



**Brian Cooke**

Co-Founder | Executive Vice President - Sales,  
SunnyHill Financial  
NMLS # 17866  
600 California St Suite 12-032 San Francisco, CA 94108

Mobile: 650-678-0283  
bcooke@sunnyhillfinancial.com  
View My Website

## Plenty of Rate Volatility Despite Holiday-Shortened Week

This week got off to a late start as markets were closed on Monday for Memorial Day. Upon returning to the office, traders began pushing rates higher almost immediately.

It's often said that the bond market can experience elevated, seemingly random volatility amid the lighter trading participation seen on the days surrounding 3-day weekends. Tuesday may have been a good example as it brought the biggest move of the week despite an absence of high consequence data.

That's not to say that data was completely absent. Traders digested comments from several Fed speakers with the most memorable example coming from Minneapolis Fed's Kashkari who said he'd need to see "many" more months of good inflation data before the Fed would consider cutting rates. This is a departure from the average Fed speaker who uses words like "several" to discuss the same dependency.

In addition to Fed comments, there was a condensed schedule of Treasury auctions. These regularly scheduled auctions account for the "supply" side of supply and demand in the bond market. Higher supply means lower prices and higher rates, all other things being equal. In this case, the amount of supply is published well in advance, but the auction process provides a temperature check for investor demand. The relatively lower demand at this week's auctions also played a role in pushing rates higher in the first two days.

Things began to improve on Thursday--not only because auctions were over, but also due to rate-friendly revisions in the quarterly GDP data. Finally, Friday's PCE inflation data helped add momentum to Thursday's recovery.

## National Average Mortgage Rates



	Rate	Change	Points
<b>Mortgage News Daily</b>			
30 Yr. Fixed	6.43%	+0.02	0.00
15 Yr. Fixed	5.95%	0.00	0.00
30 Yr. FHA	5.82%	+0.02	0.00
30 Yr. Jumbo	6.62%	0.00	0.00
5/1 ARM	6.28%	-0.01	0.00

### Freddie Mac

30 Yr. Fixed	6.35%	-0.51	0.00
15 Yr. Fixed	5.51%	-0.65	0.00

Rates as of: 8/30

## Market Data

	Price / Yield	Change
MBS UMBS 5.0	99.35	-0.16
MBS GNMA 5.0	99.91	-0.04
10 YR Treasury	3.9039	+0.0424
30 YR Treasury	4.1932	+0.0468

Pricing as of: 8/30 5:59PM EST

## Recent Housing Data

	Value	Change
Mortgage Apps	Aug 28 226.9	+0.49%
Building Permits	Mar 1.46M	-3.95%
Housing Starts	Mar 1.32M	-13.15%
New Home Sales	Mar 693K	+4.68%
Pending Home Sales	Feb 75.6	+1.75%
Existing Home Sales	Feb 3.97M	-0.75%
Builder Confidence	Mar 51	+6.25%



The PCE price index is similar to the Consumer Price Index (CPI). Both are official government measures of inflation. PCE is released 2 weeks after CPI. As such, it tends to produce less volatility, but the Fed actually prefers it to CPI when it comes to assessing the 2% inflation target.



Clearly, progress toward the 2% target has slowed, but it is also technically continuing. When we look at the monthly version of the same data, we can see that the continuation wasn't necessarily a given based on how the numbers came out in the first quarter. January, specifically, was alarming. If January numbers were repeated for 12 months, the annual inflation level would be closer to 6% as opposed to just under 3%.

Feb/Mar reports were lower, but still suggested an annualized inflation level well over 3%. This week's data (for the month of April) is still nowhere near the lower readings seen last year, but it showed more progress in the right direction after January's scare.



Mortgage rates haven't calmed down as fast as the rest of the bond market. Mortgage rate volatility was even more elevated due to the structure of the underlying mortgage market causing some pricing overlap when rates move through levels ending in .125% or .625%. To simplify a very complicated explanation, there's very little difference between 7.125% and 7.25% as far as most lenders are concerned. As such, when rates move up past 7.125%, the next viable stop is 7.375%, even if the underlying market movement would normally only have pushed rates up to 7.25%.



The housing market continues expressing its lack of enjoyment of 7%+ mortgage rates. The most recent evidence was this week's Pending Home Sales Index from the National Association of Realtors.



In the week ahead, the potential volatility only increases as we'll get several top tier economic reports. Apart from Thursday, every day of the week has a scheduled report with the power to move markets by at least as much as any of this past week's data. Friday's jobs report is particularly potent, even if not quite in the same league as the Consumer Price Index (CPI) these days.

Subscribe to my newsletter online at: <http://housingnewsletters.com/bcooke>

## Recent Economic Data

Date	Event	Actual	Forecast	Prior
<b>Tuesday, May 28</b>				
9:00AM	Mar FHFA Home Prices y/y (%)	6.7%		7%
9:00AM	Mar Case Shiller Home Prices-20 y/y (%)	7.4%	7.3%	7.3%
10:00AM	May CB Consumer Confidence (%)	102.0	95.9	97.0
11:30AM	2-Yr Note Auction (bl)	69		
1:00PM	5-Yr Note Auction (bl)	70		
<b>Wednesday, May 29</b>				
7:00AM	May/24 MBA Purchase Index	138.4		140.0
7:00AM	May/24 MBA Refi Index	463.8		536.9
1:00PM	7-Yr Note Auction (bl)	44		
<b>Thursday, May 30</b>				
8:30AM	Q1 Core PCE Prices QoQ Final	3.6%	3.7%	2%
8:30AM	Q1 GDP (%)	1.3%	1.3%	3.4%
8:30AM	Q1 GDP Final Sales (%)	1.7%		3.9%
8:30AM	Apr Wholesale inventories mm (%)	0.2%	-0.1%	-0.4%
10:00AM	Apr Pending Home Sales (%)	-7.7%	-0.6%	3.4%
<b>Friday, May 31</b>				
8:30AM	Apr Core PCE Inflation (y/y) (%)	2.8%	2.8%	2.8%
8:30AM	Apr Core PCE (m/m) (%)	0.2%	0.3%	0.3%
9:45AM	May Chicago PMI	35.4	41	37.9
<b>Monday, Jun 03</b>				
9:45AM	May S&P Global Manuf. PMI	51.3	50.9	50
10:00AM	May ISM Manufacturing PMI	48.7	49.6	49.2
<b>Tuesday, Jun 04</b>				
10:00AM	Apr USA JOLTS Job Openings	8.059M	8.34M	8.488M
10:00AM	Apr Factory orders mm (%)	0.7%	0.6%	1.6%
<b>Wednesday, Jun 05</b>				
8:15AM	May ADP jobs (k)	152K	175K	192K
9:45AM	May S&P Global Services PMI	54.8	54.8	51.3
10:00AM	May ISM N-Mfg PMI	53.8	50.8	49.4
<b>Thursday, Jun 06</b>				
8:30AM	Jun/01 Jobless Claims (k)	229K	220K	219K
<b>Friday, Jun 07</b>				
8:30AM	May Non Farm Payrolls	272K	185K	175K
8:30AM	May Unemployment rate mm (%)	4%	3.9%	3.9%
10:00AM	Apr Wholesale inventories mm (%)	0.1%	0.2%	-0.4%
3:00PM	Apr Consumer credit (bl)	\$6.4B	\$11B	\$6.27B

## Event Importance:

No Stars = Insignificant

☆ Low

★ Moderate

★★ Important

★★★ Very Important

## About Me

I am proud to say that I am one of the top producing mortgage brokers in the country, ranking in the top 20 nationally by Scotsman Guide for each of the past 5-years, the top producing mortgage broker for Utah volume 2019-2023, and the top producing VA mortgage broker in 2024. I have personally closed over 12,000 mortgage loans for \$4 billion in my 22-year career. In 2023, I was ranked #6 nationally by Scotsman Guide Top Mortgage Brokers, closing 400 loans for \$185 million, while guiding my clients through the entire loan process.

Since I began in this industry over 20-year ago, my focus has always been on improving systems and increasing efficiencies to drive down the cost of a mortgage loan for the consumer. I am obsessed with originating mortgage loans and helping consumers achieve their home financing goals in expeditious fashion. I adopt a "do whatever it takes" and "do it now" mentality until the job is done and my clients are completely satisfied.

My customer experience pillars are 1) An Extremely Low Price, 2) Fast Closing Time (~18 day average), 3) Instant Response and 4) Extreme Efficiency. My success in the mortgage field is attributable to my high level of integrity, reliability, efficiency, and obsession with client service. I look forward to helping you with any mortgage questions, and helping you obtain some of the very lowest mortgage rates available in the market.

**Brian Cooke**

