



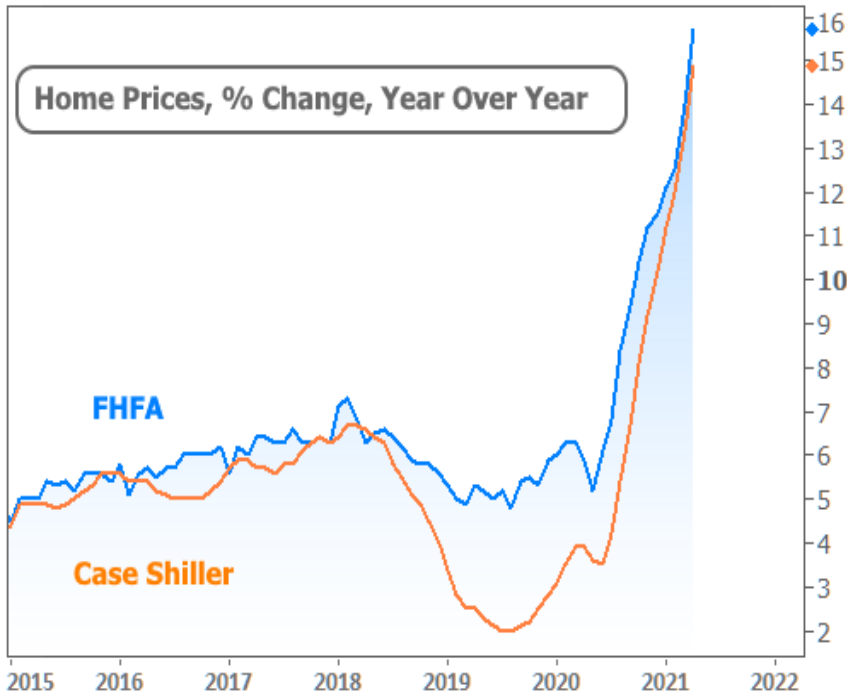
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Rates Defy Jobs Report; No New 40yr Loan; Red Hot Home Prices

A heat wave on the west coast got national attention this week. Despite temps close to 120°, Tuesday's home price data was even hotter with both of the big reports telling the same story.



FHFA prices (nationwide) are increasing at a **record pace**. Case Shiller (20 major metro areas) price appreciation isn't quite back to its pre-mortgage-meltdown level.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

Freddie Mac			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

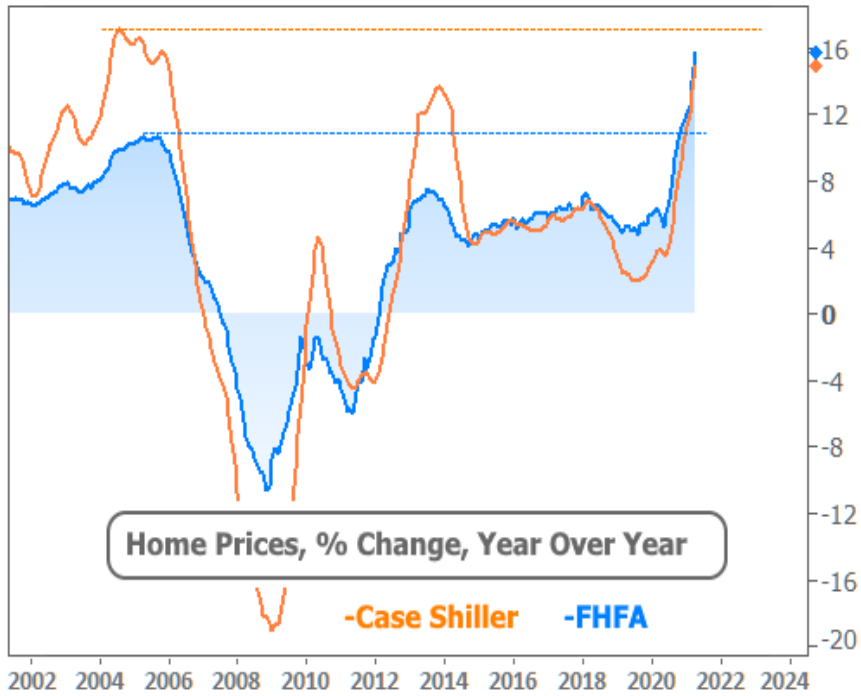
Market Data

	Price / Yield	Change
MBS UMBS 5.5	99.39	-0.01
MBS GNMA 5.5	99.78	+0.00
10 YR Treasury	4.2525	+0.0146
30 YR Treasury	4.4725	+0.0257

Pricing as of: 7/22 5:59PM EST

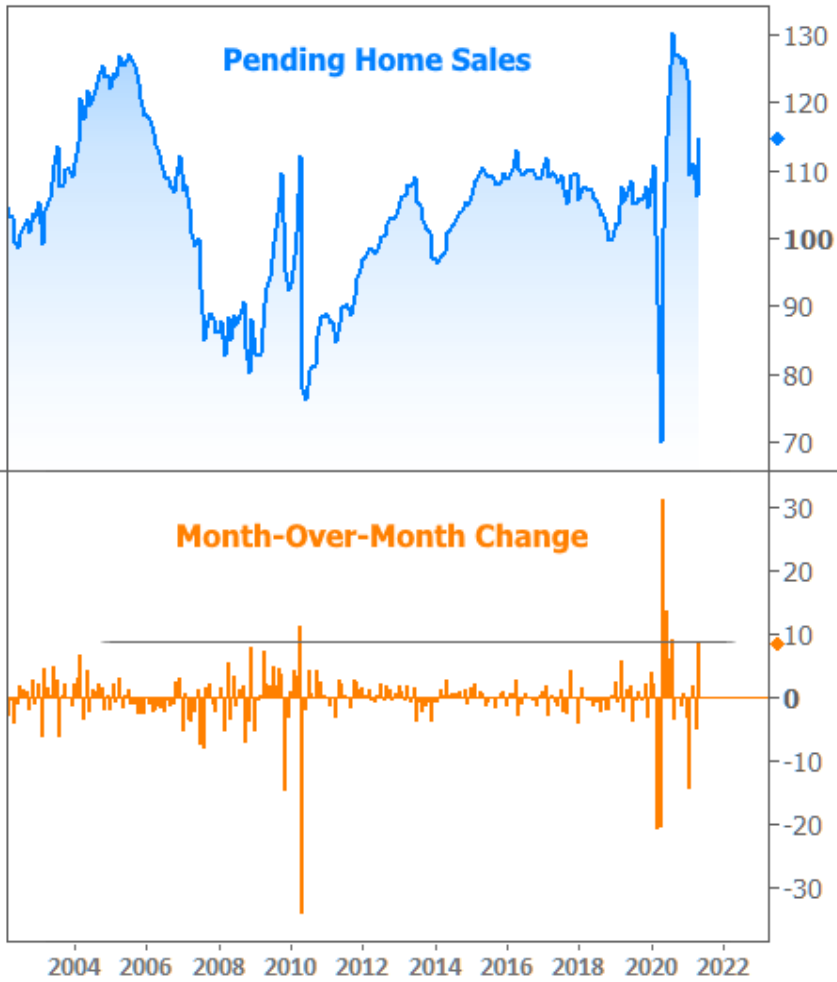
Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

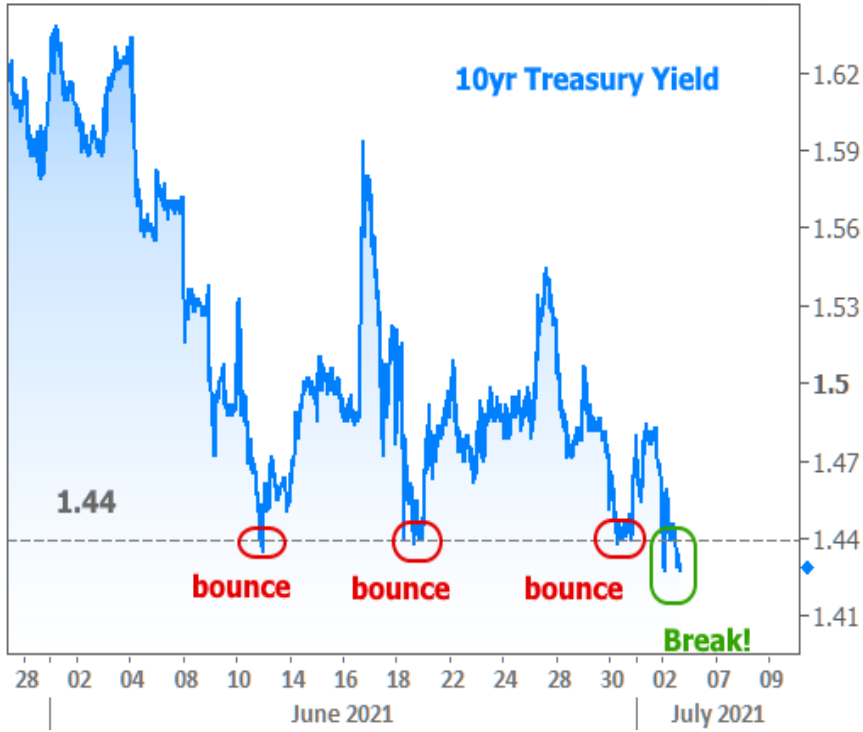


How hot is too hot? That depends. Prices can't continue this pace indefinitely, but many people said the same thing late last year only to regret not pulling the trigger.

Some recent sales numbers cast doubt on buyers' willingness to chase these prices, but now this week's Pending Home Sales report shows that May was **one of the best months** on record.

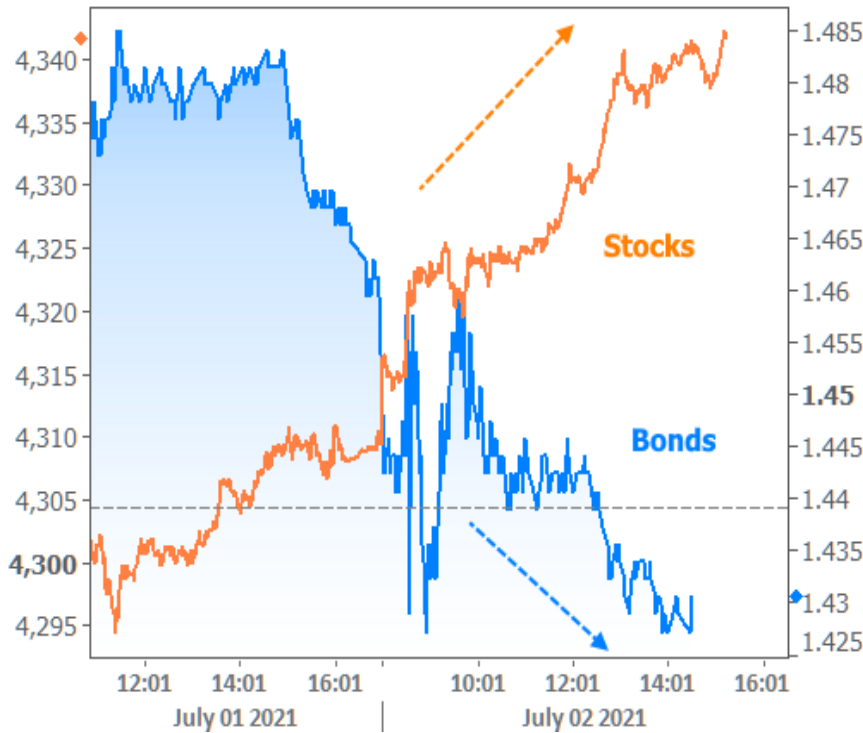


Rates had a good week, with most lenders at or near their best levels since mid June at the very least. 10yr Treasury yields trickled to their best levels in months by Friday afternoon after managing to break the 1.44% floor that had turned away several recent attempts.

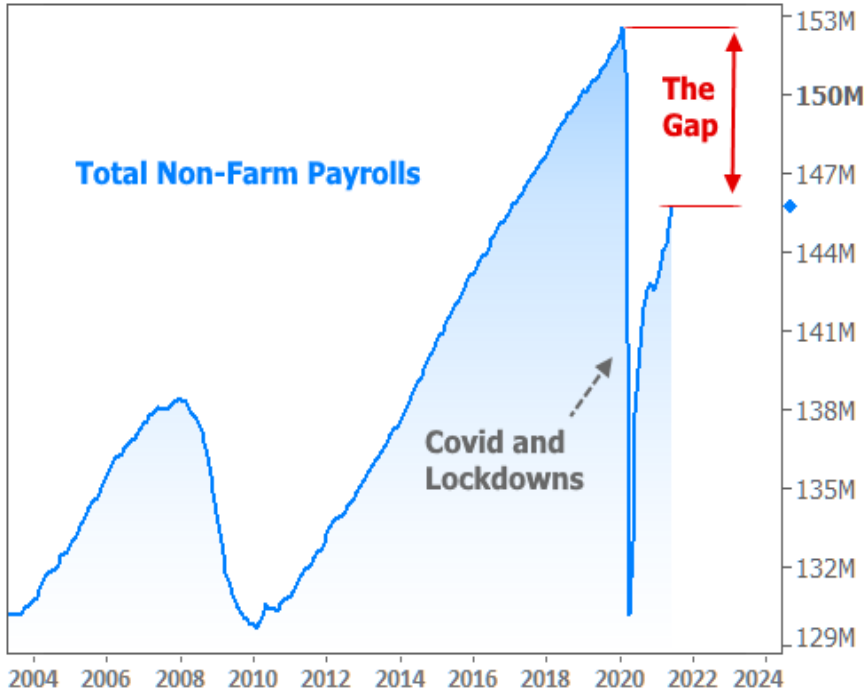


That's a **surprising outcome** given the strong reading in the latest official jobs report on Friday. It shouldn't be too surprising, though, given that the Fed has clearly stated it wants to see how the data looks this fall before making any big decisions about its rate-friendly policies.

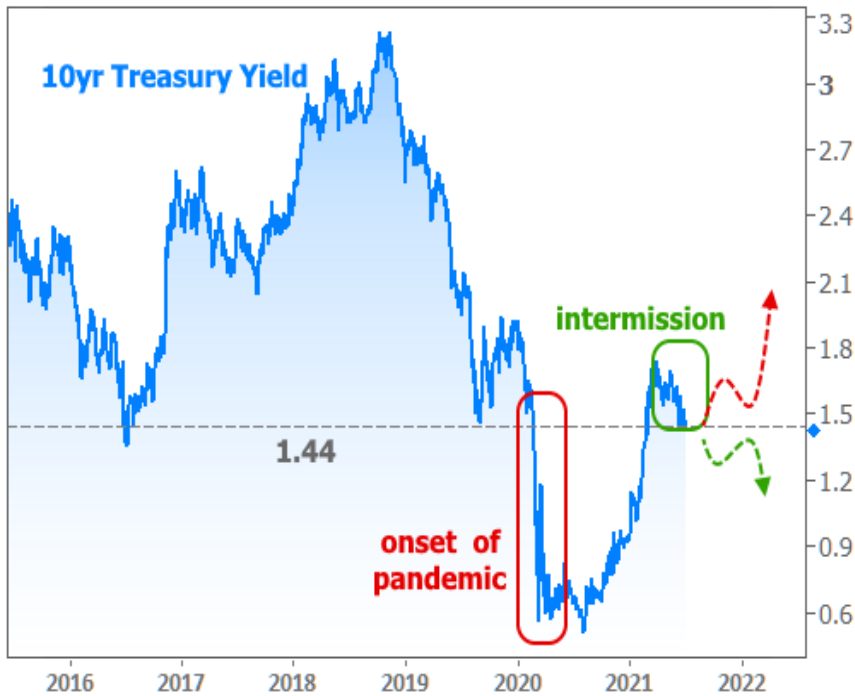
Indeed, the mirror image of stock prices and bond yields is often the result of a market betting on a friendly Fed.



The other way to look at it would be to consider there's **still a long way to go** before the labor market is back to pre-covid levels.



As the data rolls in later this year, bonds will be **faced with the choice** to double down on the "friendly Fed" bets or to proceed with the rising rate reality that seemed to be much more of a sure thing at the end of last year. For now, the intermission continues.



Last but not least, there were a few confusing news stories this week that made it seem like the FHA announced a new 40-year loan. **It didn't**. It was a behind-the-scenes change for the government agency that guarantees FHA/VA loans that will allow lenders better access to liquidity in cases where they've had to **MODIFY** existing 30yr loans by increasing the term.

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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Tuesday, Jun 29				
9:00AM	Apr CaseShiller 20 yy (%)	14.9	14.5	13.3
9:00AM	Apr Monthly Home Price yy (%)	15.7		13.9
10:00AM	Jun Consumer confidence	127.3	119.0	117.2
Wednesday, Jun 30				
7:00AM	w/e MBA Purchase Index	255.2		268.0
7:00AM	w/e MBA Refi Index	2856.6		3110.3
8:15AM	Jun ADP National Employment (k)	692	600	978
9:45AM	Jun Chicago PMI	66.1	70.0	75.2
10:00AM	May Pending Sales Index	114.7		106.2
10:00AM	May Pending Home Sales (%)	8.0	-0.8	-4.4
Thursday, Jul 01				
7:30AM	Jun Challenger layoffs (k)	20.476		24.586
8:30AM	w/e Jobless Claims (k)	364	355	411
10:00AM	Jun ISM Manufacturing PMI	60.6	61.0	61.2
10:00AM	May Construction spending (%)	-0.3	0.4	0.2
Friday, Jul 02				
8:30AM	Jun Average earnings mm (%)	0.3	0.4	0.5
8:30AM	Jun Non-farm payrolls (k)	850	700	559
8:30AM	Jun Unemployment rate mm (%)	5.9	5.7	5.8
10:00AM	May Factory orders mm (%)	1.7	1.6	-0.6
Monday, Jul 05				
12:00AM	Independence Day			
Tuesday, Jul 06				
10:00AM	Jun ISM N-Mfg PMI	60.1	63.5	64.0
10:00AM	Jun ISM N-Mfg Bus Act	60.4	66.4	66.2
Wednesday, Jul 07				
7:00AM	w/e MBA Purchase Index	252.4		255.2
7:00AM	w/e MBA Refi Index	2791.3		2856.6
Thursday, Jul 08				
3:00PM	May Consumer credit (bl)	35.28	18.40	18.61
Friday, Jul 09				
10:00AM	May Wholesale inventories mm (%)	1.3	1.1	1.1

Event Importance:

No Stars = Insignificant

☆ Low

★ Moderate

★★ Important

★★★ Very Important

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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