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One-Two Punch: FHA Cut Reversed and Rates Move Higher

What a difference a week makes--**especially** for certain borrowers in the process of obtaining an FHA loan! Not only will they see the same rising rates that affected all loans this week, but they'll also give up the benefit from the recently-announced cut in FHA mortgage-insurance premiums (MIP).

Last week's newsletter discussed the FHA MIP cut in detail. In short, it amounted to **instant savings** equivalent to an interest rate reduction of roughly 0.375% for most FHA borrowers. The cut was to go in effect for loans closing on or after Jan 27th.

There was speculation that the incoming Secretary for Housing and Urban Development (HUD) might review and rescind the change, but nothing concrete. Then, at the beginning of this week, **rumors circulated** that the Trump administration would be rolling back several of Obama's most recent executive orders and that the MIP cut would be included.

Scarcely an hour after the inauguration, HUD released an [updated Mortgagee Letter](#) (a weird term for their periodic guideline/policy updates) making it official. The **MIP cut is on hold indefinitely**. Even borrowers who were quoted the new, lower premium will be forced to pay the old rate.

All hope is not lost though. The new letter states: "more analysis and research are deemed necessary to assess future adjustments while also considering potential market conditions in an ever-changing global economy that could impact our efforts." Whether or not that means "**don't hold your breath**" remains to be seen.

On a final note, there's been chatter suggesting the cut was **politically motivated**. On that topic, it's worth noting that the cut was executed in substantially similar fashion to the early 2015 cut. **Both** were preceded by a favorable actuarial report in November, and both were announced around the same time in January. There is no recent precedent for an MIP change being on the table days before the inauguration of a president that might seek to reverse it, so any claims of political motivation can't be confirmed or denied.

In addition to the MIP cut evaporating, mortgage **rates rose quickly** this week. Freddie Mac's weekly rate survey (which unfortunately tends to be a "Tuesday over Tuesday" survey) suggests rates **fell** to 3-week lows. But when we include the rest of the week (Wed and Thu were rough!), rates are actually

National Average Mortgage Rates



	Rate	Change	Points
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Mortgage News Daily

30 Yr. Fixed	6.89%	0.00	0.00
15 Yr. Fixed	6.33%	+0.01	0.00
30 Yr. FHA	6.33%	+0.01	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.58%	0.00	0.00

Freddie Mac

30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00

Rates as of: 7/22

Market Data

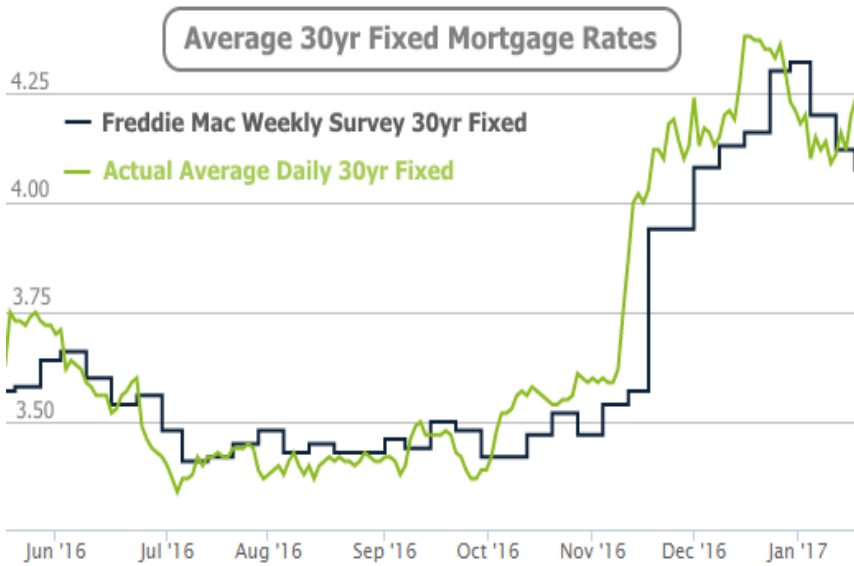
	Price / Yield	Change
MBS UMBS 5.5	99.39	-0.01
MBS GNMA 5.5	99.78	+0.00
10 YR Treasury	4.2276	-0.0249
30 YR Treasury	4.4472	-0.0253

Pricing as of: 7/23 7:00AM EST

Recent Housing Data

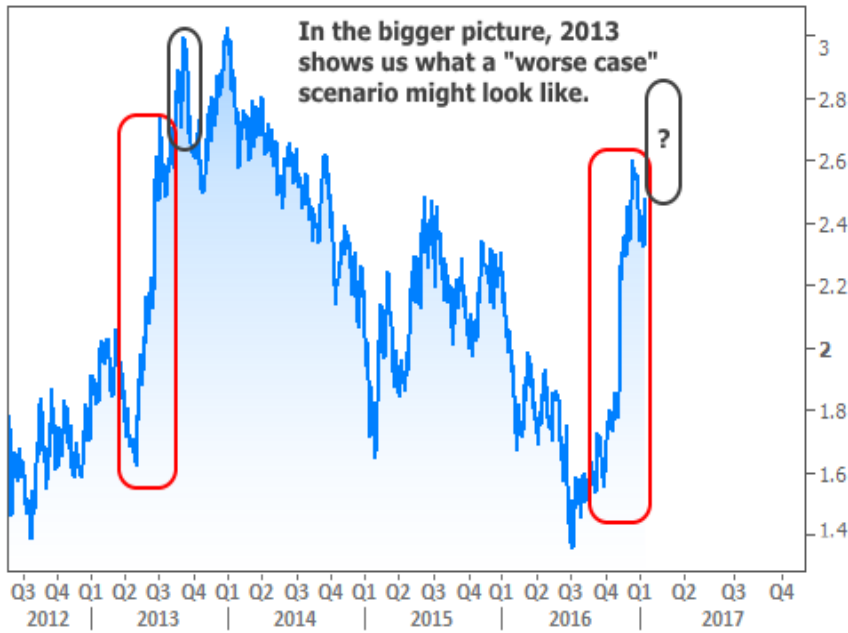
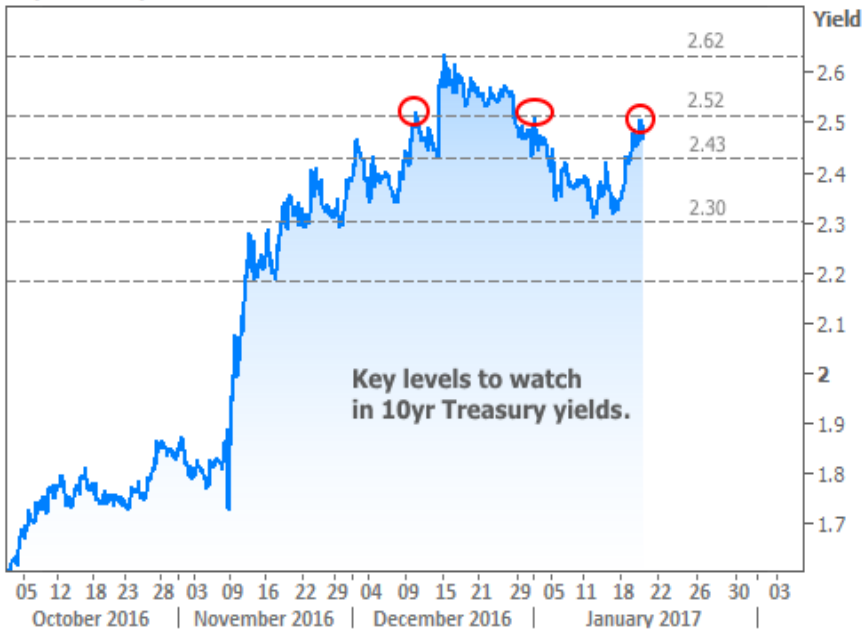
		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

at the highest levels of the year.



If you're interested in following the **bigger picture trends** in rates, take a look at the following chart of 10yr yields (the best benchmark for momentum in longer-term rates like mortgages). Yields are thankfully still under the late-December ceiling, but they've broken above the 2.43% level which had been holding firm for several weeks. 2.52% is the next key level to watch. It held firm through the end of the week. A more dire scenario would be a break above 2.62%. If that happens, 2013's precedent shows us the sort of "aftershock" that's possible.

10yr Treasury Yield

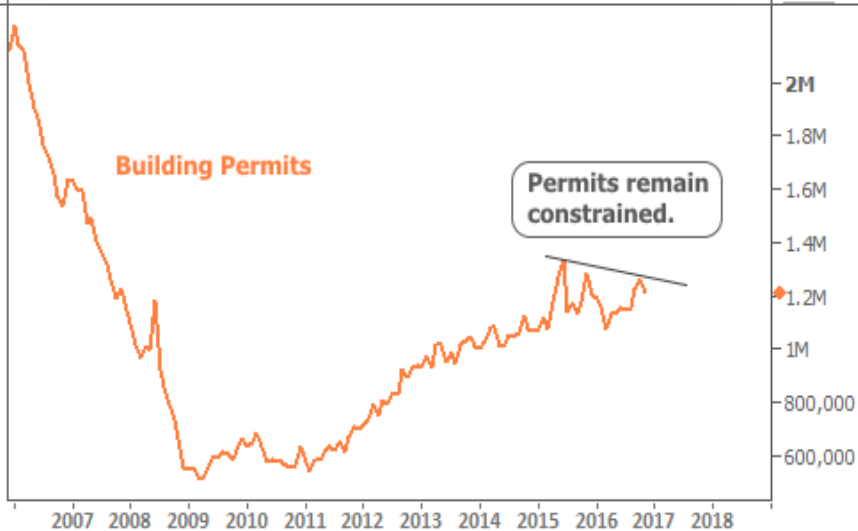


For all of the hurdles faced by housing and mortgage markets this week, a [Fannie Mae report](#) reminds us that **housing will survive** in 2017. Those broader sentiments were echoed in several pieces of data this week. For example, [Builder Confidence](#)--although lower--remains in great shape overall, and very close to recovery highs.

Builder Confidence



Housing Starts and Building Permits also put in a decent showing this week. Although the trend in builders filing for permits remains constrained, the trend is positive when it comes to construction actually beginning (aka, a "housing start").



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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Tuesday, Jan 17				
8:30AM	Jan NY Fed manufacturing	+6.5	8.50	9.00
Wednesday, Jan 18				
7:00AM	w/e Mortgage Market Index	382.2		379.2
7:00AM	w/e Mortgage Refinance Index	1263.2		1182.3
7:00AM	w/e MBA Purchase Index	229.4		241.9
8:30AM	Dec Core CPI yy, nsa (%)	+2.2	2.2	2.1
8:30AM	Dec CPI mm, sa (%)	+0.3	0.3	0.2
9:15AM	Dec Industrial output mm (%)	+0.8	0.6	-0.4
9:15AM	Dec Capacity utilization mm (%)	75.5	75.4	75.0
10:00AM	Jan NAHB housing market indx	67	69	70
Thursday, Jan 19				
8:30AM	Dec Housing starts number mm (ml)	1.226	1.200	1.090
8:30AM	Dec Build permits: change mm (%)	-0.2		-3.8
8:30AM	Jan Philly Fed Business Index	23.6	15.8	21.5
8:30AM	w/e Initial Jobless Claims (k)	234	245	247
Tuesday, Jan 24				
10:00AM	Dec Existing home sales (ml)	5.49	5.52	5.61
Wednesday, Jan 25				
7:00AM	w/e Mortgage Market Index	397.4		382.2
Thursday, Jan 26				
10:00AM	Dec New home sales-units mm (ml)	0.536	0.588	0.592
Friday, Jan 27				
8:30AM	Q4 GDP Advance (%)	+1.9	2.2	3.5
8:30AM	Dec Durable goods (%)	-0.4	2.6	-4.5
10:00AM	Jan U Mich Sentiment Final (ip)	98.5	98.1	98.1

Event Importance:

No Stars = Insignificant

☆ Low

★ Moderate

★★ Important

★★★ Very Important

Update: Buyer Broker Agreement

After requests from real estate companies, a nonprofit consumer watchdog group the Consumer Federation of America has developed a list of factors to consider when creating a buyer contract in preparation for upcoming practice changes in the industry.

CFA released its "Proposed Criteria for Evaluating Home Buyer Contract Forms" on Tuesday. The 15 criteria focus on the contracts' form – whether the documents are readable and understandable – and content – whether they are fair to homebuyers.

- the document's expiration date (CFA recommends buyers asks for a three-month contract and never sign one longer than six months)
- the right to terminate the contract
- the disclosure that compensation is negotiable
- the broker's compensation clearly stated and that the buyer broker can't receive additional compensation for facilitating a sale
- that any additional fees, such as for showing a home, will be deducted from the broker's commission if there is a successful sale
- that the commission is due only if there is a successful closing
- that buyers have an obligation – for no longer than 60 days, CFA recommends – to pay a broker who earlier showed them a home they purchased after the contract ended
- seller concessions paid directly to buyers
- dual agency not pre-approved by the contract
- an explanation of how a broker treats different buyer clients interested in the same property
- that buyers should not be required to first go through mediation or arbitration if they have a complaint

Contact me for more information. 702-303-0243 or TPayne@loandepot.com

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