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## Distressed Sales Share Cracks Into Single Digits

While sales of lender owned real estate (REO) and short sales continue to account for around one-fifth of all home sales in at least five states the share of distressed home sales is steadily returning to normal levels on a national basis. CoreLogic said today that REO sales accounted for **6 percent of all residential sales** in June, the lowest share since September 2007 when it was 5.2 percent. Short sales made up 3.4 percent of the total.

The combined distressed sales share, 9.4 percent, is down 2.4 percentage points from June 2014 and 0.9 point from May, bringing the share into single digit territory. CoreLogic says these sales typically dip in June due to seasonal factors but this month's share was the lowest for June since it hit 4.9 percent in 2007.

## National Average Mortgage Rates



	Rate	Change	Points
<b>Mortgage News Daily</b>			
30 Yr. Fixed	6.87%	-0.02	0.00
15 Yr. Fixed	6.32%	-0.01	0.00
30 Yr. FHA	6.33%	0.00	0.00
30 Yr. Jumbo	7.05%	0.00	0.00
5/1 ARM	6.59%	+0.01	0.00
<b>Freddie Mac</b>			
30 Yr. Fixed	6.77%	-0.09	0.00
15 Yr. Fixed	6.05%	-0.11	0.00
<b>Mortgage Bankers Assoc.</b>			
30 Yr. Fixed	7.00%	-0.03	0.60
15 Yr. Fixed	6.63%	+0.07	0.61
30 Yr. FHA	6.87%	-0.03	0.92
30 Yr. Jumbo	7.13%	+0.02	0.38
5/1 ARM	6.22%	-0.16	0.60

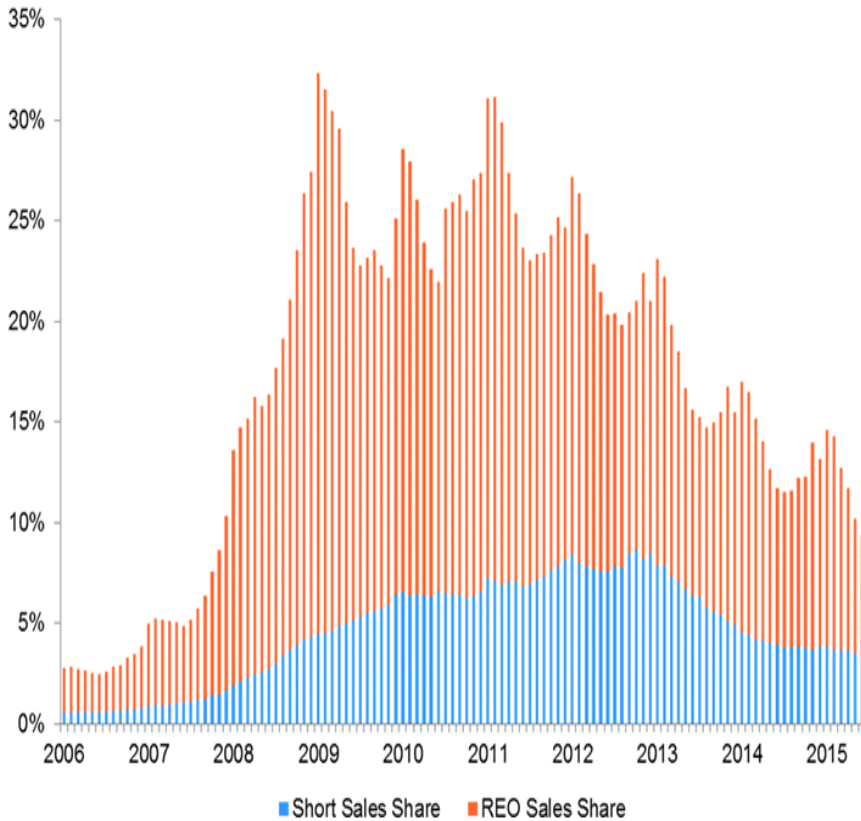
Rates as of: 7/23

## Recent Housing Data

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

## Distressed Sales as Percentage of Total Sales

	Value	Change	
Builder Confidence	Mar	51	+6.25%



Source: CoreLogic June 2015

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**Florida** had the largest share of distressed sales of any state at 21 percent in June 2015, followed by **Michigan** (20.7 percent), **Maryland** (20.5 percent), **Connecticut** (19.3 percent) and **Illinois** (19.1 percent). **Nevada** had a 6.8 percentage point drop in its distressed sales share from a year earlier, the largest decline of any state. **California** has improved the most from a state-level peak, falling 58.3 percentages points since the January 2009 distressed sales share of 67.4 percent.

Among the **25 largest** Core Based Statistical Areas based on loan count the highest share of distressed sales were in Orlando at 24.2 percent, followed by Miami (22.8 percent), Tampa-St. Petersburg-Clearwater. (22.5 percent), Chicago (22 percent) and Baltimore (20.6 percent).

At the peak in January 2009, **32.3 percent of all home sales** nationally were distressed properties. REO sales alone accounted for 27.9 percent. The declining share of the latter are a driver of improving home prices as lender-owned properties typically sell at a greater discount from market value than do short sales.

The **pre-crisis share** of distressed sales was traditionally about 2 percent. CoreLogic says while There will always be some level of distress in the housing market, if the current year-over-year decrease in the distressed sales share continues, it would reach that "normal" 2-percent mark in mid-2018. Only North Dakota and the District of Columbia are even close to their pre-crisis numbers.

## Expert advice, exceptional customer service

I am a seasoned Mortgage Broker with over 20 years of experience and a proven track record of closing loans in a timely manner. My goal is to provide clients throughout California with the best possible financing solutions by leveraging my experience and extensive network of lending partners. My professional background includes managerial positions at EarthLink and Mattel.

Previously I was a professional musician in Los Angeles having worked on numerous studio sessions and with Doc Severinsen and The Tonight Show Band. I have an MBA from the University of Southern California and a Bachelor's Degree from the Eastman School of Music in Rochester, NY.

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