

Wil Harmsen
Senior Loan Officer, Evergreen Home Loans
NMLS 420502
1425 Hawk Parkway, Unit 4 Montrose, CO 81401

Office: 970-765-0086
Mobile: 970-901-4029
wharmsen@evergreenhomeloans.com
View My Website

The Truth About Skipping Mortgage Payments (And The Consequences)

Every professional in the housing/mortgage market understands the crushing economic changes for many households as a result of coronavirus. It makes all the sense in the world for those households to pursue the forbearance option (skipping mortgage payments for 180-360 days) if needed. But it may make considerably **less** sense for those who aren't **truly** in need. Either way, the decision should not be taken lightly and its consequences are already being felt.

The CARES Act requires that mortgage servicers grant forbearance **without** verifying need. In other words, if you say you have a financial need, your mortgage company can't ask you to document it. This has resulted in a much bigger surge in mortgage non-payment than the industry expected.

When people don't pay their mortgage, the fallout is a **bit different** than most other things in life. For instance, if I loan you $100 and you don't pay me back, I'm out $100! If you gave me some collateral, I could sell that and try to recoup some of that $100 of course, but I'd still come up short--especially when factoring in time and energy.

The investors fronting money for mortgages **don't** have to worry about getting repaid. There are guarantees in place for that from housing agencies (Fannie Mae and Freddie Mac, primarily). But those guarantees only mean the investor will get the principal and interest they otherwise would have received for the time the mortgage existed. They **DO NOT** protect the investor from other expenses that can arise when a homeowner isn't making payments.

That's typically **not** too big of a concern because the risk of non-payment is low and stable enough that it can be easily managed. With the risk now higher than ever and without knowing how long the situation will last, uncertainty reigns supreme among mortgage investors. Uncertainty has a cost.

For instance, the housing agencies that guarantee a majority of mortgages are now charging **7% of the loan balance** to lenders when new loans enter forbearance status too soon after closing. The time window can be as long as 6-8 weeks in some cases. In other words, the lender loses $21,000 on a $300,000 loan. Such costs quickly add up to insolvency for some lenders.

MBS and Treasury

	Price / Yield	Change
MBS UMBS 6.0	99.81	-0.02
10 YR Treasury	4.9299	+0.0084
30 YR Treasury	5.3082	+0.0081

Pricing as of: 10/30 5:59PM EST

Recent Housing Data

		Value	Change
Mortgage Apps	Oct 21	195	+3.39%
Building Permits	Sep	1.4M	+0.43%
Housing Starts	Sep	1.22M	-4.24%
New Home Sales	Sep	676K	-1.17%
Pending Home Sales	Aug	71.2	0%
Existing Home Sales	Oct	3.99M	+0.25%
Builder Confidence	Oct	29	-9.38%

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The investors who buy mortgages are accounting for these new risks by charging **higher rates and fees**, or by simply ceasing to offer certain loan programs altogether. The greater the number of forbearance risk factors, the higher you can expect the rate to be, EVEN IF you personally don't agree that the risk factor applies in your case.

Moreover, the industry's definition of "risk factors" might surprise you. Case in point, housing agencies **won't buy/guarantee cash-out loans at all** if there's been early forbearance, even with the 7% penalty). Rather than run the risk of getting stuck with a mortgage that can't be sold to or guaranteed by the housing agencies, many investors simply aren't doing cash-out mortgages right now. Most of those who remain in the game are charging extra fees and/or higher rates. That means that a borrower with an 800 credit score who wants a cash out loan for half of their home's value (a stellar credit risk historically) would still pay a much higher rate.

To a large extent, this would be happening regardless of the people opting for forbearances who don't really need them. But those people are certainly **making things worse** for everyone else. They're also making it worse for themselves.

If we look beyond the impact on rates and program availability, there are other reasons a homeowner should **think twice** before requesting a forbearance they don't need. As the guidelines currently stand, there is no guarantee that they'd be able to refinance or get a new mortgage with forbearance on their credit report--especially if the forbearance is ongoing.

This is a head-scratcher for those who've followed the forbearance and CARES Act news reasonably closely, because the law states that there is to be no adverse credit reporting as a result of forbearance. While **it is true** that forborne payments will not be reported as late, the forbearance itself is **still reported**, and that's obviously a red flag for the mortgage industry as long as the CARES Act's guidelines remain intact.

In terms of credit scores, it is true that forbearance will not DIRECTLY impact someone's FICO, but there's no way to prevent it from having an indirect impact in some cases. For instance, certain creditors are lowering **available revolving credit limits** in the event forbearance shows up on a credit report. This increases the ratio of debt to available credit, which is a key ingredient in determining FICO score.

In other words, even though the forbearance itself is not affecting FICO scores, it can lead other lenders to make changes that cause scores to drop, and it can absolutely hurt your ability to buy/refi in the future. Could that be clarified to your advantage in the future? Certainly, but it's important to know that's not the way it is right now.

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Recent Economic Data

Date	Event	Actual	Forecast	Prior
Monday, May 04				
10:00AM	Mar Factory orders mm (%)	-10.3	-9.7	0.0
Tuesday, May 05				
10:00AM	Apr ISM N-Mfg PMI	41.8	36.8	52.5
Wednesday, May 06				
7:00AM	w/e MBA Purchase Index	220.0		208.0
7:00AM	w/e Mortgage Refinance Index	3835.7		3901.4
8:15AM	Apr ADP National Employment (k)	-20236	-20050	-27
Thursday, May 07				
8:30AM	w/e Jobless Claims (k)	3169	2500	3839

Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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Date	Event	Actual	Forecast	Prior
Friday, May 08				
8:30AM	Apr Unemployment rate mm (%)	14.7	16.0	4.4
8:30AM	Apr Non-farm payrolls (k)	-20500	-22000	-701
Monday, May 11				
1:00PM	3-Yr Note Auction (bl)	42		
Tuesday, May 12				
8:30AM	Apr Core CPI (Annual) (%)	1.4	1.7	2.1
Wednesday, May 13				
7:00AM	w/e MBA Purchase Index	243.3		220.0
7:00AM	w/e Mortgage Refinance Index	3709.3		3835.7
8:30AM	Apr Core Producer Prices YY (%)	0.6	0.9	1.4
Thursday, May 14				
8:30AM	Apr Import prices mm (%)	-2.6	-3.1	-2.3
8:30AM	Apr Export prices mm (%)	-3.3	-2.1	-1.6
Friday, May 15				
8:30AM	Apr Retail Sales (%)	-16.4	-12.0	-8.7
9:15AM	Apr Industrial Production (%)	-11.2	-11.5	-5.4
9:15AM	Apr Capacity Utilization (%)	64.9	64.0	72.7
10:00AM	May Consumer Sentiment	73.7	68.0	71.8
10:00AM	Mar Business Inventories (%)	-0.2	-0.2	-0.4
Wednesday, Jul 08				
1:00PM	10-yr Note Auction (bl)	29		
Thursday, Jul 09				
1:00PM	30-Yr Bond Auction (bl)	19		

Who We Are

When choosing a mortgage loan officer, trust is a key component. You want a lender who will honor their commitments, create a satisfying customer experience and recommend and provide loan products that meet your financing goals. We are readily accessible and committed to serving you and your needs. We aim to not only meet, but to exceed your expectations. We are a lender you can trust.

Wil Harmsen



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EQUAL HOUSING OPPORTUNITY

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