



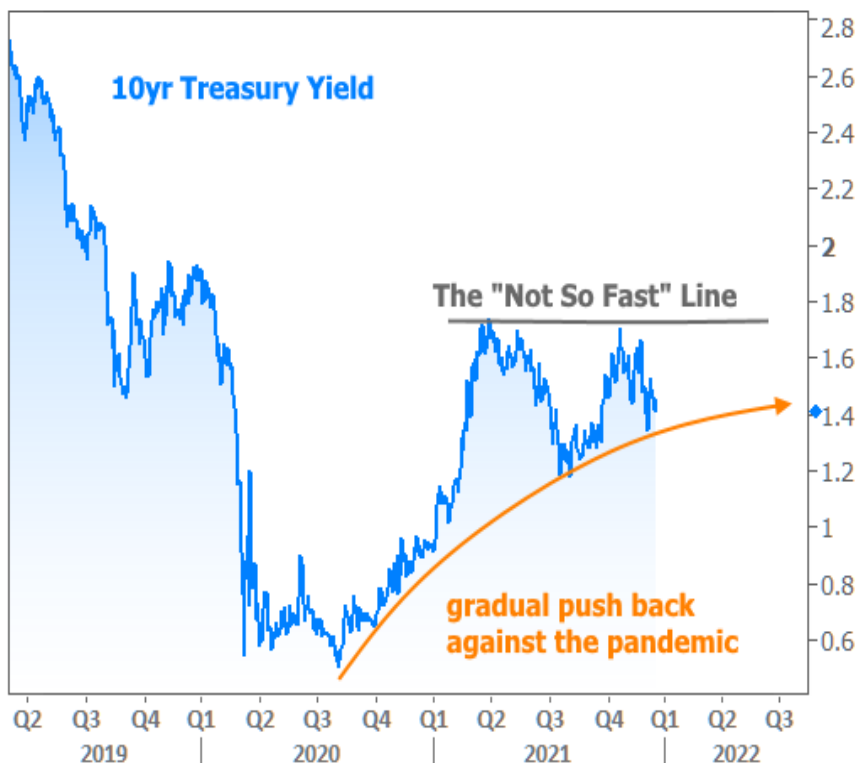
**Michael Trahan**

The Best Loan Officer, IAMTBLO, LLC  
 NMLS 1648469 CO 100023839  
 225 Union Blvd STE 150 Lakewood, Colorado 80228-

Office: 3038357113  
 Mobile: 3038075220  
 Fax: 3037439339  
[mike@iamtblo.com](mailto:mike@iamtblo.com)  
[View My Website](#)

**Introducing The "Not So Fast" Line**

Sure, we **could** write a headline that attempts to distill the concept of a big picture struggle between the forces exerting upward pressure on rates and those stepping in to push back in the other direction. Or we could just introduce the "not so fast" line, and let a chart do the talking.



Lines like these are over-generalizations to some extent, but as long as we understand that there are multiple factors in play each time rates bounce on the floor or ceiling, it doesn't matter. All we're **really** trying to do is **visualize** the gradual recovery from the pandemic and the setbacks that have pushed rates back in the other direction.

Thinking about the more recent past, rates have been reluctant to move below the orange line due to things like **higher inflation** and tougher **central bank policies**. General progress against the pandemic was more relevant to the orange line in Oct/Nov, but the emergence of Omicron means the pandemic is once again putting downward pressure on rates.

**National Average Mortgage Rates**



	Rate	Change	Points
<b>Mortgage News Daily</b>			
30 Yr. Fixed	6.43%	+0.02	0.00
15 Yr. Fixed	5.95%	0.00	0.00
30 Yr. FHA	5.82%	+0.02	0.00
30 Yr. Jumbo	6.62%	0.00	0.00
5/1 ARM	6.28%	-0.01	0.00
<b>Freddie Mac</b>			
30 Yr. Fixed	6.35%	-0.51	0.00
15 Yr. Fixed	5.51%	-0.65	0.00

Rates as of: 8/30

**Recent Housing Data**

		Value	Change
Mortgage Apps	Aug 28	226.9	+0.49%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

All of the above showed up in charts at various points this week. Yields (aka "rates") surged lower to start the week as the weekend's omicron news stirred up concerns about economic impacts and risk aversion in financial markets. Another inflation report showed the highest levels in decades. The Fed and other central banks made policy updates that caused **brief** upward pressure for rates before pandemic-related news said "not so fast" by the end of the week.

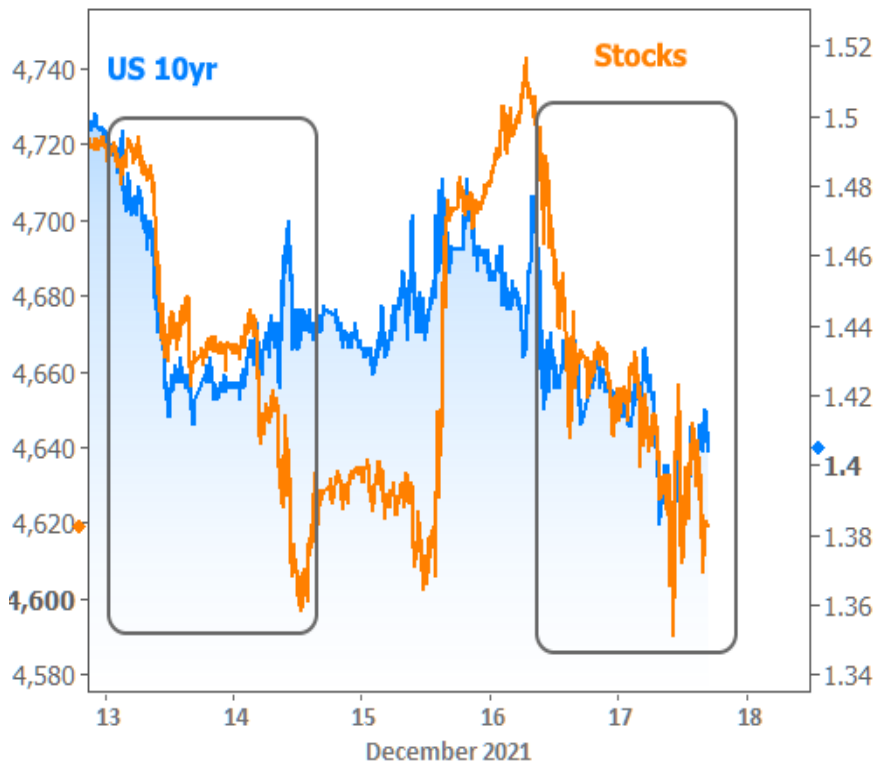


In the chart above, "Fed" refers to the scheduled policy announcement from the Federal Reserve. The Fed announced that it would be decreasing its monthly bond purchases at an **even faster** pace. While this wasn't unexpected, it was unprecedented. There was also some uncertainty about how big the change would be, and the Fed chose the faster option (i.e. less friendly for interest rates).

Rounding out Wednesday's bad news for rates, updated Fed forecasts showed a **big shift** in the outlook for rate hikes with the median view of the Fed Funds Rate now at **0.75-1.0%** by end of 2022, up from 0.0-0.25% last time. Here too, the results were not unexpected, but the shift toward a higher rate mentality was surprisingly unanimous compared to previous forecasts.

One day later, the **Bank of England** unexpectedly hiked its policy rate. Most market participants expected them to wait for the next meeting due to surging covid numbers in the UK. **The European Central Bank (ECB)** didn't rock the boat much, but the net effect was still negative for bonds/rates.

Despite the headwinds from central banks, rates spent most of the day on Friday at the **lowest** levels of the week. At first glance, this is an impressive level of resilience for the bond market, but it's probably best viewed as a sign of the times. The week's stock market gyrations tell the same story. Stocks fell early and late in the week with covid-related headlines being the most prevalent explanation.



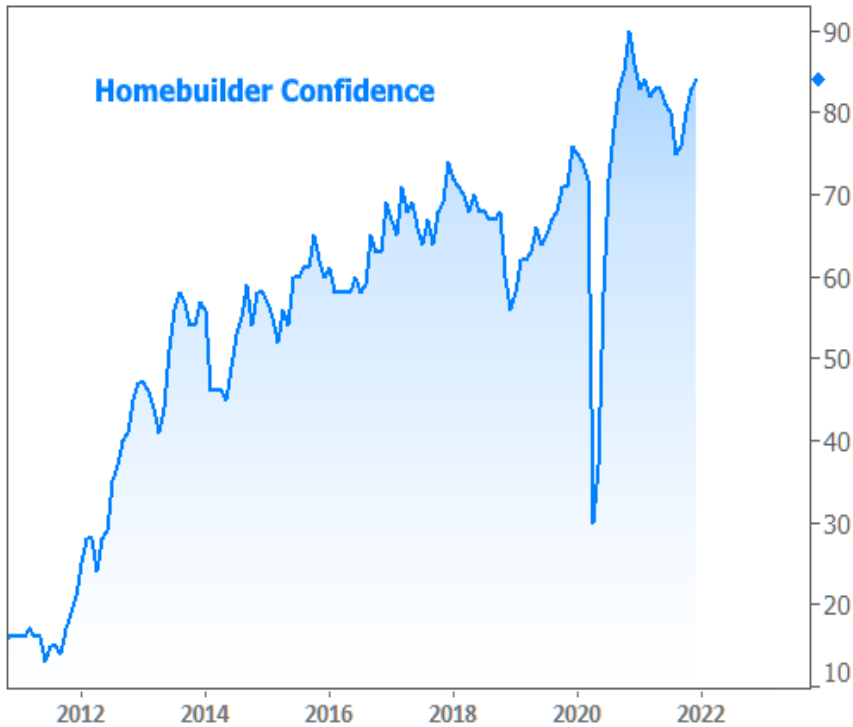
In the bigger picture, the important thing to understand about the "not so fast" line is that it represents one side of a consolidation pattern. It presents a case for fear and caution while the orange recovery line makes the opposite case. Rates won't remain stuck in the middle forever. As tired as we all may be about deferring to the same old scapegoat, the direction of the breakout will most likely be informed by how things go with the pandemic.



In other less consequential (but still potentially interesting) news/data from this week, new housing construction increased by 11.8% in November. The total number of "housing starts" was very close to long-term highs.



Unsurprisingly then, builder confidence also remained in good shape, per the NAHB's Housing Market Index.



Next week is fairly slow and much-abbreviated due to the Christmas holiday. Markets will be closed all day on 12/24 and open for only a half day on 12/23. The following week is notorious for light participation and a high variety of trading motivations in financial markets. As such, we won't get a clean look at underlying market momentum until early January.

Subscribe to my newsletter online at: <http://housingnewsletters.com/thebestloanofficer>

**Recent Economic Data**

Date	Event	Actual	Forecast	Prior
<b>Tuesday, Dec 14</b>				
8:30AM	Nov Producer Prices (%)	+0.8	0.5	0.6
8:30AM	Nov Core Producer Prices YY (%)	+7.7	7.2	6.8
<b>Wednesday, Dec 15</b>				
7:00AM	w/e MBA Purchase Index	297.2		295.2
7:00AM	w/e MBA Refi Index	2350.5		2511.5
8:30AM	Nov Retail Sales (%)	0.3	0.8	1.7
8:30AM	Nov Import prices mm (%)	0.7	0.7	1.2
8:30AM	Dec NY Fed Manufacturing	31.9	25.00	30.90
10:00AM	Dec NAHB housing market indx	84	83	83
2:00PM	N/A FOMC rate decision (%)	0.000 - 0.250	0.125	0.125
2:30PM	Powell Press Conference			
<b>Thursday, Dec 16</b>				
8:30AM	Nov House starts mm: change (%)	11.8		-0.7
8:30AM	Dec Philly Fed Business Index	15.4	30.0	39.0

**Event Importance:**

- No Stars = Insignificant
- ☆ Low
- ★ Moderate
- ★★ Important
- ★★★ Very Important

Date	Event	Actual	Forecast	Prior
8:30AM	Nov Build permits: change mm (%)	3.6		4.2
8:30AM	Nov Housing starts number mm (ml)	1.679	1.568	1.520
8:30AM	Nov Building permits: number (ml)	1.712	1.663	1.653
8:30AM	w/e Jobless Claims (k)	206	200	206
9:15AM	Nov Industrial Production (%)	0.5	0.7	1.6
9:45AM	Dec Markit Composite PMI	56.9		57.2
<b>Monday, Dec 20</b>				
10:00AM	Nov Leading index chg mm (%)	+1.1	0.9	0.9
<b>Wednesday, Dec 22</b>				
7:00AM	w/e MBA Purchase Index	287.5		297.2
7:00AM	w/e MBA Refi Index	2402.7		2350.5
8:30AM	Q3 GDP Final (%)	2.3	2.1	2.1
10:00AM	Nov Existing home sales (ml)	6.46	6.52	6.34
10:00AM	Nov Exist. home sales % chg (%)	+1.9		0.8
10:00AM	Dec Consumer confidence	115.8	110.8	109.5
<b>Thursday, Dec 23</b>				
8:30AM	Nov Core PCE Inflation (y/y) (%)	4.7	4.5	4.1
8:30AM	Nov Durable goods (%)	2.5	1.6	-0.4
10:00AM	Nov New Home Sales (ml)	0.744	0.770	0.745
10:00AM	Dec Consumer Sentiment (ip)	70.6	70.4	70.4
10:00AM	Nov New Home Sales (%) (%)	12.4		0.4

## Professional Mortgage Lending

With over two decades of experience in the mortgage business and a background that sets me apart from many lenders, I bring an unprecedented level of expertise to each client. Through knowledge of current lending markets, and access to innovative products for buyers with unique backgrounds my clients can expect justifiable results quickly and easily. More than simply understanding numbers though; tech-savvy communication ensures quick returns on questions while always keeping their best interests at heart is what truly makes me stand out.

Finding the right professionals to make life's big decisions can be daunting. A great doctor and lawyer, a savvy financial advisor, and a spiritual leader – these are all important considerations. But don't forget your mortgage situation! It pays to have an experienced professional helping you navigate one of life's largest investments in order for it to pay off down the road. Let me offer that expert guidance through my trusted services - I'd love to help make this process as straightforward as possible so you get exactly what you need out of home ownership.

**Michael Trahan**

