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Refinance Apps Share Keeps Pushing Post-Crisis Lows

Mortgage applications activity was **down slightly** during the week ended February 17 compared to the previous week. The Mortgage Bankers Association (MBA) said its Market Composite Index, a measure of application volume, was down 2.0 percent on a seasonally adjusted basis although it was 1 percent higher on a non-adjusted basis. The Refinance Index fell a modest 1 percent vs last week to the lowest level since January 2017.

The seasonally adjusted **Purchase** Index decreased 3 percent from one week earlier to the lowest level since November 2016. The unadjusted Purchase Index increased 2 percent compared with the previous week and was 10 percent higher than the same week one year ago, a week which included the President's Day holiday.

Refi Index vs 30yr Fixed

Purchase Index vs 30yr Fixed

Refinancing applications had a **46.2 percent** share of the total, down from 46.9 percent the week before and the **lowest level since November 2008**. The refinancing share has declined in every week but two since December 16.

The FHA share of total applications decreased to 11.6 percent from 11.9 percent the previous week while the VA share increased to 12.1 percent from 11.8 percent. The USDA share was 0.9 percent, down from 1.0 percent a week earlier.

Average contract interest rates increased for all fixed rate mortgages (FRM) compared to a week earlier. Effective rates increased for all products tracked by MBA.

The average rate for **30-year FRM** with conforming loan balances of \$424,100 or less was 4.36 percent with 0.35 point. During the week ended February 10 the rate was 4.32 percent with 0.34 point.

Jumbo 30-year FRM, loans with balances greater than the conforming balance, had a rate of 4.29 percent, up 1 basis point week-over-week. Points increased to 0.28 from 0.27.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	7.07%	+0.02	0.00
15 Yr. Fixed	6.45%	0.00	0.00
30 Yr. FHA	6.51%	+0.02	0.00
30 Yr. Jumbo	7.26%	0.00	0.00
5/1 ARM	7.02%	-0.01	0.00
Freddie Mac			
30 Yr. Fixed	6.86%	-0.01	0.00
15 Yr. Fixed	6.16%	+0.03	0.00
Mortgage Bankers Assoc.			
30 Yr. Fixed	7.02%	-0.05	0.65
15 Yr. Fixed	6.60%	-0.15	0.55
30 Yr. FHA	6.87%	0.00	0.92
30 Yr. Jumbo	7.18%	-0.03	0.54
5/1 ARM	6.45%	+0.08	0.81

Rates as of: 6/28

Recent Housing Data

		Value	Change
Mortgage Apps	Jun 12	208.5	+15.58%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

The average contract interest rate for 30-year FRM backed by the FHA increased to 4.14 percent from 4.12 percent. Points increased to 0.33 from 0.31.

	Value	Change
Builder Confidence	Mar 31	+6.25%

Fifteen-year FRM saw a 1 basis point increase in the average contract interest rate, to 3.56 percent. Points dipped to 0.36 from 0.37.

Applications for adjustable rate mortgages (**ARMs**) had a 7.3 percent share of all application activity, down from 7.5 percent a week earlier. The average contract interest rate for 5/1 ARMs decreased to 3.31 percent from 3.34 percent, with points increasing to 0.31 from 0.19.

MBA's Weekly Mortgage Applications survey has been conducted since 1990. It covers over 75 percent of all U.S. retail residential mortgage applications. Respondents include mortgage bankers, commercial banks and thrifts. Base period and value for all indexes is March 16, 1990=100 and interest rate information is based on loans with an 80 percent loan-to-value ratio and points that include the origination fee.

Real Talk

At The Rate Shop, we're not your average mortgage banker. We specialize in bringing you ridiculously low interest rates that will make you wonder what the other guys are doing. In fact the **ONLY** objection we ever hear is "your rates sound too good to be true". Well they're not, and here is why...

After 15 years in the retail banking world I was frustrated with the high interest rates that came from that business model. As I looked around at all the bloated layers of management and their expensive salaries and the overhead of running a larger company (think rent costs, employee health and benefit costs, payroll taxes, and on and on) it dawned on me that I was a part of the problem, and the solution, for me at least, was so easy to see.

Start my own mortgage brokerage shop. No expensive executive salaries, no expensive building to pay rent at, no unnecessary employees and all the costs that are associated with that. What happens when you cut out all the fat? You can provide lower rates and lower closing costs. It's simple. Now here is the best part, you still get great service from a local Kansas City Lender. My mission is to let everyone know that low rates and great customer service are **NOT** mutually exclusive.

Thanks for coming along on this journey where Low Rates meet Great Service. The two do **NOT** have to be mutually exclusive. It's just a lie that the big box mortgage companies have been telling you for years. Don't believe me? Give me a call or shoot me a text on my personal cell phone today and compare my rates and costs up against any other lender in the country, and be prepared to be blown away.

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