

Jeffrey Chalmers
Senior Loan Officer, Movement Mortgage
NMLS #76803 - #39179 Licensed: CA, CT, FL, MA, ME, NH,
99 Rosewood Dr, Suite 270 Danvers, MA 01923

Office: (774) 291-6527 Mobile: (774) 291-6527 Fax: (855) 951-5626

jeffrey.chalmers@movement.com

View My Website

A Message from Jeffrey Chalmers:

"Great time to LOCK, folks. I'm here to help."

Rates Are Back to Lowest Levels in More Than a Year

Mortgage rates fell again today as mortgage lenders got caught up with yesterday's market movements. Mortgage rates are based on bond market trading levels, but mortgage lenders only adjust rates once per day unless there's quite a bit of movement. Yesterday saw such movement, and in those cases, lenders typically adjust rates to reflect only part of the overall shift in markets until the shift is confirmed for a certain amount of time. As such, when bond markets began the day in similar territory to yesterday, lenders were able to bring mortgage rates even lower than yesterday.

With that, the average lender is back to the **lowest rates in more than a year**. It should be noted that several lenders are still a bit higher than they were on March 27th and 28th of this year. Other lenders are in noticeably better shape, however. In outright terms, that means rate quotes of 4.125% are common, 4.0% is not uncommon, and 3.875% is possible for the most flawless scenarios--especially in cases where borrowers are willing to pay a bit more in upfront closing costs to buy down the rate.

Markets closed early today and will be fully closed on Monday for **Memorial Day**. Interest rate volatility should increase steadily after that, with the first week of June bringing the biggest risks/opportunities.

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National Average Mortgage Rates



| | Rate | Change | Points | |
|-------------------------|-------|--------|--------|--|
| Mortgage News | Daily | | | |
| 30 Yr. Fixed | 6.86% | -0.05 | 0.00 | |
| 15 Yr. Fixed | 6.31% | -0.02 | 0.00 | |
| 30 Yr. FHA | 6.32% | -0.06 | 0.00 | |
| 30 Yr. Jumbo | 7.04% | -0.03 | 0.00 | |
| 5/1 ARM | 6.53% | -0.02 | 0.00 | |
| Freddie Mac | | | | |
| 30 Yr. Fixed | 6.78% | -0.08 | 0.00 | |
| 15 Yr. Fixed | 6.07% | -0.09 | 0.00 | |
| Mortgage Bankers Assoc. | | | | |
| 30 Yr. Fixed | 7.00% | -0.03 | 0.60 | |
| 15 Yr. Fixed | 6.63% | +0.07 | 0.61 | |
| 30 Yr. FHA | 6.87% | -0.03 | 0.92 | |
| 30 Yr. Jumbo | 7.13% | +0.02 | 0.38 | |
| 5/1 ARM | 6.22% | -0.16 | 0.60 | |
| Rates as of: 7/26 | | | | |

MBS and Treasury Market Data

| | Price / Yield | Change |
|--------------------------------|---------------|---------|
| MBS UMBS 5.5 | 99.68 | +0.27 |
| MBS GNMA 5.5 | 99.98 | +0.13 |
| 10 YR Treasury | 4.1958 | -0.0474 |
| 30 YR Treasury | 4.4523 | -0.0305 |
| Pricing as of: 7/26 5:59PM EST | | |

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Because Integrity Matters™

Jeffrey has spent the last three decades perfecting an Honest, Open and Transparent (HOT™) loan and closing process that is laser-focused on enhancing the consumer mortgage experience. By combining old-school, trustworthy customer service with real-time, mobile-friendly technology, he has successfully built thousands of loyal, raving fans.

Jeffrey Chalmers



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