



## Rich E. Blanchard

Managing Director, RICH Home Loans LLC

NMLS: 492461

1550 Wewatta St., 2nd Floor Denver, CO 80202

Office: 720.619.9900

Mobile: 303.328.7047

Fax: 214.975.2874

[richblanchard@richhomeloans.com](mailto:richblanchard@richhomeloans.com)

[View My Website](#)

## The Market That Drives Mortgage Rates Just Had Its Worst Day in Weeks

**Mortgage rates** don't just **magically appear**. Lenders don't choose them arbitrarily. To sustain the pace and scope of the mortgage market in the US (and indeed of most any debt), the cost of money over time has to be carefully considered before a lender knows where to set its rates. When it comes to something like the money the US government borrows, it's the Treasury market that determines the cost of money over time. In other words, open trading in financial markets results in the yield (aka rate) on a 10yr Treasury note being at one level while the rate for a 30yr Treasury note is at a different level.

There's a market for mortgage lenders to openly trade groups of mortgages (or even individual mortgages) too! Like the US government sells Treasuries to fund operations, **mortgage lenders** sell Mortgage-backed securities (MBS) on the open market. The prices paid by investors determine the value of MBS and consequently the line in the sand for mortgage lender profitability.

With all of that background out of the way, we can finally **get to the point**. MBS had their **worst day in 2 weeks** today, mirroring an even bigger loss in the US Treasuries they often track. In the past, and in general, moves such as this would result in an obvious, measurable increase in mortgage rates, albeit a small one. In today's case, that's only true on a technicality. The average lender began the day with slightly lower mortgage rates (MBS were actually in better shape this morning compared to yesterday). But as the bond market deteriorated throughout the day, lenders did what they often do in those cases: they raised rates very slightly.

Is the increase **enough to ruin anyone's day**? That depends... How sensitive are you? We're not talking about even an eighth of a percent in interest rate, on average (some lenders increased rates by that much, but it was for reasons other than the weaker bond market conditions).

The **bigger question** is whether or not this first big move after weeks of calm consolidation is merely the tip of the spear. That's a question that can only be answered in time, however. There are great cases to be made for rates remaining in a generally low, sideways range for a long time. The biggest risk to this in the short term would seem to be unexpectedly swift progress toward finalization of the much-anticipated stimulus bill

**Bottom line:** things have been very calm and sideways for rates. We just had a wake-up call today. The damage wasn't severe but it serves as a reminder

## National Average Mortgage Rates



	Rate	Change	Points
<b>Mortgage News Daily</b>			
30 Yr. Fixed	7.08%	-0.05	0.00
15 Yr. Fixed	6.45%	-0.02	0.00
30 Yr. FHA	6.55%	-0.05	0.00
30 Yr. Jumbo	7.25%	-0.04	0.00
5/1 ARM	7.07%	-0.03	0.00
<b>Freddie Mac</b>			
30 Yr. Fixed	6.86%	-0.01	0.00
15 Yr. Fixed	6.16%	+0.03	0.00
<b>Mortgage Bankers Assoc.</b>			
30 Yr. Fixed	7.03%	+0.09	0.62
15 Yr. Fixed	6.56%	+0.09	0.54
30 Yr. FHA	6.90%	+0.11	0.95
30 Yr. Jumbo	7.11%	-0.01	0.50
5/1 ARM	6.38%	+0.11	0.54

Rates as of: 7/3

## MBS and Treasury Market Data

	Price / Yield	Change
MBS UMBS 6.0	100.39	+0.19
MBS GNMA 6.0	100.53	+0.14
10 YR Treasury	4.4277	-0.0049
30 YR Treasury	4.5995	-0.0063

Pricing as of: 7/3 5:59PM EST

that rates still move in 2 directions.

Subscribe to my newsletter online at: <http://housingnewsletters.com/richhomeloans>

## Expert Advice | Exceptional Service | Flawless Execution

With 27+ years of expertise in mortgage banking you can be confident in my knowledge and abilities to deliver a seamless loan transaction while providing personalized service.

**Rich E. Blanchard**

