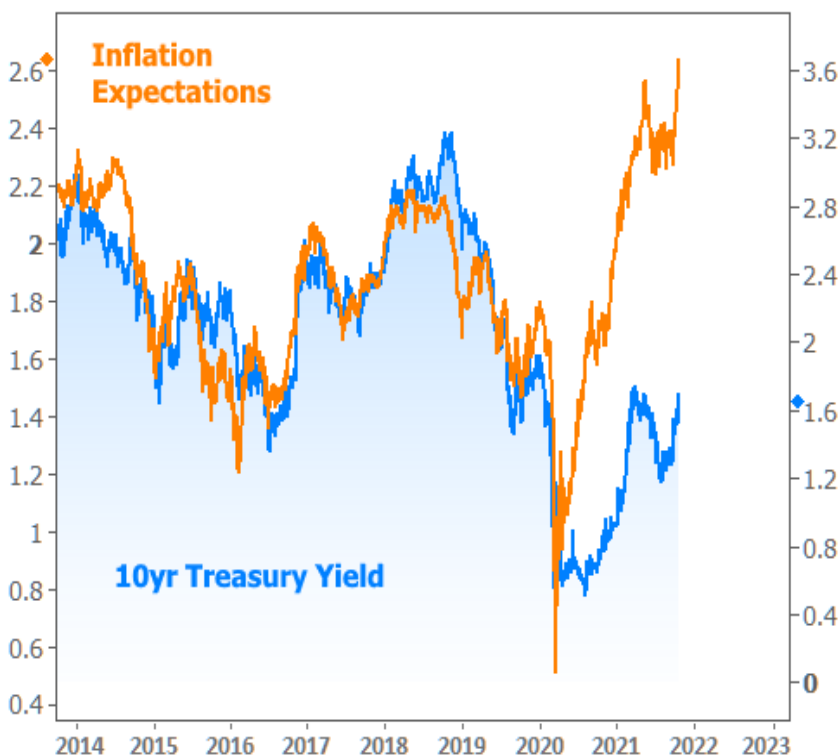
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Highest Rates Since April, But There's a Catch

Over the past 30 days, interest rates have risen **sharply**. This is true for both mortgage rates and bond market benchmarks like 10yr Treasury yields. But another version of the 10yr Treasury yield continues to operate near all-time lows.

How can rates simultaneously be rising quickly but still near all-time lows?
Inflation!

As we discussed [last week](#), inflation erodes the value of bonds. As such, bond yields frequently move in response to changes in inflation expectations (higher inflation = higher rates). That correlation is easily seen in the following chart:



Obviously, something changed in 2020. But what changed specifically for bonds and inflation? For starters, the Federal Reserve immediately began buying **massive** amounts of bonds shortly after the pandemic began. This acted to keep yields lower than they otherwise might have been. Beyond that, there had been (and possibly still is) some reason to believe that post-

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

Freddie Mac

30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

Rates as of: 7/22

Market Data

	Price / Yield	Change
MBS UMBS 5.5	99.39	-0.01
MBS GNMA 5.5	99.78	+0.00
10 YR Treasury	4.2525	+0.0146
30 YR Treasury	4.4725	+0.0257

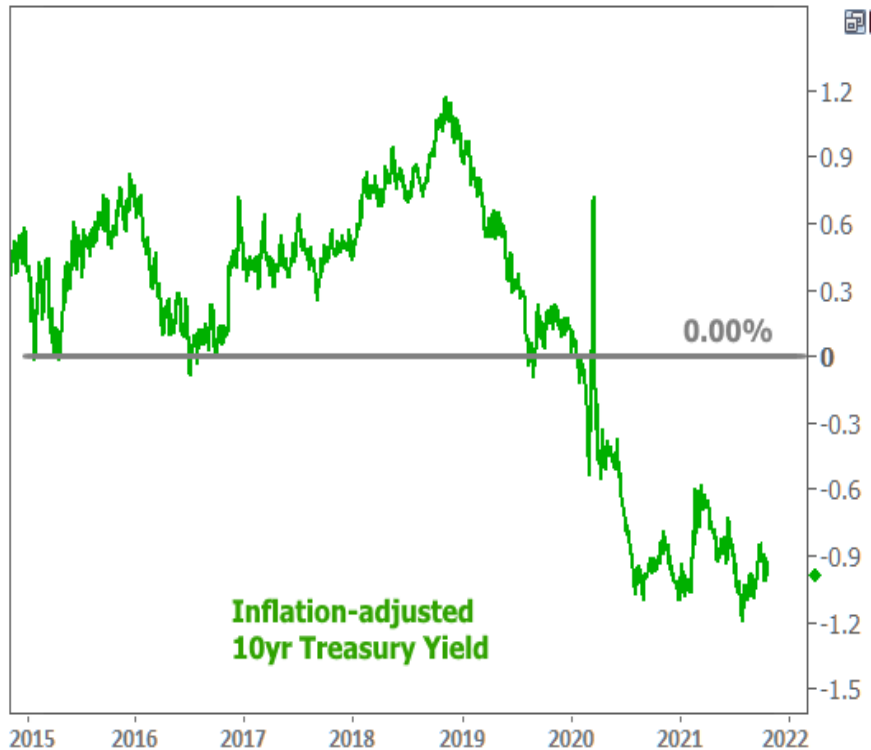
Pricing as of: 7/22 5:59PM EST

Recent Housing Data

	Value	Change
Mortgage Apps	Jul 10 206.1	-0.19%
Building Permits	Mar 1.46M	-3.95%
Housing Starts	Mar 1.32M	-13.15%
New Home Sales	Mar 693K	+4.68%
Pending Home Sales	Feb 75.6	+1.75%
Existing Home Sales	Feb 3.97M	-0.75%
Builder Confidence	Mar 51	+6.25%

pandemic inflationary pressures are **temporary** and thus not alarming enough to warrant a surge toward higher rates.

Between now and the time that inflation subsides (if it subsides), the mismatch between 10yr yields and inflation expectations means the actual rate of return (factoring out the effects of inflation) is still near **all-time lows**.

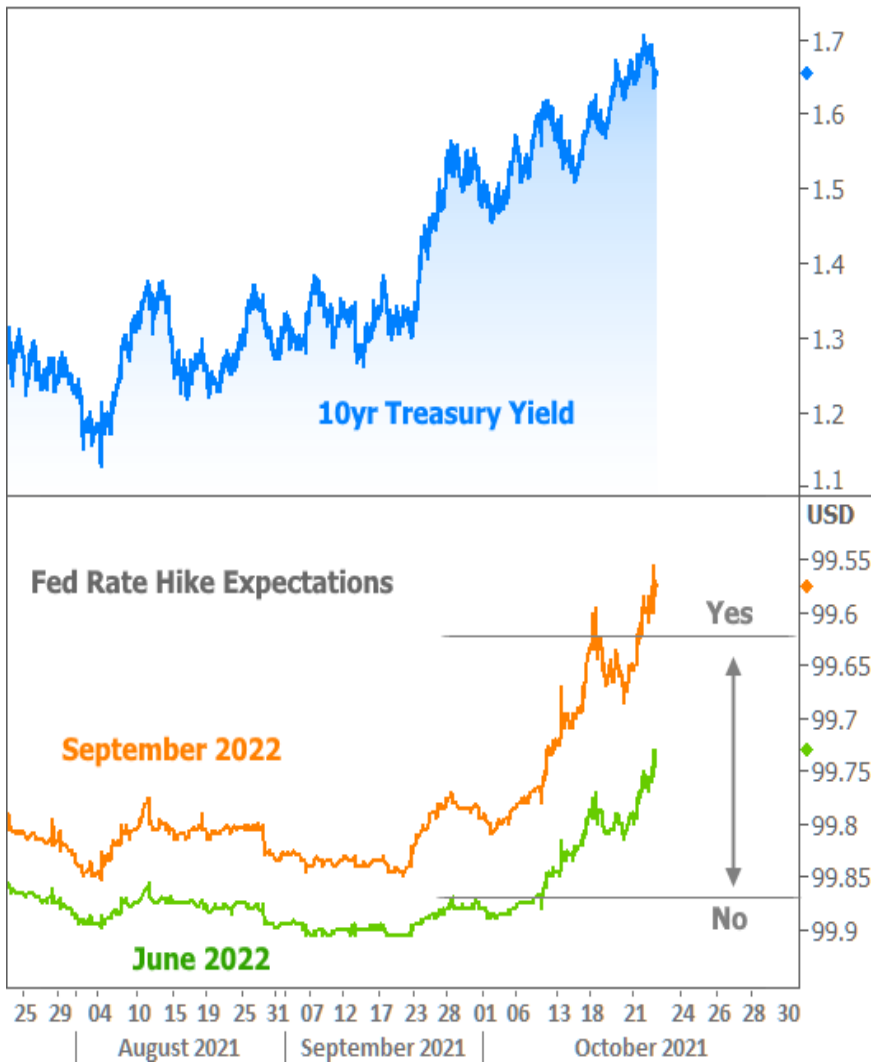


In other words, the "real" rate of return for 10yr Treasuries is low. Unfortunately, this **doesn't do you much good** out in the real world. It's just an economic concept that helps us reconcile the reasons for rising rates.

And rates have certainly been rising. While it's hard to see given the scaling of the chart, even the inflation-adjusted rate of return has been moving up recently. A **big reason** for this is the growing level of concern over the inflation trajectory.

Several months ago, policymakers were more confident that supply bottlenecks would only result in **temporary** inflation spikes before prices began to settle. But we're not seeing things settle down as quickly as they expected. As a result, market participants quickly ramped up expectations for the first Fed rate hike.

These expectations are conveyed via the trading of Fed Funds Futures contracts. Each contract pertains to a calendar month. The following chart shows the July and October of 2022. These would correspond to the scheduled Fed meetings that take place in June and September 2022 respectively. The higher the line, the more the market is betting on seeing the 1st rate hike by that calendar month.



Translation: at the beginning of the month, traders only saw a small chance of the first rate hike happening in September and **no chance** for June. Fast forward 3 weeks and September is seen as 100% likely and June is up to about a 60% chance.

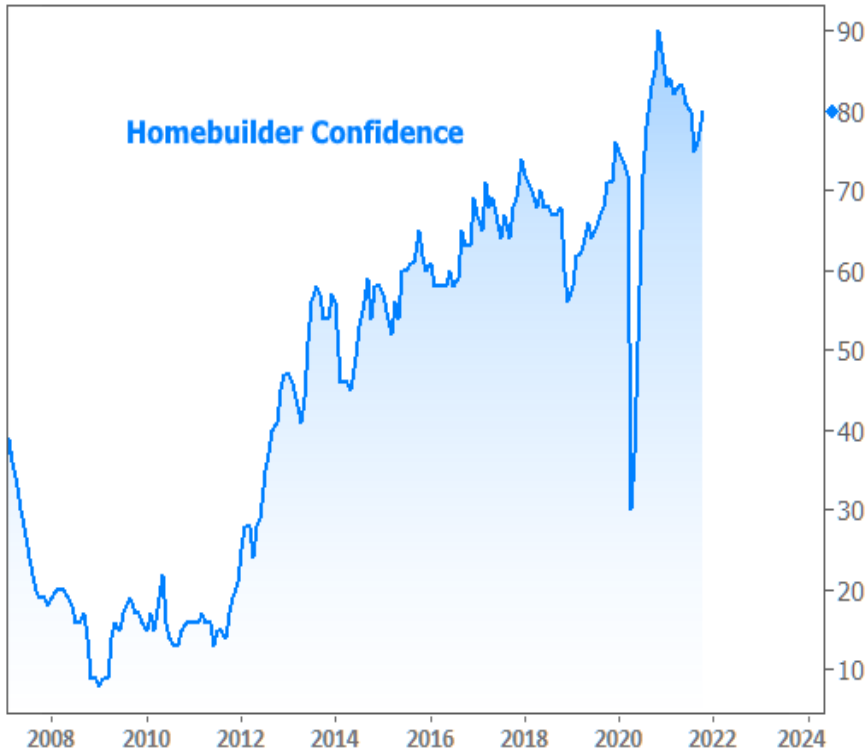
Before the Fed hikes rates, it must be **all the way done buying** Treasuries and mortgage-backed securities (MBS). This isn't a guess or an opinion. It's something that multiple Fed speakers have asserted time and time again. As such, the market quickly came to the understanding that the Fed would have to **taper** soon and possibly in larger chunks compared to 2013. This is one of the reasons that rates have risen as quickly as they have in the past few weeks.

Tapering has a **massively negative connotation** to anyone who tuned in to 2013's drama, but it's important to remember that we've already seen quite a bit of the bond market tantrum this time around. It was much more orderly because we knew it was coming and even roughly **WHEN** it would come. This doesn't mean rates won't continue higher from here. Indeed, that's the baseline assumption for many traders through the end of 2021. But past precedent suggests rates are certainly **capable** of falling the very moment the Fed removes accommodation. Remember this chart from last week which shows the 3 major past instances of Fed bond buying:

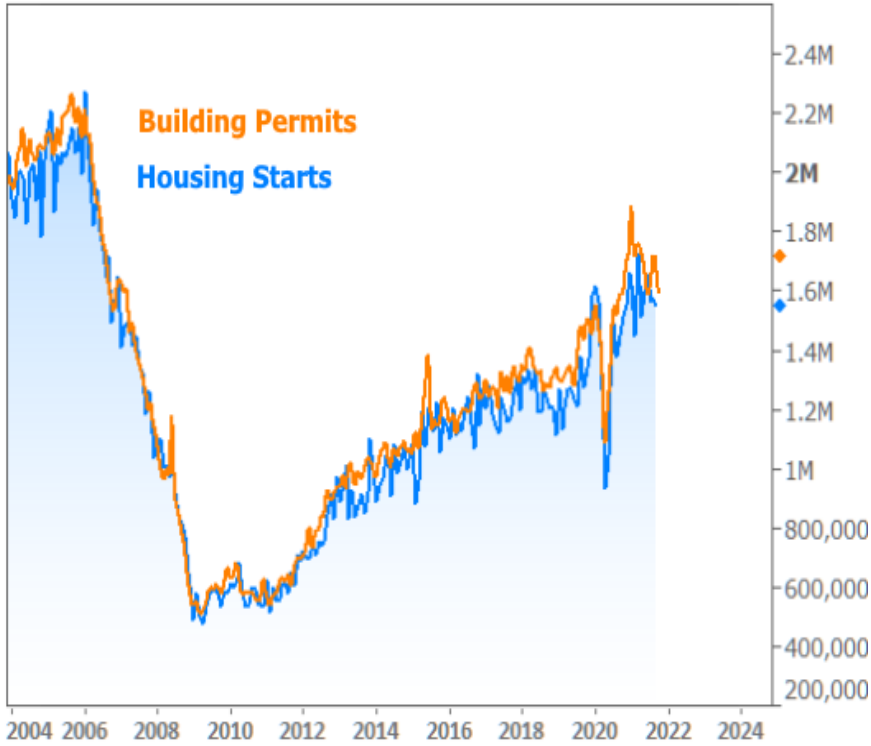


This Week's Housing-Related Data:

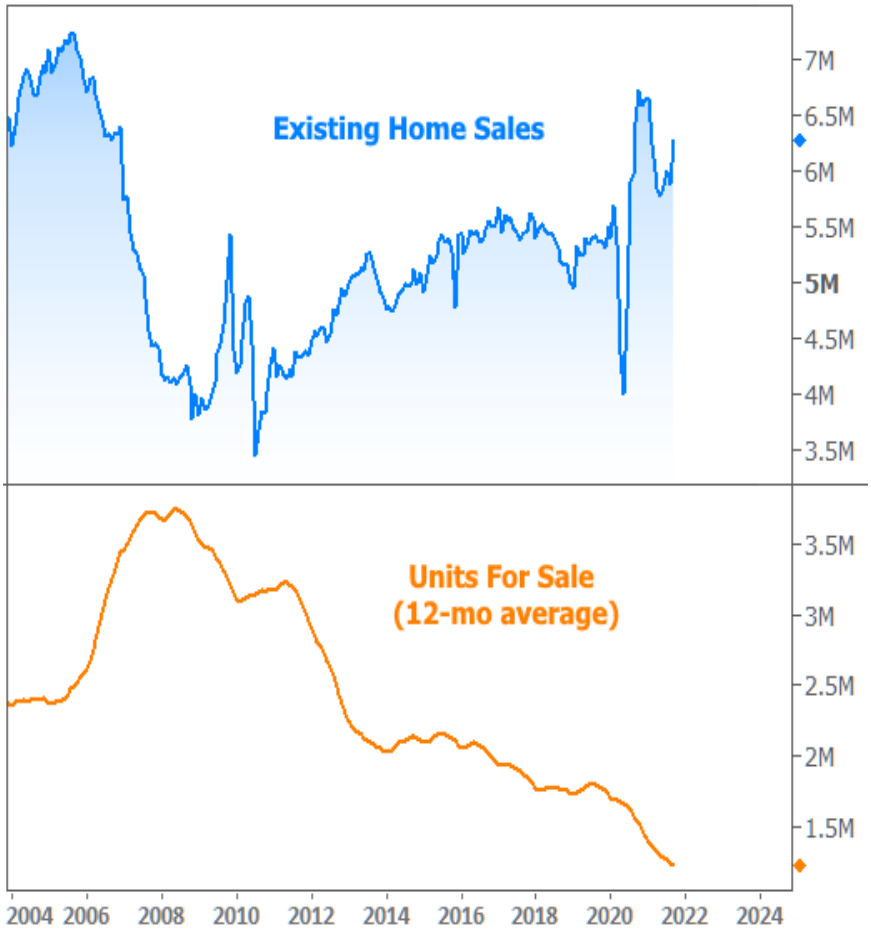
Several housing-related economic reports received fresh updates this week. Homebuilder confidence was out on Monday with the first noticeable improvement in months.



Residential construction data followed the next day. Building permits and housing starts (the groundbreaking phase of new construction) both declined, but remain at higher levels than before the pandemic.



Thursday's Existing Home Sales report was stronger than expected despite record low inventories.



Keep in mind, however, this is for the month of September and as we just discussed, rates have risen sharply since then. Not only that, but there's typically additional lag between big rate changes and any impact on home sales numbers. That means mortgage rates are as much as half a percent higher than they were when the sales data was being collected.



Of course rates aren't necessarily a leading indicator for purchase activity, but they definitely have an effect--especially on prices. Next week brings an important update on home prices with both Case Shiller and FHFA releasing monthly numbers for August. This is the 2nd to last month of data that will go into the calculation to determine next year's conforming loan limit. Prices have already risen enough for new limits to be roughly \$627,000. Any additional gains in August and September will only make the new limit bigger.

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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Monday, Oct 18				
9:15AM	Sep Industrial Production (%)	-1.3	0.2	0.4
10:00AM	Oct NAHB housing market indx	80	76	76
Tuesday, Oct 19				
8:30AM	Sep Housing starts number mm (ml)	1.555	1.620	1.615
8:30AM	Sep House starts mm: change (%)	-1.6		3.9
8:30AM	Sep Build permits: change mm (%)	-7.7		5.6

Event Importance:

No Stars = Insignificant

☆ Low

★ Moderate

★★ Important

★★★ Very Important

Date	Event	Actual	Forecast	Prior
8:30AM	Sep Building permits: number (ml)	1.589	1.680	1.721
Wednesday, Oct 20				
7:00AM	w/e MBA Purchase Index	266.2		279.8
7:00AM	w/e MBA Refi Index	2807.9		3023.0
Thursday, Oct 21				
8:30AM	Oct Philly Fed Business Index	23.8	25.0	30.7
8:30AM	w/e Jobless Claims (k)	290	300	293
10:00AM	Sep Exist. home sales % chg (%)	7.0		-2.0
10:00AM	Sep Existing home sales (ml)	6.29	6.09	5.88
10:00AM	Sep Leading index chg mm (%)	+0.2	0.4	0.9
Tuesday, Oct 26				
9:00AM	Aug Case Shiller Home Prices y/y (%)	19.7	20.0	19.9
9:00AM	Aug FHFA Home Prices y/y (%)	18.5		19.2
10:00AM	Sep New Home Sales (ml)	0.800	0.760	0.740
10:00AM	Oct Consumer confidence	113.8	108.3	109.3
10:00AM	Sep New Home Sales (%) (%)	14.0		1.5
Wednesday, Oct 27				
7:00AM	w/e MBA Purchase Index	275.6		266.2
7:00AM	w/e MBA Refi Index	2763.8		2807.9
8:30AM	Sep Core CapEx (%)	0.8	0.5	0.6
8:30AM	Sep Durable goods (%)	-0.4	-1.1	1.8
1:00PM	5-Yr Note Auction (bl)	61		
Thursday, Oct 28				
8:30AM	Q3 GDP Advance (%)	2.0	2.7	6.7
10:00AM	Sep Pending Sales Index	116.7		119.5
10:00AM	Sep Pending Home Sales (%)	-2.3	0.0	8.1
1:00PM	7-Yr Note Auction (bl)	62		
Friday, Oct 29				
8:30AM	Sep Core PCE Inflation (y/y) (%)	3.6	3.7	3.6
9:45AM	Oct Chicago PMI	68.4	63.5	64.7
10:00AM	Oct Consumer Sentiment (ip)	71.7	71.4	71.4
Wednesday, Dec 29				
11:30AM	2-Yr Note Auction (bl)	24		

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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