Housing News Update



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Breakdown of FHA's Multifaceted MIP Cut

The annual premium paid by borrowers on mortgages backed by the Federal Housing Administration (FHA) is going down by a quarter of a percent. Housing and Urban Development (HUD) Secretary Julian Castro announced today that the annual mortgage insurance premium (MIP) will be **reduced 25** basis points for most new mortgages with a closing date on or after January 27. The reduction is expected to save new FHA insured homeowners an average of \$500 this year.

A HUD press release said today's announcement reflects the **fourth straight year** that FHA's Mutual Mortgage Insurance Fund (MMIF) has strengthened. It has gained \$44 billion in value since 2012 and last year alone grew by \$3.8 billion. The fund now stands at 2.32 percent of all FHA insurance in force, the second consecutive year that it has exceeded the 2 percent capital reserve mandated by Congress. The fund reached near insolvency during the housing crisis, prompting several increases in both the upfront premium and the annual one.

	Annual M	IIP	
Base Loan Amt.	LTV	Previous MIP	New MIP
	Term > 15	Years	
≤\$625,500	≤ 95.00%	80 bps	55bps
≤\$625,500	> 95.00%	85 bps	60bps
> \$625,500	≤ 95.00%	100 bps	55bps
> \$625,500	> 95.00%	105 bps	60bps
	Term ≤ 15	Years	***************************************
≤\$625,500	≤ 90.00%	45 bps	25 bps
≤\$625,500	> 90.00%	70 bps	50 bps
> \$625,500	≤ 78.00%	45 bps	25 bps
> \$625,500	78.01% - 90.00%	70 bps	25 bps
> \$625,500	> 90.00%	95 bps	50 bps
Streamline, Simp	le Refinance of prev	ious Mortgage end	lorsed on or
	before May 3	1, 2009	
	Term > 15	Years	
Base Loan Amt.	LTV	Previous MIP	New MIP
All Loan Amounts	≤ 90.00%	55 bps	55 bps
All Loan Amounts	> 90.00%	55 bps	55 bps
	Term ≤ 15	Years	
Base Loan Amt.	LTV	Previous MIP	New MIP
All Loan Amounts	≤ 90.00%	55 bps	25 bps
All Loan Amounts	> 90.00%	55 bps	25 bps

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News I	Daily		
30 Yr. Fixed	7.07%	+0.02	0.00
15 Yr. Fixed	6.45%	0.00	0.00
30 Yr. FHA	6.51%	+0.02	0.00
30 Yr. Jumbo	7.26%	0.00	0.00
5/1 ARM	7.02%	-0.01	0.00
Freddie Mac			
30 Yr. Fixed	6.86%	-0.01	0.00
15 Yr. Fixed	6.16%	+0.03	0.00
Mortgage Banker	rs Assoc.		
30 Yr. Fixed	7.02%	-0.05	0.65
15 Yr. Fixed	6.60%	-0.15	0.55
30 Yr. FHA	6.87%	0.00	0.92
30 Yr. Jumbo	7.18%	-0.03	0.54
5/1 ARM Rates as of: 6/28	6.45%	+0.08	0.81

Recent Housing Data

		Value	Change
Mortgage Apps	Jun 12	208.5	+15.58%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

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Upfront Mortgage Insurance Premium (UFMIP)	
All Mortgages: 175 Basis Points (bps) (1.75%) of the Base Loan Amount.	
Exceptions:	

- Streamline Refinance and Simple Refinance Mortgages used to refinance a previous FHA-endorsed Mortgage on or before May 31, 2009
- · Hawaiian Home Lands (Section 247)
- Indian Lands (Section 248)

Indian Lands (Section 248) do not require a UFMIP.

	Annual Mortgage Insuranc	e Premium (MIP)	
Applies to all Mortgage	es except:		
 Streamline Refi 	nance and Simple Refinance N	fortgages used to re	efinance a previous FHA
	age on or before May 31, 2009		•
	e Lands (Section 247)		
Hawaiian Home Lands	(Section 247) do not require A	nnual MIP.	
	Mortgage Term of More	Than 15 Years	
Base Loan Amount	LTV	MIP (bps)	Duration
All amounts	≤90.00%	55	11 years
	> 90.00% but ≤ 95.00%	55	Mortgage term
	> 95.00%	60	Mortgage term
, N	Aortgage Term of Less than	or Equal to 15 Yea	ırs
Base Loan Amount	LTV	MIP (bps)	Duration
All amounts	≤90.00%	. 25	11 years
	> 90,00%	50	Mortgage term

Streamline Refinance, Simple Refinance:

For refinance	e of previous Mortg	gage endorsed on or befor	re May 31, 2009
	UFMIP: 1 (bps	(.01%) All Mortgages	
	Mortgage T	erm of More than 15 Yes	ars
Base Loan Amount	LTV	Annual MIP (bps)	Duration
All amounts	≤ 90.00%	55	11 years
	> 90.00%	55	Mortgage term

Castro said FHA's action reflects today's risk environment and comes at the right time for consumers who are facing higher credit costs as mortgage interest rates are increasing. "After four straight years of growth and with sufficient reserves on hand to meet future claims, it's time for FHA to pass along some modest savings to working families," he said. "This is a fiscally responsible measure to price our mortgage insurance in a way that protects our insurance fund while preserving the dream of homeownership for credit-qualified borrowers."

Value

51

Mar

Builder Confidence

Change

+6.25%

Ed Golding, Principal Deputy Assistant Secretary for HUD's Office of Housing added, "We've carefully weighed the risks associated with lower premiums with our historic mission to provide safe and sustainable mortgage financing to responsible homebuyers. Homeownership is the way most middle class Americans build wealth and achieve financial security for themselves and their families. This conservative reduction in our premium rates is an appropriate measure to support them on their path to the American dream."

While attempting to stabilize the MMIF FHA increased the annual premium by 150 percent starting in 2010. Today's step restores the annual premium to close to its pre-housing-crisis level.

The Mortgage Bankers Association (MBA) through its President David H. Stevens, commented on the FHA action, saying, in part, "The reduction in the premium is a result of our industry's and FHA's shared commitment to quality underwriting, and consumers will benefit as result. Reducing the cost of FHA loans benefits borrowers, but other changes to reduce uncertainty for lenders would be required to truly invigorate the FHA program."

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Real Talk

At The Rate Shop, we're not your average mortgage banker. We specialize in bringing you ridiculously low interest rates that will make you wonder what the other guys are doing. In fact the ONLY objection we ever hear is "your rates sound too good to be true". Well they're not, and here is why...

After 15 years in the retail banking world I was frustrated with the high interest rates that came from that business model. As I looked around at all the bloated layers of management and their expensive salaries and the overhead of running a larger company (think rent costs, employee health and benefit costs, payroll taxes, and on and on) it dawned on me that I was a part of the problem, and the solution, for me at least, was so easy to see.

Start my own mortgage brokerage shop. No expensive executive salaries, no expensive building to pay rent at, no unnecessary employees and all the costs that are associated with that. What happens when you cut out all the fat? You can provide lower rates and lower closing costs. It's simple. Now here is the best part, you still get great service from a local Kansas City Lender. My mission is to let everyone know that low rates and great customer service are NOT mutually exclusive.

Thanks for coming along on this journey where Low Rates meet Great Service. The two do NOT have to be mutually exclusive. It's just a lie that the big box mortgage companies have been telling you for years. Don't believe me? Give me a call or shoot me a text on my personal cell phone today and compare my rates and costs up against any other lender in the country, and be prepared to be blown away.

Mike Baker

