Housing News Update



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FHA Loan Limits Increased

The Federal Housing Administration (FHA) has now joined the Federal Housing Finance Agency in raising the dollar limits for loans that qualify for FHA guarantees. Last week FHFA raised limits for Fannie Mae and Freddie Mac loans to 424.100, a number which forms a basis for some of the FHA changes.

The new limits, which will be effective for loans with **case numbers assigned on or after January 1**, will constitute a slight increase in 2,948 U.S. counties; limits will **remain at 2016 levels in 286 counties**.

In so-called high cost areas, the national "ceiling" will increase to \$636,150 from \$625,000. The "floor" will increase to \$275,665 from \$271,050. The loan limit ceiling is 150 percent of the national conforming limit (\$424,100) while the floor is set at 65 percent. The floor applies to those areas where 115 percent of the median home price is less than 65 percent of the national conforming loan limit. Any areas where the loan limit exceeds the "floor" is considered a high cost area.

The maximum claim amount for FHA-insured Home Equity Conversion Mortgages (HECMs), or reverse mortgages, will increase to \$636,150. This amount is 150 percent of the national conforming limit.

Conforming loan limits had remained unchanged for ten years but FHA limits were adjusted several times over that period. According to Katie Jones, writing for the Congressional Research Service, when Congress enacted the Economic Stimulus Act of 2008 it temporarily increased the maximum mortgage amounts to 125% of area median home prices, with a floor of \$271,050 and a high-cost area ceiling of \$729,750. This was done as both public and private lending standards tightened and fewer borrowers could qualify for loans without FHA insurance or other types of guarantees. The increased loan limits allowed more borrowers to qualify for FHA-insured mortgages. Those temporary limits were rolled back in 2013.

FHA calculates forward mortgage limits based on median house prices in accordance with the **National Housing Act**. FHA's Single Family mortgage limits are set by Metropolitan Statistical Area and county. Loan limits for reverse mortgages are also calculated but these do not vary by MSA or county; instead, a single limit applies to all mortgages in the regardless of where they are originated.

To find a complete list of FHA loan limits, areas at the FHA ceiling, areas between the floor and the ceiling, as well as a list of areas with loan limit

National Average Mortgage Rates



| | Rate | Change | Points | |
|------------------------------|-------|--------|--------|--|
| Mortgage News I | Daily | | | |
| 30 Yr. Fixed | 7.07% | +0.02 | 0.00 | |
| 15 Yr. Fixed | 6.45% | 0.00 | 0.00 | |
| 30 Yr. FHA | 6.51% | +0.02 | 0.00 | |
| 30 Yr. Jumbo | 7.26% | 0.00 | 0.00 | |
| 5/1 ARM | 7.02% | -0.01 | 0.00 | |
| Freddie Mac | | | | |
| 30 Yr. Fixed | 6.86% | -0.01 | 0.00 | |
| 15 Yr. Fixed | 6.16% | +0.03 | 0.00 | |
| Mortgage Bankers Assoc. | | | | |
| 30 Yr. Fixed | 7.02% | -0.05 | 0.65 | |
| 15 Yr. Fixed | 6.60% | -0.15 | 0.55 | |
| 30 Yr. FHA | 6.87% | 0.00 | 0.92 | |
| 30 Yr. Jumbo | 7.18% | -0.03 | 0.54 | |
| 5/1 ARM Rates as of: 6/28 | 6.45% | +0.08 | 0.81 | |

Recent Housing Data

| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Jun 12 | 208.5 | +15.58% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| | | | |

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increases, visit FHA's Loan Limits Page.

Value Change

Builder Confidence Mar 51 +6.25%

Real Talk

At The Rate Shop, we're not your average mortgage banker. We specialize in bringing you ridiculously low interest rates that will make you wonder what the other guys are doing. In fact the ONLY objection we ever hear is "your rates sound too good to be true". Well they're not, and here is why...

After 15 years in the retail banking world I was frustrated with the high interest rates that came from that business model. As I looked around at all the bloated layers of management and their expensive salaries and the overhead of running a larger company (think rent costs, employee health and benefit costs, payroll taxes, and on and on) it dawned on me that I was a part of the problem, and the solution, for me at least, was so easy to see.

Start my own mortgage brokerage shop. No expensive executive salaries, no expensive building to pay rent at, no unnecessary employees and all the costs that are associated with that. What happens when you cut out all the fat? You can provide lower rates and lower closing costs. It's simple. Now here is the best part, you still get great service from a local Kansas City Lender. My mission is to let everyone know that low rates and great customer service are NOT mutually exclusive.

Thanks for coming along on this journey where Low Rates meet Great Service. The two do NOT have to be mutually exclusive. It's just a lie that the big box mortgage companies have been telling you for years. Don't believe me? Give me a call or shoot me a text on my personal cell phone today and compare my rates and costs up against any other lender in the country, and be prepared to be blown away.

Mike Baker

