

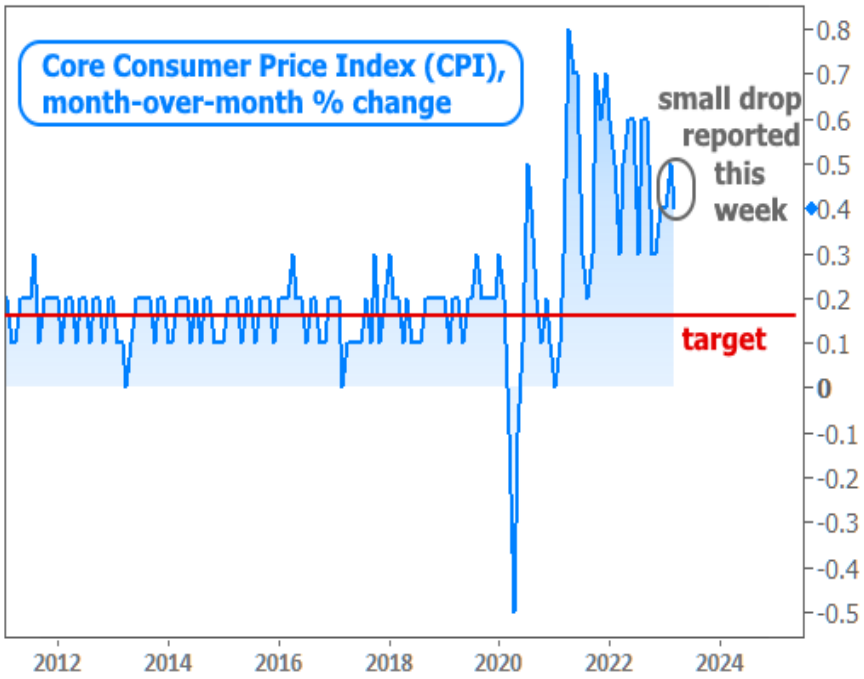
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# Rates Having a Tough Time Turning The Corner

The good news is that last November increasingly looks like the moment when rates stopped surging higher at the fastest pace in 40 years. The not-so-good news is that they still don't seem sure what to do next.

Rates have been able to stop the bleeding due to inflation broadly leveling off over the past 6 months, but mixed messages in the inflation data are preventing a faster drop. This week's most closely watched inflation report, the Consumer Price Index (CPI), came in just a bit lower than the market expected, but is still fairly far from target levels.




Although it's not nearly as relevant of a report, the Producer Price Index agreed that runaway inflation is no longer the concern. In fact, at the producer level, prices actually moved lower last month for the first time since things started getting crazy in 2020.

## National Average Mortgage Rates




| Mortgage News Daily | Rate | Change | Points |
|---|---|---|---|
| 30YR Fixed | 7.30% | +0.03 | 0.00 |
| 15YR Fixed | 6.91% | -0.01 | 0.00 |
| 30YR FHA | 6.95% | +0.04 | 0.00 |
| 30YR Jumbo | 7.45% | -0.07 | 0.00 |
| 7/6 SOFR | 6.71% | +0.01 | 0.00 |
| 30YR VA | 6.97% | +0.05 | 0.00 |

Rates as of: 11/3

## MBS and Treasury

| | Price / Yield | Change |
|---|---|---|
| MBS UMBS 6.0 | 99.79 | -0.07 |
| 10 YR Treasury | 4.9828 | +0.0780 |
| 30 YR Treasury | 5.3259 | +0.0364 |

Pricing as of: 11/3 6:39PM EST

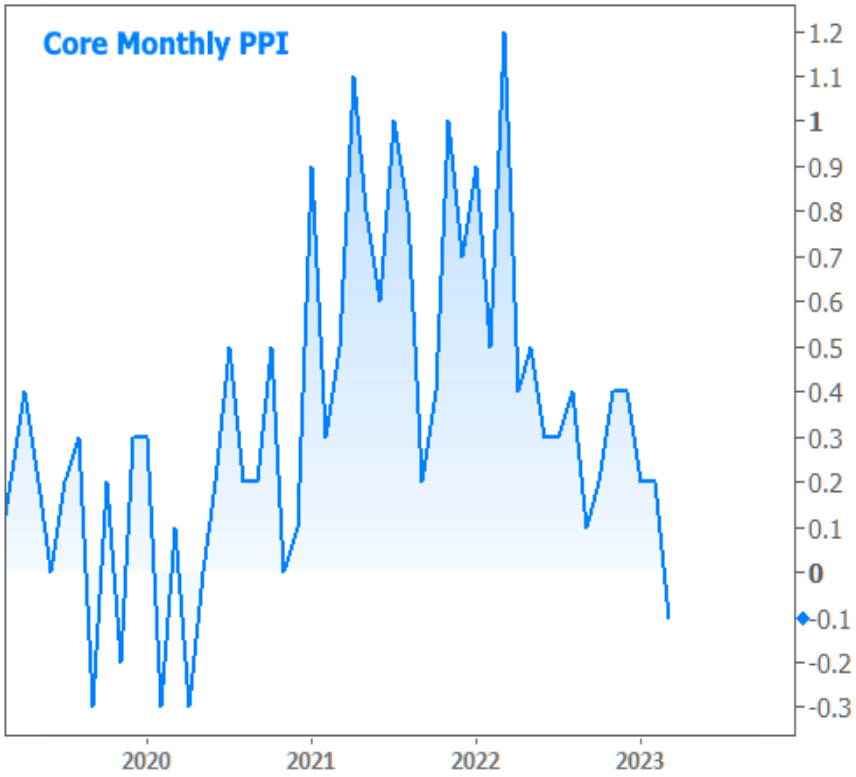
## Recent Housing Data

| | | Value | Change |
|---|---|---|---|
| Mortgage Apps | Oct 21 | 195 | +3.39% |
| Building Permits | Sep | 1.4M | +0.43% |
| Housing Starts | Sep | 1.22M | -4.24% |
| New Home Sales | Sep | 676K | -1.17% |
| Pending Home Sales | Aug | 71.2 | 0% |
| Existing Home Sales | Oct | 3.99M | +0.25% |
| Builder Confidence | Oct | 29 | -9.38% |

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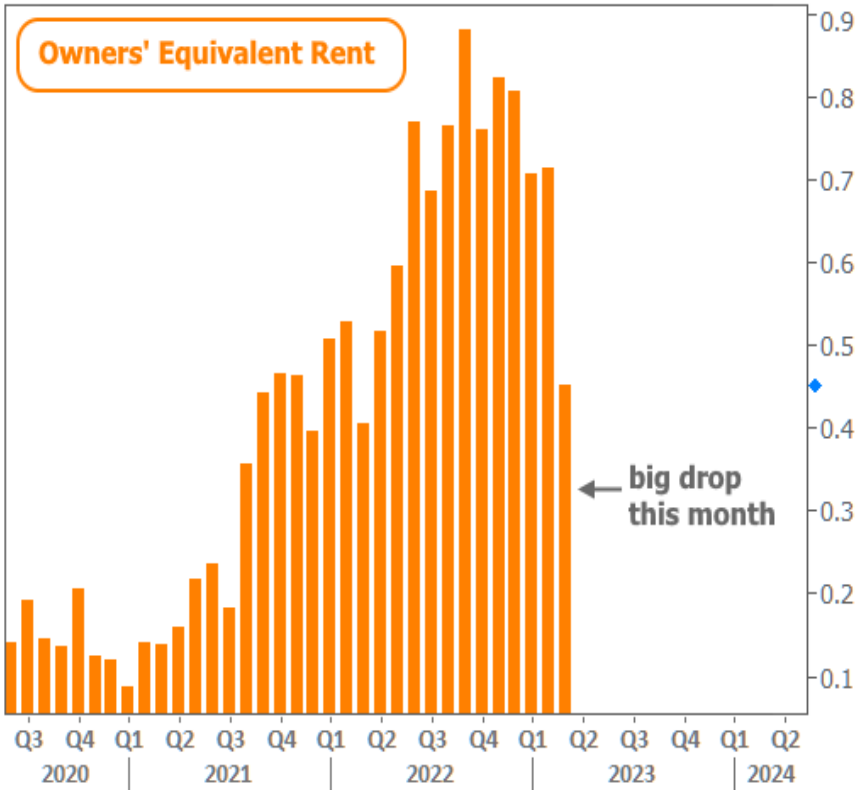

Unfortunately, that's not exactly the inflation the market is worried about. "Core services" inflation is all the rage these days and the Fed says it hasn't seen enough evidence of a drop to suggest taking it easy on rates. That hasn't stopped the market from looking for early evidence that such a drop could be on the horizon.

One of the biggest sticking points for services inflation has been the cost of keeping a roof over one's head. CPI tracks that via a line item known as Owners Equivalent Rent (OER). Much like the broader core CPI, OER is off its highest levels but still much higher than it needs to be.

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With the inflation data promising but inconclusive, traders turn their attention to other data that's likely to inform the inflation trends. This is why rates fell so much at the start of the string of bank failures in early March. Investors figured drama in the banking sector would help cool demand (and thus, inflation). Some of the early April data seemed to confirm that (which is why rates hit their lowest levels in 2 months last week).

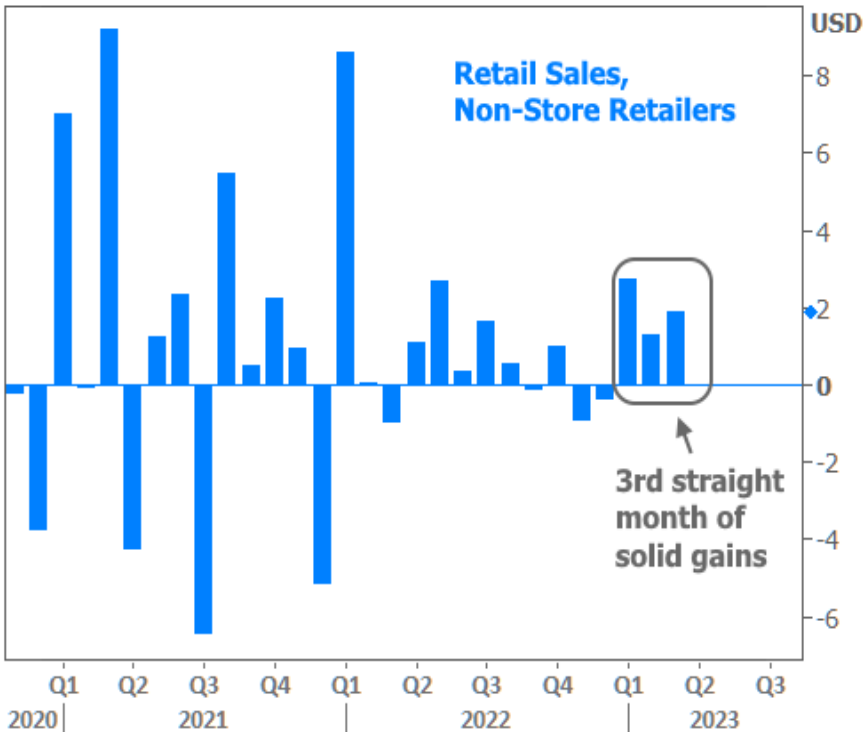
Last Friday's jobs report began to push things back in the other direction (toward higher rates). By the end of the present week, Retail Sales made a similar case. It's not that sales were strong. In fact, overall retail sales fell by 1% versus forecasts calling for a 0.4% decline.

The issue is that investors were prepared to see consumers cut back on spending even faster. The resilience was especially notable in some of the more granular data, such as the "non-store sales" component which accounts for pretty much everything bought on the internet.

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At a time when the economy is supposed to be cooling, this data shows consumers just strung together 3 very respectable months. In fact, before the pandemic, there are only 3 other examples of a similar quarter in the past 20 years.

Simply put, investors hoping to see evidence of a rattled consumer would have to look elsewhere or wait for the next report. The bond market instantly reflected that realization, primarily in the form of Fed rate hike expectations.

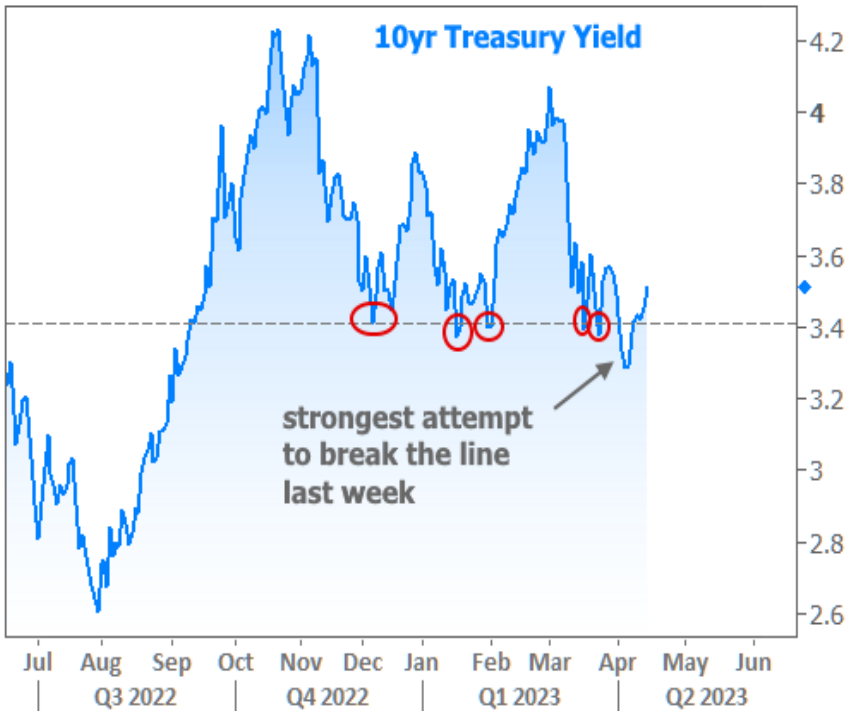



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Fed rate expectations correlate best with the shortest term bonds, but long-term bonds (which correlate more with mortgage rates) took a hit as well. The 10yr Treasury yield has been trying to sustain a break below 3.4% since December, but continues hitting a wall. Last week looked promising, but this week had other thoughts.




It makes sense for rates to be treating these levels with respect. We're essentially at an inflection point between the highest post-pandemic rate range and something that's close enough to what were, at the time, the super high rates of late 2018.

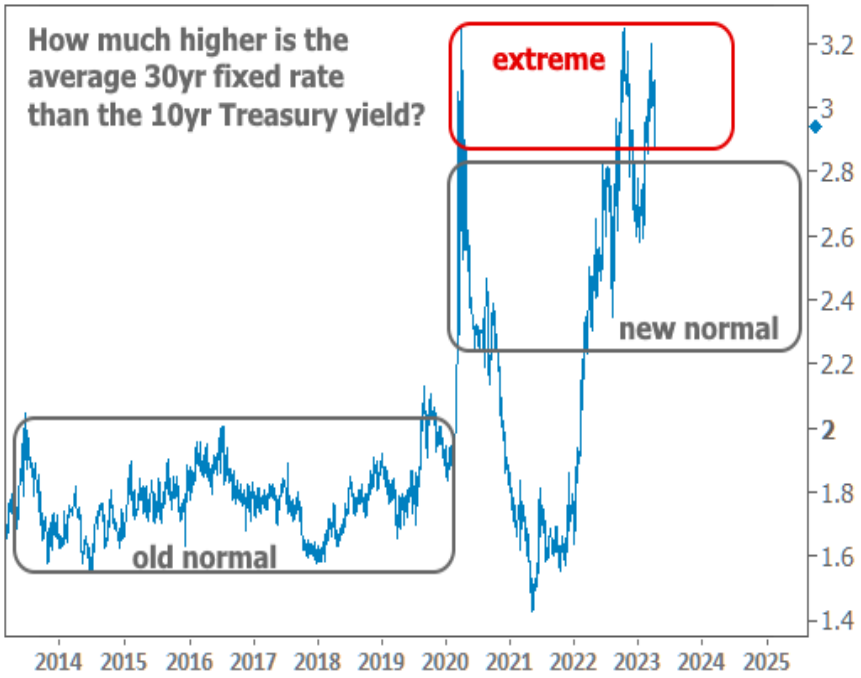



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Then there's the mortgage market. It has had to endure the departure of the Federal Reserve as the biggest, guaranteed buyer of newly originated mortgage debt in the market. That process, known as quantitative tightening, happened in the first 8 months of 2022 and it drastically changed the relationship between mortgage rates and Treasury yields. The spread between the two is still fairly extreme by recent standards, but even when it begins to tighten, without the Fed buying mortgages, we shouldn't expect to see the "old normal" levels any time soon.




Next week doesn't boast as many potentially significant economic reports, but bank earnings and comments from Fed speakers can nonetheless cause volatility for markets. On the plus side for rates, the scariest levels are indeed likely behind us unless inflation manages an unexpected resurgence. On the downside, it will remain very difficult for rates to move much lower than they were last week without data that does more to confirm a shift among consumers and/or inflation itself.

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## Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| **Monday, Apr 10** | | | | |
| 10:00AM | Feb Wholesale inventories mm (%) | 0.1 | 0.2 | 0.2 |
| **Tuesday, Apr 11** | | | | |
| 1:00PM | 3-Yr Note Auction (bl) | 40 | | |
| **Wednesday, Apr 12** | | | | |
| 7:00AM | w/e MBA Purchase Index | 179.6 | | 166.6 |
| 8:30AM | Mar y/y CORE CPI (%) | 5.6 | 5.6 | 5.5 |
| 8:30AM | Mar m/m CORE CPI (%) | 0.4 | 0.4 | 0.5 |
| 8:30AM | Mar m/m Headline CPI (%) | 0.1 | 0.2 | 0.4 |
| 8:30AM | Mar y/y Headline CPI (%) | 5.0 | 5.2 | 6.0 |

## Event Importance:

No Stars = Insignificant
☆ Low
★ Moderate
★★ Important
★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|---|---|---|---|---|
| 10:30AM | w/e Gasoline Inventory (ml) | -0.331 | -1.600 | -4.119 |
| 1:00PM | 10-yr Note Auction (bl) | 32 | | |
| 2:00PM | FOMC Minutes | | | |
| **Thursday, Apr 13** | | | | |
| 8:30AM | Mar Core Producer Prices MM (%) | -0.1 | 0.3 | 0.0 |
| 8:30AM | Mar Core Producer Prices YY (%) | 3.4 | 3.4 | 4.4 |
| 8:30AM | w/e Jobless Claims (k) | 239 | 232 | 228 |
| 1:00PM | 30-Yr Bond Auction (bl) | 18 | | |
| **Friday, Apr 14** | | | | |
| 8:30AM | Mar Retail Sales (%) | -1.0 | -0.4 | -0.4 |
| 8:30AM | Mar Import prices mm (%) | -0.6 | -0.1 | -0.1 |
| 9:15AM | Mar Industrial Production (%) | 0.4 | 0.2 | 0.0 |
| 10:00AM | Apr 1yr Inflation Outlook (%) | 4.6 | | 3.6 |
| 10:00AM | Apr Consumer Sentiment | 63.5 | 62.0 | 62.0 |
| 10:00AM | Apr 5yr Inflation Outlook (%) | 2.9 | | 2.9 |
| 10:00AM | Feb Business Inventories (% ) | 0.2 | 0.3 | -0.1 |
| **Monday, Apr 17** | | | | |
| 8:30AM | Apr NY Fed Manufacturing | 10.80 | -18.00 | -24.60 |
| 10:00AM | Apr NAHB housing market indx | 45 | 44 | 44 |
| **Tuesday, Apr 18** | | | | |
| 8:30AM | Mar House starts mm: change (%) | -0.8 | | 9.8 |
| 8:30AM | Mar Housing starts number mm (ml) | 1.420 | 1.400 | 1.450 |
| 8:30AM | Mar Building permits: number (ml) | 1.413 | 1.450 | 1.550 |
| 8:30AM | Mar Build permits: change mm (%) | -8.8 | | 15.8 |
| **Wednesday, Apr 19** | | | | |
| 7:00AM | w/e MBA Purchase Index | 161.6 | | 179.6 |
| 7:00AM | w/e MBA Refi Index | 449.8 | | 477.5 |
| 1:00PM | 20-Yr Bond Auction (bl) | 12 | | |
| **Thursday, Apr 20** | | | | |
| 8:30AM | Apr Philly Fed Business Index | -31.3 | -19.2 | -23.2 |
| 8:30AM | w/e Jobless Claims (k) | 245 | 240 | 239 |
| 10:00AM | Mar Existing home sales (ml) | 4.44 | 4.50 | 4.58 |
| 10:00AM | Mar Exist. home sales % chg (%) | -2.4 | 5.0 | 14.5 |
| 10:00AM | Mar Leading index chg mm (%) | -1.2 | -0.6 | -0.3 |
| **Friday, Apr 21** | | | | |
| 9:45AM | Apr Markit Composite PMI | 53.5 | | 52.3 |

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