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What Did The Fed Do To Mortgage Rates?

The Federal Reserve (aka "the Fed") released its latest policy announcement this week without making any changes to existing policies or rates. The Fed doesn't directly control mortgage rates, but Fed policies--and even the verbiage of the announcement--can have an impact on ALL rates.

This time around, the market's biggest concern was that the Fed would take another step toward "tapering."

What is tapering and why does it matter?

In the pursuit of its policy goals, the Fed buys US Treasuries and mortgage backed securities (MBS). Treasuries serve as a reference point for most of the lending that takes place in the US. By buying both, the Fed ensures rates are low in general and that mortgage rates are as low as they can be.

As the pandemic grew more manageable and especially as the economy has come back online, the Fed has increasingly discussed winding down (or "tapering") the bond buying programs. When the market thinks (or knows) tapering is on the table, rates are at risk of moving higher.

The same thing happened in 2013, only the market was much more surprised by the taper talk. This time around, the market fully expected it. In fact, much of the increase in rates (especially Treasury yields) seen between August 2020 and March 2021 was an effort to price in the eventual taper.

Markets may have gotten a bit ahead of themselves in that regard. While this is understandable given the traumatic taper tantrum of 2013, the Fed has been surprisingly steady-handed this time around.

In a press conference following the announcement, Fed Chair Powell clarified the economy is still "a ways away" from the level of progress required to actually pull the trigger on tapering. Whereas some economists thought we'd see such a trigger pulled as early as September, Powell gave the impression that the discussion would carry on for at least 2 more Fed meetings. That puts an announcement off until November at the earliest-possibly later--with tapering probably not commencing until early 2022.

In addition to that slower decision-making process, Powell also addressed MBS **specifically**. He acknowledged that several Fed members wanted to taper MBS before Treasuries, but that they were the minority. At worst, it sounds like the Fed might consider tapering MBS and Treasuries at different paces--still a victory compared to an "MBS first" scenario.

National Average Mortgage Rates



| | Rate | Change | Points | |
|---------------------|-------|--------|--------|--|
| Mortgage News Daily | | | | |
| 30 Yr. Fixed | 7.07% | +0.02 | 0.00 | |
| 15 Yr. Fixed | 6.45% | 0.00 | 0.00 | |
| 30 Yr. FHA | 6.51% | +0.02 | 0.00 | |
| 30 Yr. Jumbo | 7.26% | 0.00 | 0.00 | |
| 5/1 ARM | 7.02% | -0.01 | 0.00 | |
| Freddie Mac | | | | |
| 30 Yr. Fixed | 6.86% | -0.01 | 0.00 | |
| 15 Yr. Fixed | 6.16% | +0.03 | 0.00 | |
| Rates as of: 6/28 | | | | |

Market Data

| | Price / Yield | Change |
|----------------|---------------|---------|
| MBS UMBS 5.5 | 98.49 | -0.45 |
| MBS GNMA 5.5 | 99.10 | -0.44 |
| 10 YR Treasury | 4.4079 | +0.0099 |
| 30 YR Treasury | 4.5755 | +0.0115 |

Pricing as of: 6/30 8:46PM EST

Recent Housing Data

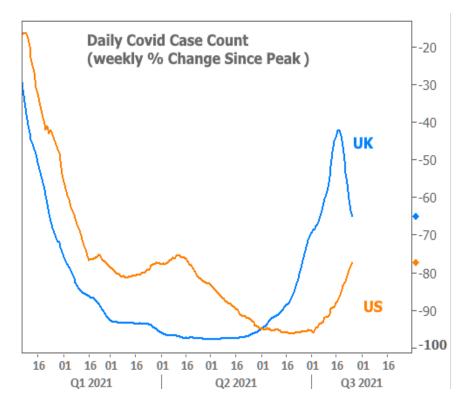
| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Jun 12 | 208.5 | +15.58% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

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All of the above has allowed the bond market and, thus, mortgage rates to remain at the strongest levels since February.

As long as covid cases continue to surge, rates should be able to avoid too much volatility. If other countries' experiences with the delta variant are any indication, we're measuring this time frame in weeks as opposed to days.



Still, next week brings bigger risks with several important economic reports culminating in Friday's official jobs report.

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|-------------------------------|--------|----------|-------|
| Monday, J | Monday, Jul 26 | | | |
| 10:00AM | Jun New Home Sales (ml) | 0.676 | 0.800 | 0.724 |
| 10:00AM | Jun New Home Sales (%) (%) | -6.6 | 3.0 | -5.9 |
| Tuesday, Jul 27 | | | | |
| 8:30AM | Jun Core CapEx (%) | 0.5 | 0.7 | 0.5 |
| 8:30AM | Jun Durable goods (%) | 0.8 | 2.1 | 3.2 |
| 9:00AM | May Monthly Home Price yy (%) | 18.0 | | 15.7 |
| 9:00AM | May Monthly Home Price mm (%) | 1.7 | | 1.8 |
| 9:00AM | May CaseShiller 20 yy (%) | 17.0 | 16.4 | 14.9 |
| 9:00AM | May CaseShiller 20 mm SA (%) | 1.8 | 1.6 | 1.6 |
| 10:00AM | Jul Consumer confidence | 129.1 | 123.9 | 127.3 |
| 1:00PM | 5-Yr Note Auction (bl) | 61 | | |
| Wednesday, Jul 28 | | | | |

Event Importance:

No Stars = Insignificant

☆ Low

Moderate

mportant

★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|------------|----------------------------------|---------------|----------|--------|
| 7:00AM | w/e MBA Purchase Index | 251.7 | | 255.8 |
| 7:00AM | w/e MBA Refi Index | 3570.4 | | 3267.6 |
| 2:00PM | N/A FOMC rate decision (%) | 0.000 - 0.250 | 0.125 | 0.125 |
| 2:30PM | Powell Press Conference 7/28/21 | | | |
| Thursday, | Jul 29 | | | |
| 8:30AM | Q2 GDP Advance (%) | 6.5 | 8.5 | 6.4 |
| 8:30AM | w/e Jobless Claims (k) | 400 | 380 | 419 |
| 10:00AM | Jun Pending Sales Index | 112.8 | | 114.7 |
| 10:00AM | Jun Pending Home Sales (%) | -1.9 | 0.3 | 8.0 |
| 1:00PM | 7-Yr Note Auction (bl) | 62 | | |
| Friday, Ju | 130 | | | |
| 8:30AM | Jun Core PCE Inflation (y/y) (%) | 3.5 | 3.7 | 3.4 |
| 9:45AM | Jul Chicago PMI | 73.4 | 64.6 | 66.1 |
| 10:00AM | Jul Consumer Sentiment (ip) | 81.2 | 80.8 | 80.8 |
| 10:00AM | Jul Sentiment: 1y Inflation (%) | 4.7 | | 4.8 |
| 10:00AM | Jul Sentiment: 5y Inflation (%) | 2.8 | | 2.9 |
| Monday, | Aug 02 | | | |
| 10:00AM | Jul ISM Manufacturing PMI | 59.5 | 60.9 | 60.6 |
| Tuesday, | Aug 03 | <u>'</u> | | |
| 10:00AM | Jun Factory orders mm (%) | 1.5 | 1.0 | 1.7 |
| Wednesd | ay, Aug 04 | | ' | |
| 7:00AM | w/e MBA Purchase Index | 247.5 | | 251.7 |
| 7:00AM | w/e MBA Refi Index | 3571.3 | | 3570.4 |
| 8:15AM | Jul ADP National Employment (k) | 330 | 695 | 692 |
| 10:00AM | Jul ISM N-Mfg PMI | 64.1 | 60.5 | 60.1 |
| Friday, Au | ıg 06 | | | |
| 8:30AM | Jul Non-farm payrolls (k) | +943 | 870 | 850 |
| | Jul Non-Tarrii payrons (K) | , | | |
| | Jul Unemployment rate mm (%) | 5.4 | 5.7 | 5.9 |

Real Talk

At The Rate Shop, we're not your average mortgage banker. We specialize in bringing you ridiculously low interest rates that will make you wonder what the other guys are doing. In fact the ONLY objection we ever hear is "your rates sound too good to be true". Well they're not, and here is why...

After 15 years in the retail banking world I was frustrated with the high interest rates that came from that business model. As I looked around at all the bloated layers of management and their expensive salaries and the overhead of running a larger company (think rent costs, employee health and benefit costs, payroll taxes, and on and on) it dawned on me that I was a part of the problem, and the solution, for me at least, was so easy to see.

Start my own mortgage brokerage shop. No expensive executive salaries, no expensive building to pay rent at, no unnecessary employees and all the costs that are associated with that. What happens when you cut out all the fat? You can provide lower rates and lower closing costs. It's simple. Now here is the best part, you still get great service from a local Kansas City Lender. My mission is to let everyone know that low rates and great customer service are NOT mutually exclusive.

Thanks for coming along on this journey where Low Rates meet Great Service. The two do NOT have to be mutually exclusive. It's just a lie that the big box mortgage companies have been telling you for years. Don't believe me? Give me a call or shoot me a text on my personal cell phone today and compare my rates and costs up against any other lender in the country, and be prepared to be blown away.

Mike Baker

