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Home Construction at 2017 Highs as Markets Wait on Tax Reform

Tensions are running high on tax reform. The Senate was able to advance its bill through committee despite a **shouting match** over whether the bill disproportionately benefits the rich. The House passed its version of the bill, but the Senate won't take it up until after Thanksgiving. Even then, we may see several major changes before a passable version begins to take shape.

For now, **both** bills leave some **homeowner tax incentives** on the chopping block. Critics decry the move as a major blow to the housing market. If they're right, the housing data released this week will soon look like a collector's item.

As written, the House version of the new tax bill would limit the **deduction for mortgage interest** as well as a portion of state and local property taxes. Homes bought or refinanced before Nov 2nd would be grandfathered in under the existing tax code.

In other words, October's housing data would not yet be affected by apprehension over potential tax changes. Incidentally, October's New Residential Construction Report came out this week, and it was just shy of its **best levels in a decade**--at least in terms of Housing Starts, the report's headline metric. The same can't quite be said of the Building Permits metric, but it was nonetheless in solid territory, near its highest post-crisis levels.

MBS and Treasury

	Price / Yield	Change
MBS UMBS 6.0	99.82	+0.22
10 YR Treasury	4.8799	-0.0468
30 YR Treasury	5.2778	-0.0436

Pricing as of: 11/25 1:45AM EST

Recent Housing Data

		Value	Change
Mortgage Apps	Nov 11	199.8	-2.35%
Building Permits	Oct	1.3M	-7.5%
Housing Starts	Oct	1.31M	+7.21%
New Home Sales	Sep	676K	-1.17%
Pending Home Sales	Oct	63	-4.69%
Existing Home Sales	Oct	3.99M	+0.25%
Builder Confidence	Nov	25	-13.79%

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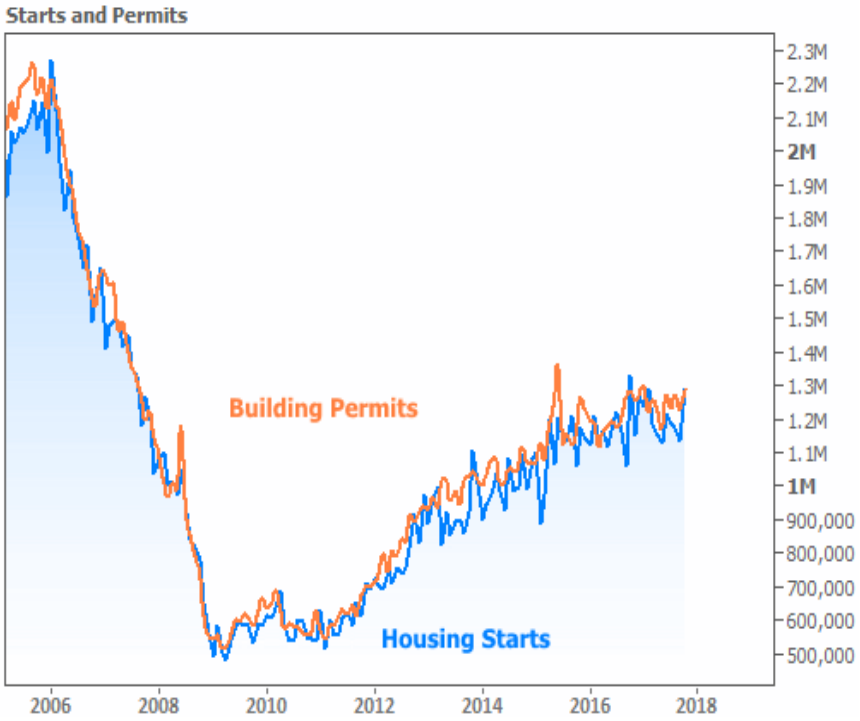

Even after the next round of data (which includes homes that COULD be affected by tax changes), we should remember two things. First, at least when it comes to Starts and Permits, the contracts for new construction and ground-breaking for November's numbers will largely have been in place **before** the November 2nd cutoff. Therefore, to whatever extent potential tax changes spook the housing market, we wouldn't see it in these numbers until January at the earliest.

More importantly, in terms of median home prices, mortgage amounts, and tax brackets, the backbone of these construction numbers won't be heavily impacted by proposed tax changes. Combine that with lobbying groups actively trying to salvage as many homeowner tax incentives as possible, and it's easier to understand this week's **other** key housing report.

The National Association of Homebuilders (NAHB) is one of the groups voicing vehement opposition to the housing-related changes in the tax bill. Yet their members were in good spirits this month as seen in the NAHB's Housing Market Index (a measure of builder confidence) rising to the **2nd highest** level since before the housing crisis. In fact, builder confidence is generally in the same territory as the height of the housing boom!

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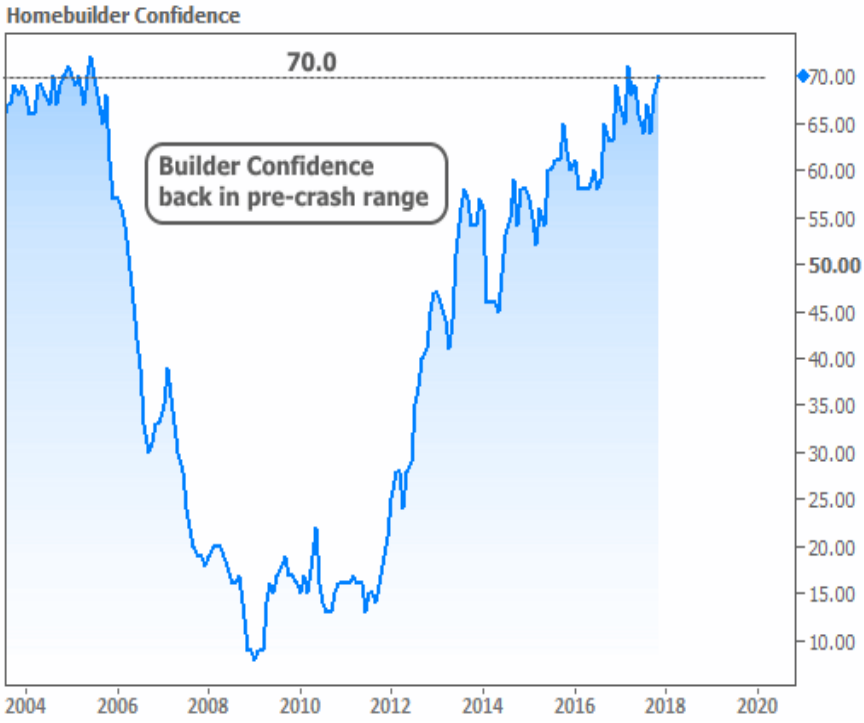

In the spirit of "waiting and seeing," interest rates improved slightly this week. This keeps them locked in a consolidative trend (higher lows and lower highs) that's been underway for more than a month. It's the bond market's way of expressing indecision, and for now, the trend suggests indecision could linger at least through early December. Even if we apply some esoteric math to recent rate movement and derive a line that measures momentum, that line has been **almost perfectly flat** for several weeks.



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US Housing Market Weekly

November 17, 2017

The upcoming Thanksgiving week is a **tricky** one for market watchers. Many market participants are out of the office, either mentally or physically. Lighter participation and volumes open the door for volatility without regard for underlying data and events. We've often seen rates go one way for no apparent reason only to bounce back in the following week. Bottom line: anticipating future rate movement is always a guessing game, but for Thanksgiving week, that's doubly true.

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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Tuesday, Nov 14				
8:30AM	Oct Producer Prices (%)	0.4	0.1	0.4
8:30AM	Oct Core Producer Prices YY (%)	2.4	2.3	2.2
Wednesday, Nov 15				
7:00AM	w/e MBA Purchase Index	228.2		227.2
7:00AM	w/e Mortgage Refinance Index	1371.6		1290.8
8:30AM	Oct CPI mm, sa (%)	0.1	0.1	0.5
8:30AM	Oct Core CPI Year/Year (%)	1.8	1.7	1.7
8:30AM	Oct Retail Sales (%)	0.2	0.0	1.6
10:00AM	Sep Business Inventories (%)	0.0	0.0	0.7
Thursday, Nov 16				
8:30AM	Oct Import prices mm (%)	0.2	0.4	0.7
8:30AM	Oct Export prices mm (%)	0.0	0.4	0.8
8:30AM	Nov Philly Fed Business Index	22.7	25.0	27.9
8:30AM	w/e Jobless Claims (k)	249	235	239
9:15AM	Oct Industrial Production (%)	0.9	0.5	0.3
9:15AM	Oct Capacity Utilization (%)	77.0	76.3	76.0
10:00AM	Nov NAHB housing market indx	70	68	68
Friday, Nov 17				
8:30AM	Oct House starts mm: change (%)	13.7		-4.7
8:30AM	Oct Building permits: number (ml)	1.297	1.247	1.225
8:30AM	Oct Housing starts number mm (ml)	1.290	1.185	1.127
8:30AM	Oct Build permits: change mm (%)	5.9		-3.7
Tuesday, Nov 21				
10:00AM	Oct Existing home sales (ml)	5.48	5.42	5.39
Wednesday, Nov 22				
7:00AM	w/e Mortgage Market Index	402.3		401.7
8:30AM	Oct Durable goods (%)	-1.2	0.3	2.0
8:30AM	Oct Nondefense ex-air (%)	-0.5	0.5	1.7
8:30AM	w/e Jobless Claims (k)	239	240	249
10:00AM	Nov U Mich Sentiment Final (ip)	98.5	98.0	97.8

Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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Date	Event	Actual	Forecast	Prior
Thursday, Nov 23				
12:00AM	Thanksgiving Day			

All Your Mortgage Needs, Professionally Delivered with a Personal Touch

Whether you're a first-time homebuyer hoping to navigate the process of buying a home so that it is a fun and anxiety-free process or a homeowner looking for refinance options that deliver more freedom and flexibility, I can help you analyze your current situation and find money saving options. With expertise in all areas of mortgage and financing, my hope is that once I become your mortgage partner, I'll stay your mortgage partner. With clients from A to Z, files never leave my hands or my desk. From start to finish, every step of the way, my goal is to keep the lines of communication open, provide complete and attentive service, and ensure the most seamless and satisfactory process possible.

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