

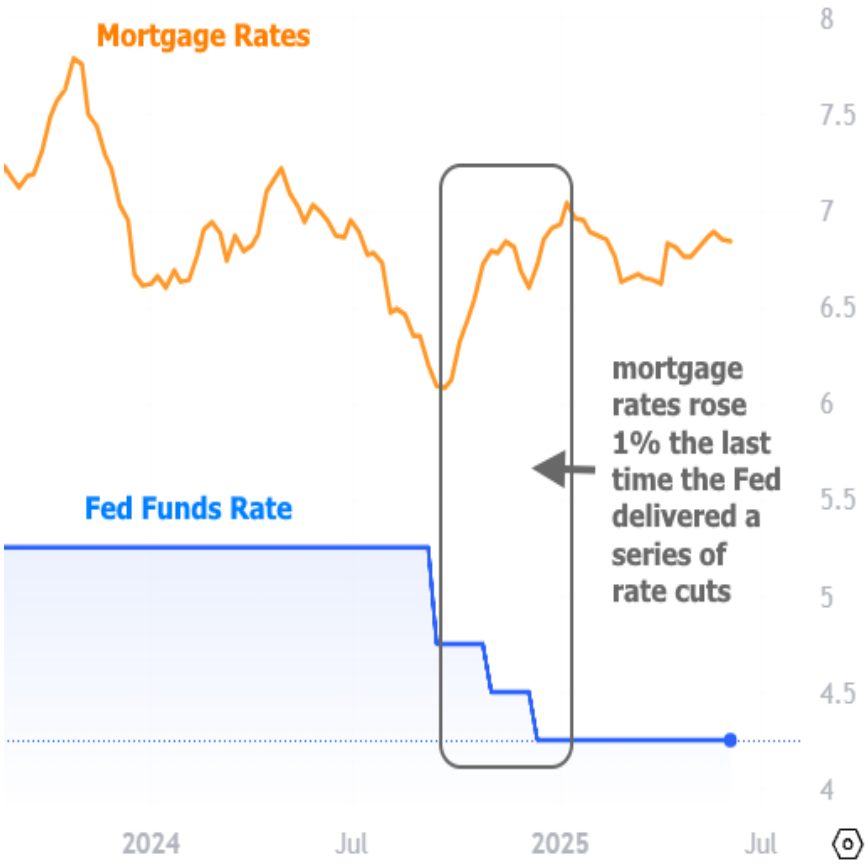
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# Fed Holds Steady; Mortgage Rates Fall

This week ended up being underwhelming in terms of interest rate movement despite the much-anticipated Fed announcement on Wednesday.

Anticipation aside, there was zero chance of a rate cut at this week's meeting. While that has some voices in the mortgage/housing space up in arms, our pre-Fed thesis bears repeating.




This doesn't necessarily mean that mortgage rates would have risen in response to a Fed rate cut this time around. Rather, it's a reminder that the Fed doesn't set mortgage rates and that the Fed Funds Rate won't necessarily correlate with mortgage rates except in the biggest of pictures (and even then, only because both rates correlate with the broader economy and inflation).

This week's Fed announcement was nonetheless still potentially interesting due to other things the Fed may have said. First up was the dot plot--a chart that shows individual Fed members' projection for the Fed Funds Rate in the

## National Average Mortgage Rates




| Mortgage News Daily | Rate | Change | Points |
|---|---|---|---|
| 30YR Fixed | 7.27% | 0.00 | 0.00 |
| 15YR Fixed | 6.92% | 0.00 | 0.00 |
| 30YR FHA | 6.91% | +0.01 | 0.00 |
| 30YR Jumbo | 7.52% | -0.03 | 0.00 |
| 7/6 SOFR | 6.70% | -0.08 | 0.00 |
| 30YR VA | 6.92% | +0.01 | 0.00 |

Rates as of: 11/2

## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Oct 21 | 195 | +3.39% |
| Building Permits | Sep | 1.4M | +0.43% |
| Housing Starts | Sep | 1.22M | -4.24% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Aug | 71.2 | 0% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Oct | 29 | -9.38% |

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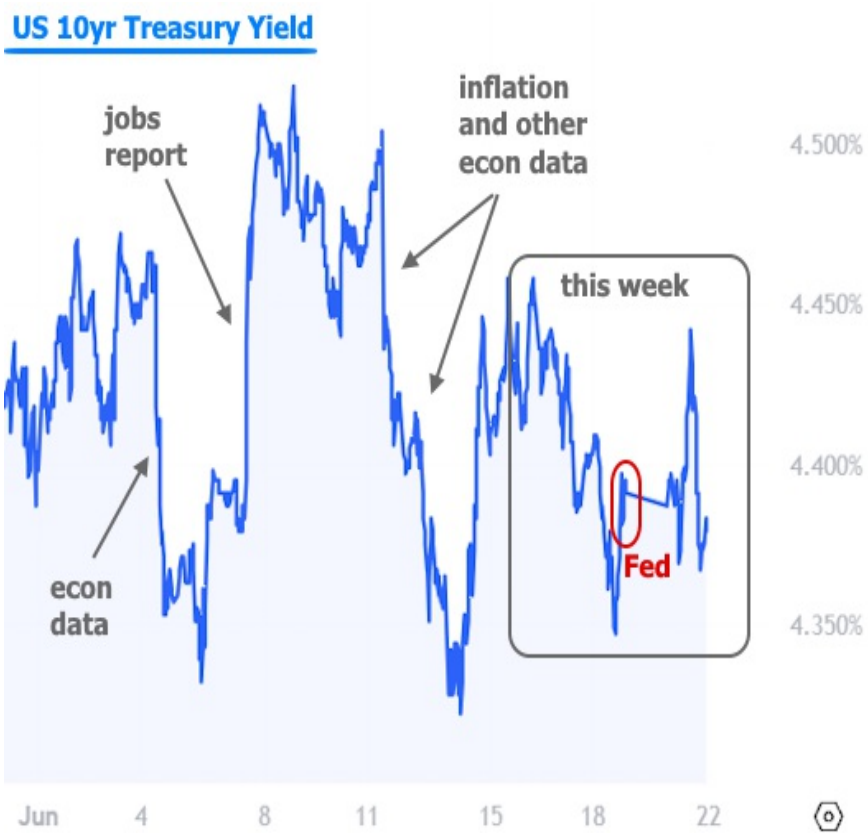
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future. The dots showed a division among Fed members with some seeing more cuts than last time, but slightly more seeing higher rates.

The divergence is due to differing interpretations of the tariff implementation. Some see a higher likelihood of a negative economic impact (which would lead them to foresee lower rates) while others are more concerned with the potential inflationary impact (which would lead others to keep rates where they are).

Either way, the party line has been fairly clear and unified: the Fed feels like it can wait to decide on cutting until it has more time to assess which outcome is winning.

None of this was very exciting for rates this week. Recent economic reports have had a far bigger impact, as seen in the following chart of 10yr Treasury yields (a common benchmark for longer term interest rates, like mortgages).




It wasn't just longer term rates. Even if we drill down to specific Fed Funds Rate expectations, we saw far more movement in response to a few comments from Fed speakers on Friday than we did to Wednesday's Fed announcement itself.

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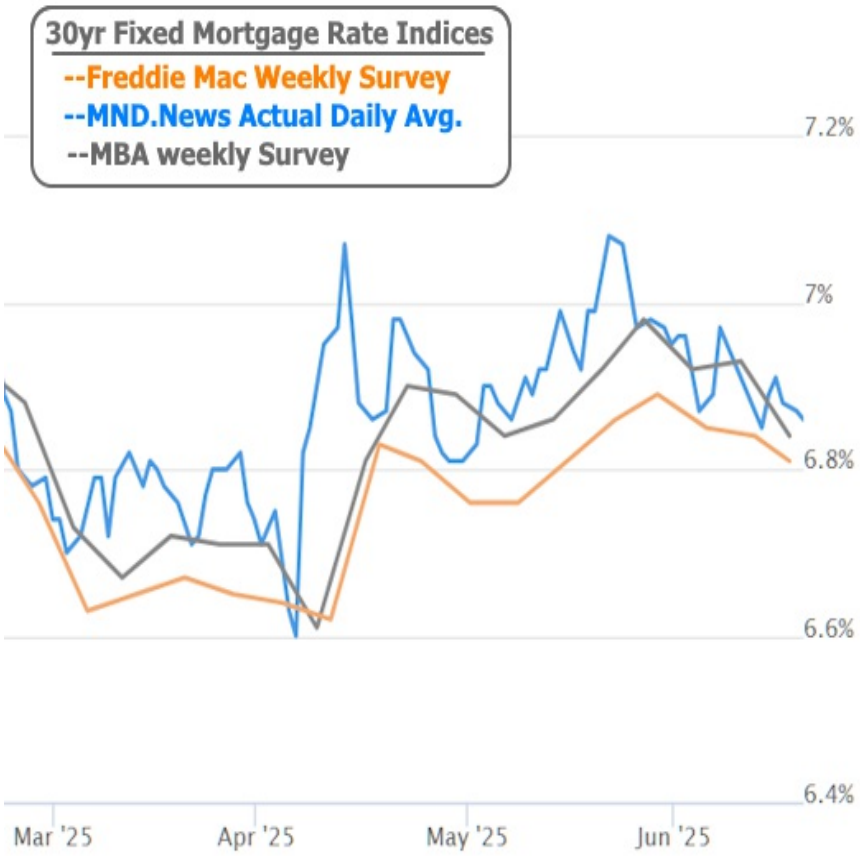

Friday's comments represented the more dovish concerns of some Fed members. Specifically, Fed's Waller said there was room to look through the inflationary impact of tariffs and bring rates down a bit. He'd rather start cutting slowly now in order to preempt undue economic stress, and then reassess any unforeseen tariff impacts before cutting further.

All of the above coincided with mortgage rates enjoying an ongoing but exceedingly gentle decline after hitting multi-month highs on May 21st.

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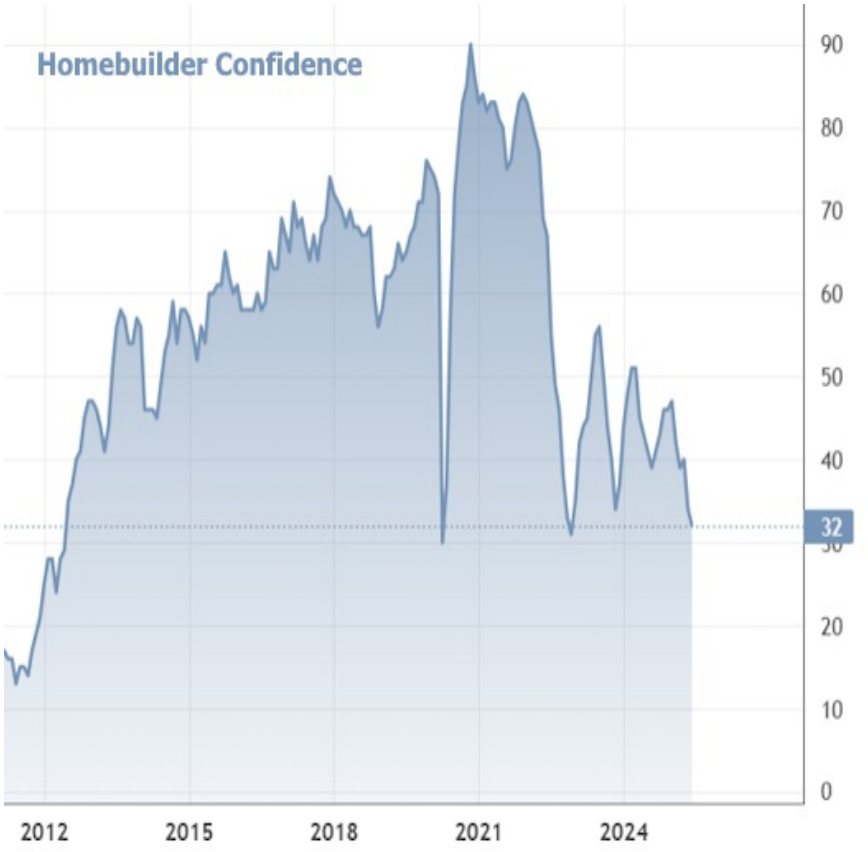

In housing related news this week, construction metrics languished with housing starts and builder sentiment near recent lows.

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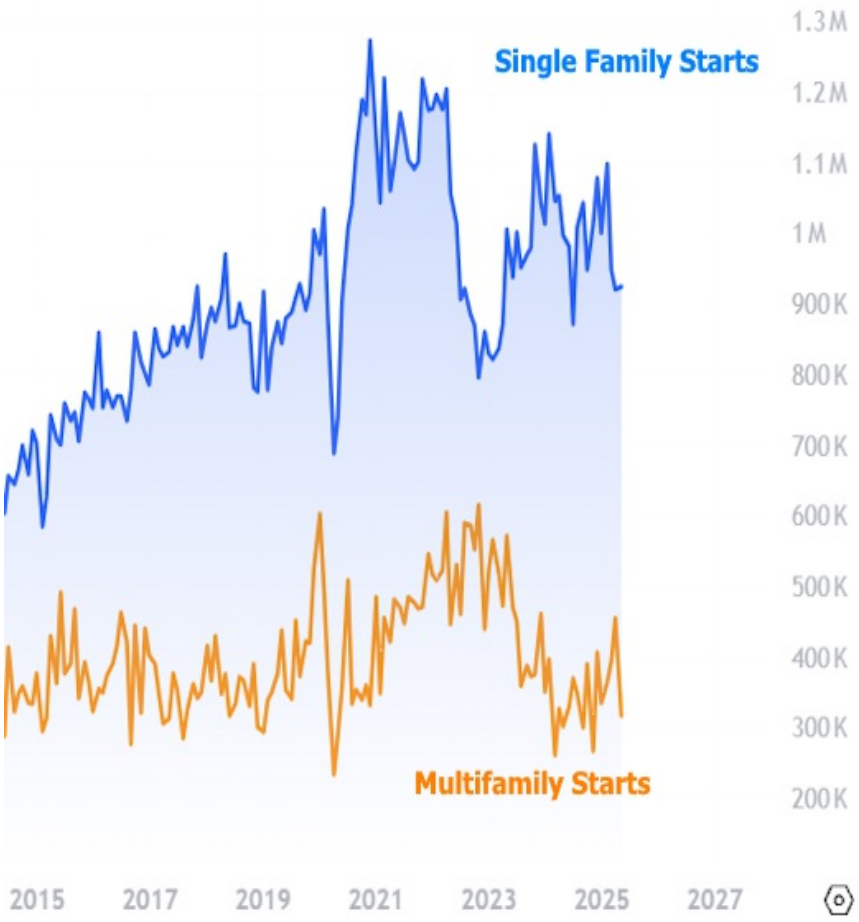




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On a positive note, a closer examination shows a slight uptick in housing starts for single family homes. In other words, the multifamily sector drove the decline.




Next week brings more housing data with updated home price indexes on Tuesday, new home sales on Wednesday, and Pending Home Sales on Thursday. There will be a slew of additional Fed speakers including Powell's semi annual congressional testimony as well as a relatively important inflation report (PCE) on Friday.

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## Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| **Monday, Jun 16** | | | | |
| 8:30AM | Jun NY Fed Manufacturing | -16.00 | -5.5 | -9.20 |
| **Tuesday, Jun 17** | | | | |
| 8:30AM | May Retail Sales Control Group MoM | 0.4% | 0.3% | -0.2% |
| 8:30AM | May Retail Sales (%) | -0.9% | -0.7% | 0.1% |
| 8:30AM | May Import prices mm (%) | 0% | -0.2% | 0.1% |
| 9:15AM | May Industrial Production (%) | -0.2% | 0.1% | 0% |
| 10:00AM | Apr Business Inventories (%) | 0% | 0% | 0.1% |
| 10:00AM | Jun NAHB housing market indx | 32 | 36 | 34 |

## Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| **Wednesday, Jun 18** | | | | |
| 7:00AM | Jun/13 MBA Refi Index | 692.4 | | 707.4 |
| 7:00AM | Jun/13 MBA Purchase Index | 165.8 | | 170.9 |
| 8:30AM | May Housing starts number mm (ml) | 1.256M | 1.36M | 1.361M |
| 8:30AM | May Building Permits (ml) | 1.393M | 1.43M | 1.422M |
| 8:30AM | Jun/14 Jobless Claims (k) | 245K | 245K | 248K |
| 8:30AM | Jun/07 Continued Claims (ml) | 1945K | 1940K | 1956K |
| 2:00PM | Fed Interest Rate Decision | 4.5% | 4.5% | 4.5% |
| 2:00PM | FOMC Economic Projections | | | |
| 2:30PM | Fed Press Conference | | | |
| **Friday, Jun 20** | | | | |
| 8:30AM | Jun Philly Fed Business Index | -4.0 | -1 | -4.0 |
| **Monday, Jun 23** | | | | |
| 9:45AM | Jun S&P Global Services PMI | 53.1 | 52.9 | 53.7 |
| **Tuesday, Jun 24** | | | | |
| 9:00AM | Apr FHFA Home Prices y/y (%) | 3% | | 3.7% |
| 9:00AM | Apr Case Shiller Home Prices-20 y/y (%) | 3.4% | 4% | 4.1% |
| 10:00AM | Jun CB Consumer Confidence (%) | 93 | 100 | 98.0 |
| 10:00AM | Fed Chair Powell Testimony | | | |
| **Wednesday, Jun 25** | | | | |
| 10:00AM | May New Home Sales (ml) | 0.623M | 0.69M | 0.743M |
| 10:00AM | Fed Chair Powell Testimony | | | |
| **Thursday, Jun 26** | | | | |
| 8:30AM | May Durable goods (%) | 16.4% | 8.5% | -6.3% |
| 8:30AM | Q1 GDP (%) | -0.5% | -0.2% | 2.4% |
| 8:30AM | Jun/21 Jobless Claims (k) | 236K | 245K | 245K |
| 10:00AM | May Pending Home Sales (%) | 1.8% | -0.3% | -6.3% |
| **Friday, Jun 27** | | | | |
| 8:30AM | May Core PCE (m/m) (%) | 0.2% | 0.1% | 0.1% |
| 8:30AM | May Core PCE Inflation (y/y) (%) | 2.7% | 2.6% | 2.5% |
| 10:00AM | Jun Consumer Sentiment (ip) | 60.7 | 60.5 | 52.2 |

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## The Lowest Mortgage Rates

For over 20 years, I helped many families and investors get the lowest interest rate with the best terms, and the lowest costs. You can be next - Let me show you how.

**Lazaro Sosa** 


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