## **Housing News Update**



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# **Existing Home Sales Highest Since 2007**

Sales of existing homes surged in March to a seasonally adjusted annual rate of 5.71 million, rising 4.4 percent from an unexpected decline in February, and reaching the highest level in nearly ten years. The National Association of Realtors said the gains were shared by both single-family and condo sales. Tight inventories meant shortened marketing times. Three of the four regions had higher sales with only the West posting a slight decrease.

#### Newswires from Thomson Reuters:

- U.S. MARCH EXISTING HOME SALES 5.71 MLN UNIT RATE (CONSENSUS 5.60 MLN), VS FEB 5.47 MLN (PREV 5.48 MLN)-NAR
- U.S. MARCH EXISTING HOME SALES +4.4 PCT VS FEB -3.9 PCT (PREV -3.7 PCT)-NAR
- U.S. MARCH INVENTORY OF HOMES FOR SALE 1.83 MLN UNITS, 3.8 MONTHS' WORTH
- U.S. MARCH NATIONAL MEDIAN HOME PRICE FOR EXISTING HOMES \$236,400, +6.8 PCT FROM MARCH 2016
- U.S. NAR SAYS 6 PCT OF U.S. MARCH EXISTING HOME SALES WERE DISTRESSED VERSUS 7 PCT IN FEB, 8 PCT IN MARCH 2016
- U.S. MARCH EXISTING HOME SALES RATE HIGHEST SINCE FEB 2007-NAR

More details to follow...

### National Average Mortgage Rates



	Rate	Change	Points	
Mortgage News I	Daily			
30 Yr. Fixed	6.87%	-0.02	0.00	
15 Yr. Fixed	6.32%	-0.01	0.00	
30 Yr. FHA	6.33%	0.00	0.00	
30 Yr. Jumbo	7.05%	0.00	0.00	
5/1 ARM	6.59%	+0.01	0.00	
Freddie Mac				
30 Yr. Fixed	6.77%	-0.09	0.00	
15 Yr. Fixed	6.05%	-0.11	0.00	
Mortgage Bankers Assoc.				
30 Yr. Fixed	7.00%	-0.03	0.60	
15 Yr. Fixed	6.63%	+0.07	0.61	
30 Yr. FHA	6.87%	-0.03	0.92	
30 Yr. Jumbo	7.13%	+0.02	0.38	
<b>5/1 ARM</b> Rates as of: 7/23	6.22%	-0.16	0.60	

### **Recent Housing Data**

		Value	Change
Mortgage Apps	Jul 10	206.1	-0.19%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

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# **Experience, Responsive, Expertise**

**Builder Confidence** 

Value

Change

Mar 51 +6.25%

Whether you're buying, selling, refinancing, or building your dream home, you have a lot riding on your loan specialist. Since market conditions and mortgage programs change frequently, you need to make sure you're dealing with a top professional who is able to give you quick and accurate financial advice. I have the expertise and knowledge you need to explore the many financing options available.

Ensuring that you make the right choice for you and your family is my ultimate goal. And I am committed to providing my customers with mortgage services that exceed their expectations.

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