


## Heather Woods

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# Lowest Mortgage Rates in 4 Weeks After July's Inflation Data

Rates may still be elevated in a general sense, but by the end of the week, they were as low as they've been since July 17th. If we have one thing to thank, it was this week's inflation data.

Things didn't start out on an optimistic note, however. Bond yields (which correlate with interest rates) moved sharply higher with oil prices on Monday as hopes for a U.S./Iran peace deal faded and risks increased of a prolonged blockade of the Strait of Hormuz. Thankfully, prices stabilized by Tuesday morning and the bond market began positioning for the week's two key inflation reports.

The first inflation report was the Consumer Price Index (CPI) on Wednesday morning. While this is typically a much stronger source of inspiration than other inflation reports, it failed to have much of an impact this time around--largely because it came in almost perfectly in line with expectations. Bonds were apparently positioning for better news and thus ended up edging back toward higher rates by the end of the day.

That momentum shifted on Thursday after the release of July's Producer Price Index (PPI), which measures inflation at the wholesale level. PPI managed to come in slightly below forecasts in several key areas--a notable achievement given the higher fuel prices seen in July. Bond yields dropped sharply, helping mortgage rates hit their lowest levels in 4 weeks.

Friday's Retail Sales data came in far below forecasts. At first glance, this offered hope that rates would go even lower (weaker economic data = lower rates, all else equal). But several caveats detracted from the rate-friendly message. Most of the drop in retail sales was accounted for by timing idiosyncrasies relating to Amazon's Prime Day. In addition, the reported drop in fuel sales was distorted by seasonal factors. After adjusting for those caveats, the market treated the sales data as decent news with bond yields moving back up to mid-week highs.

## National Average Mortgage Rates




| Mortgage News Daily | Rate | Change | Points |
|---|---|---|---|
| 30YR Fixed | 7.32% | -0.02 | 0.00 |
| 15YR Fixed | 6.87% | -0.02 | 0.00 |
| 30YR FHA | 6.95% | -0.01 | 0.00 |
| 30YR Jumbo | 7.42% | -0.03 | 0.00 |
| 7/6 SOFR | 6.70% | -0.13 | 0.00 |
| 30YR VA | 6.97% | 0.00 | 0.00 |

Rates as of: 11/24

## MBS and Treasury

| | Price / Yield | Change |
|---|---|---|
| MBS UMBS 6.0 | 99.92 | +0.33 |
| 10 YR Treasury | 4.8580 | -0.0687 |
| 30 YR Treasury | 5.2613 | -0.0601 |

Pricing as of: 11/25 4:57AM EST

## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Nov 11 | 199.8 | -2.35% |
| Building Permits | Oct | 1.3M | -7.5% |
| Housing Starts | Oct | 1.31M | +7.21% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Oct | 63 | -4.69% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Nov | 25 | -13.79% |

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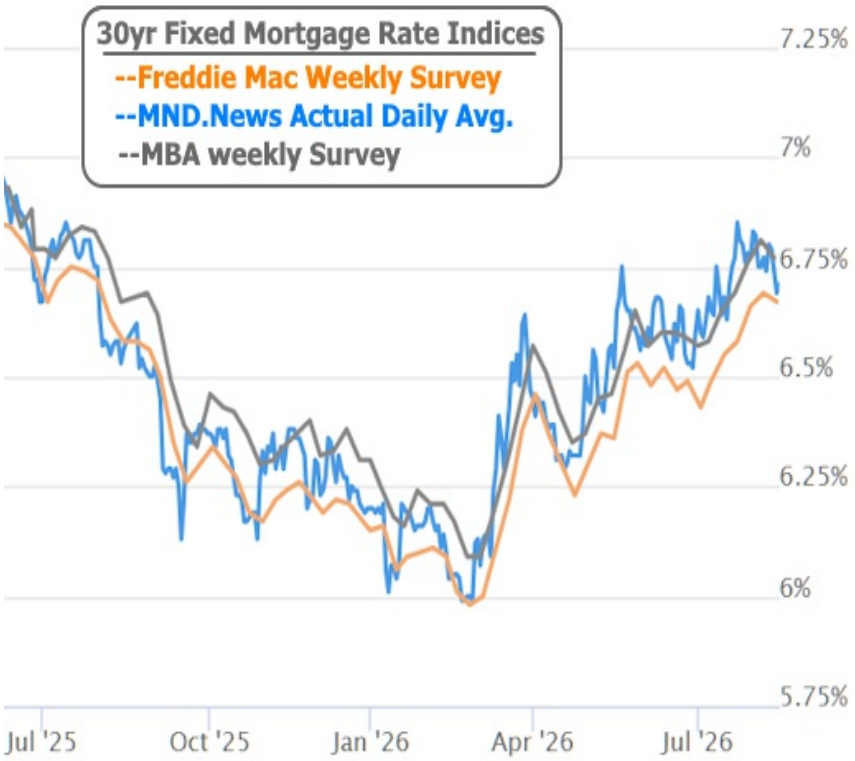



Fortunately, mortgage-specific bonds held up better than 10yr Treasuries. Moreover, the average lender hadn't fully adjusted Thursday's rates to reflect the bond market rally. As such, Friday's rates were only modestly higher. Bottom line, Thursday and Friday's rates were effectively the lowest since July 17th.

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## Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| **Tuesday, Aug 11** | | | | |
| 10:00AM | Jul Existing home sales (ml) | 4.06M | 4.05M | 4.09M |
| **Wednesday, Aug 12** | | | | |
| 7:00AM | Aug/07 MBA Refi Index | 744.4 | | 709.1 |
| 7:00AM | Aug/07 MBA Purchase Index | 157.9 | | 154.0 |
| 8:30AM | Jul y/y CORE CPI (%) | 2.5% | 2.5% | 2.6% |
| **Thursday, Aug 13** | | | | |
| 8:30AM | Jul Core PPI y/y (%) | 4.2% | 4.2% | 4.7% |
| 8:30AM | Aug/08 Jobless Claims (k) | 209K | 202K | 199K |
| **Friday, Aug 14** | | | | |
| 8:30AM | Jul Retail Sales (%) | -0.6% | 0.1% | 0.2% |
| 10:00AM | Aug Consumer Sentiment (ip) | 51.0 | 54.5 | 55.2 |
| **Monday, Aug 17** | | | | |
| 8:30AM | Aug NY Fed Manufacturing | 20.60 | 11 | 15.60 |
| 10:00AM | Aug NAHB housing market indx | 35 | 33 | 34 |
| **Tuesday, Aug 18** | | | | |
| 8:30AM | Jul Building Permits (ml) | 1.443M | 1.37M | 1.374M |

## Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| 9:15AM | Jul Industrial Production (%) | 0.2% | 0.3% | 0.1% |
| 10:00AM | Jul Pending Home Sales (%) | -2.3% | 0.3% | -5.4% |
| **Wednesday, Aug 19** | | | | |
| 2:00PM | FOMC Minutes | | | |
| **Thursday, Aug 20** | | | | |
| 8:30AM | Aug Philly Fed Business Index | 47.4 | 25 | 41.4 |


## Your Partner in "Building, Buying, and Beyond."

With a strong foundation in the mortgage and finance industry, I specialize in providing tailored lending solutions across the residential, investor, and commercial sectors. Whether you're a first-time homebuyer, a seasoned property investor, or a business owner seeking commercial finance, I bring a strategic and client-focused approach to help you secure the right loan for your needs.

My goal is to simplify the lending process, offering clear guidance and reliable support at every step. I work with a broad panel of lenders to ensure competitive rates, flexible terms, and solutions aligned with your financial goals — whether that involves growing your property portfolio, purchasing your dream home, or financing a commercial project.

With an emphasis on transparency, efficiency, and long-term relationships, I'm committed to delivering outcomes that empower my clients and build financial confidence.

**Heather Woods**



EQUAL HOUSING LENDER

EQUAL HOUSING OPPORTUNITY


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