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## October sees Seasonal Uptick in Distressed Home Sales Share

Sales of distressed properties made up **10.2 percent** of total home sales in October CoreLogic said on Tuesday. The October number represented a slight seasonal increase of 0.2 percent from September but was two full percentage points lower than in October 2014.

Sales of lender owned real estate (**REO**) constituted 6.9 percent of sales compared to an 8.5 percent share a year earlier and was the lowest for any October since 2007. **Short sales** made up 3.3 percent of sales for the month. Short sales have maintained a share within the 3 to 4 percent range since mid-2014.

## National Average Mortgage Rates



	Rate	Change	Points
Mortgage News I	Daily		
30 Yr. Fixed	7.09%	+0.07	0.00
15 Yr. Fixed	6.56%	+0.03	0.00
30 Yr. FHA	6.62%	+0.07	0.00
30 Yr. Jumbo	7.35%	+0.04	0.00
5/1 ARM	7.30%	+0.06	0.00
Freddie Mac			
30 Yr. Fixed	7.02%	-0.42	0.00
15 Yr. Fixed	6.28%	-0.48	0.00
Mortgage Banker	rs Assoc.		
30 Yr. Fixed	7.08%	-0.10	0.63
15 Yr. Fixed	6.61%	+0.01	0.65
30 Yr. FHA	6.89%	-0.03	0.94
30 Yr. Jumbo	7.22%	-0.09	0.58
<b>5/1 ARM</b> Rates as of: 5/17	6.56%	-0.04	0.66

## **Recent Housing Data**

		Value	Change
Mortgage Apps	May 15	198.1	+0.51%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

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Source: CoreLogic October 2015

Distressed Sales as Percentage of Total Sales		
35% ¬		
30% -		
25% -		
	dililiatelli elli ililia ilili	
20% -	:	
15% -		
10% -		
5% -		
5% -	· · · · · · · · · · · · · · · · · · ·	
0%		
2006 2007 2008	2009 2010 2011 2012 2013 2014 2015	
	Short Sales Share REO Sales Share	

ValueChangeBuilder ConfidenceMar51+6.25%

Distressed sales hit a peak share of 32.4 percent in **January 2009** with REO alone having a 27.9 percent share. The declining market share of REOs and short sales has contributed to the increase in home prices as distressed properties are generally sold at a discount.

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The distressed sales share was lower than it was in October 2014 in **all but nine states**. Maryland had the largest share of distressed sales of any state at 20.3 percent in October 2015, followed by Michigan (19.6 percent), Florida (19.3 percent), Connecticut (19.1 percent) and Illinois (17.9 percent).

Among large Core Based Statistical Areas (CBSAs) Orlando had the largest share of distressed sales at 21.8 percent, followed by Tampa-St. Petersburg-Clearwater at 21.1 percent, Baltimore (20.7 percent), Miami (20.6 percent), and Chicago 20.5 percent).

CoreLogic points out there will always be some level of distress in the housing market and by comparison the pre-crisis share of distressed sales was traditionally about 2 percent. At present only North Dakota and the District of Columbia are within one percentage point of their normal level of distressed sales. If the current year-over-year decrease in the distressed sales share continues there will be a national return to that "normal" 2-percent mark in mid-2019.

## **Expert Advice | Exceptional Service | Flawless Execution**

With 27+ years of expertise in mortgage banking you can be confident in my knowledge and abilities to deliver a seamless loan transaction while providing personalized service.

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