



## Brian Cooke

Co-Founder | Executive Vice President - Sales,  
SunnyHill Financial  
NMLS # 17866  
600 California St Suite 12-032 San Francisco, CA 94108

Mobile: 650-678-0283  
bcooke@sunnyhillfinancial.com  
[View My Website](#)

## Fed Surprisingly Calm on Inflation Risk; Home Sales Improve

This week's main event was Wednesday's Fed announcement, or more specifically, the dot plot.

What's a dot plot?

4 times a year, the Fed releases its best guess of where the Fed Funds Rate will be in the coming years. One of the market's favorite ways to digest that info is via a dot plot that the Fed publishes. It shows projections from each Fed member as a single dot.

These projections don't determine where rates ultimately end up, but they do make the road bumpy or smooth. Since a rate cut was wholly out of the question at this meeting, markets were eager to see how recent inflation surprises changed the Fed's outlook. Turns out, not much!

The following is a combined version of this week's newly released dot plot with the new dots in blue and the last set of dots (from December) in red. Notice that the median Fed member still sees the same rate level at the end of 2024, just that there are fewer members who see anything lower. Also notable is the absence of any major changes in the longer run viewpoints.

## National Average Mortgage Rates



### Mortgage News Daily

	Rate	Change	Points
30 Yr. Fixed	6.86%	-0.05	0.00
15 Yr. Fixed	6.31%	-0.02	0.00
30 Yr. FHA	6.32%	-0.06	0.00
30 Yr. Jumbo	7.04%	-0.03	0.00
5/1 ARM	6.53%	-0.02	0.00

### Freddie Mac

	Rate	Change	Points
30 Yr. Fixed	6.78%	-0.08	0.00
15 Yr. Fixed	6.07%	-0.09	0.00

Rates as of: 7/26

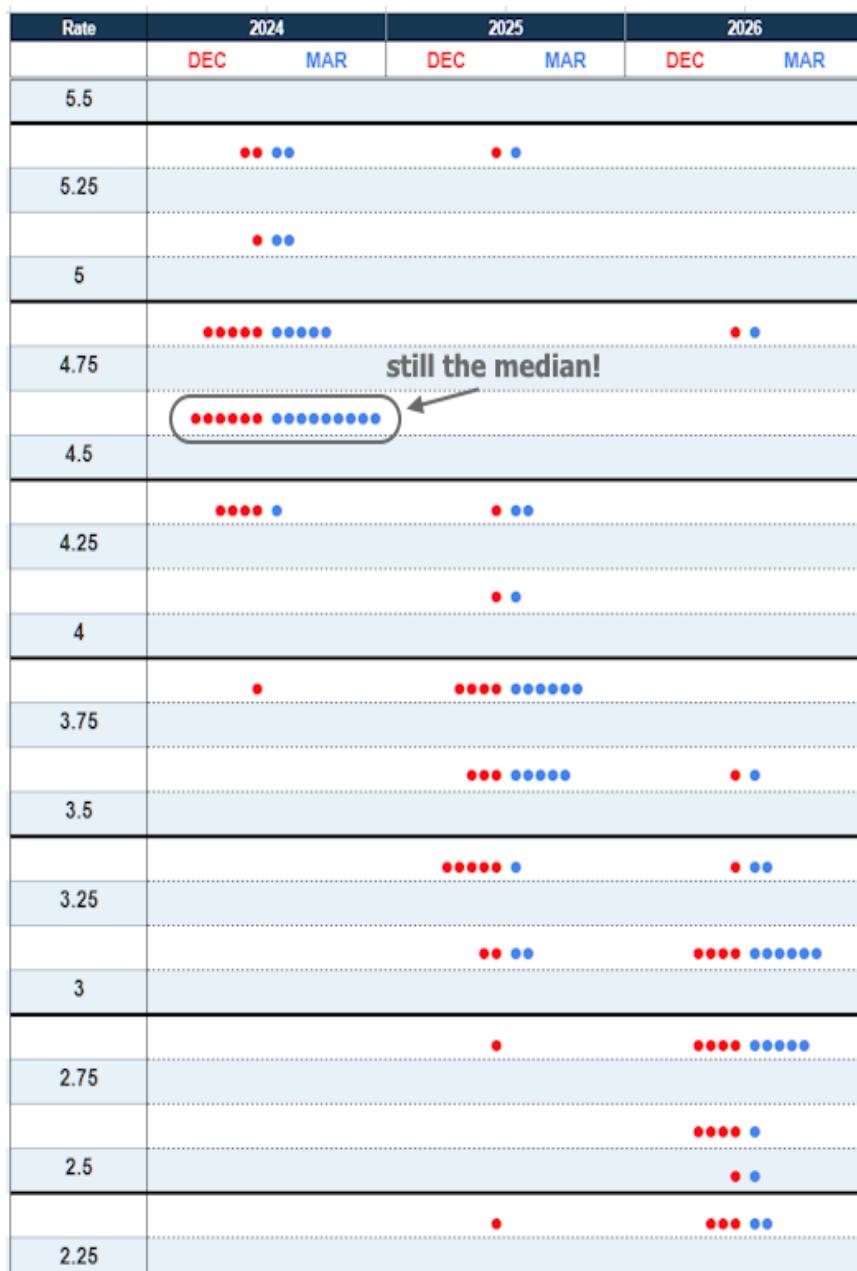
## Market Data

	Price / Yield	Change
MBS UMBS 5.5	99.68	+0.27
MBS GNMA 5.5	99.98	+0.13
10 YR Treasury	4.1958	-0.0474
30 YR Treasury	4.4523	-0.0305

Pricing as of: 7/26 5:59PM EST

## Recent Housing Data

	Value	Change
Mortgage Apps	Jul 10	-0.19%
Building Permits	Mar	-3.95%
Housing Starts	Mar	-13.15%
New Home Sales	Mar	+4.68%
Pending Home Sales	Feb	+1.75%
Existing Home Sales	Feb	-0.75%
Builder Confidence	Mar	+6.25%

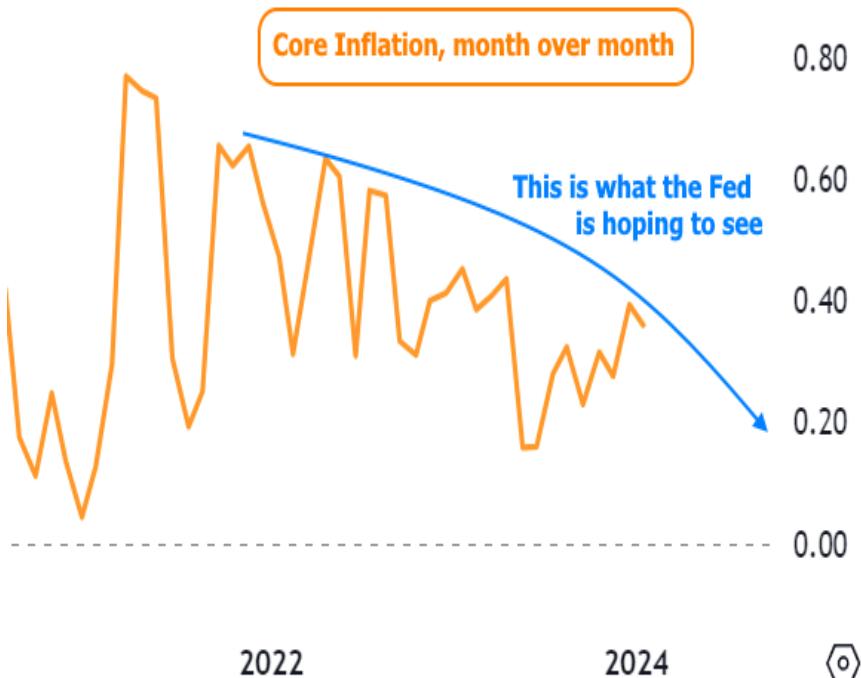


Both stocks and bonds approved.



In the press conference that followed, Fed Chair Powell reiterated the potential that the last 2 months of inflation data stand a good chance to be outliers due to strange seasonal distortions that can't always be accounted for by the seasonal adjustments that typically smooth out the data. This refers to a concept known as residual seasonality, which is a real thing that could be a factor in this case.

Powell and the Fed could also be wrong and inflation could be more persistent than they expect. Rather than following the blue line in the chart below, inflation could stay sideways at current levels. In that case, the Fed would have a hard time justifying rate cuts until inflation began falling again.



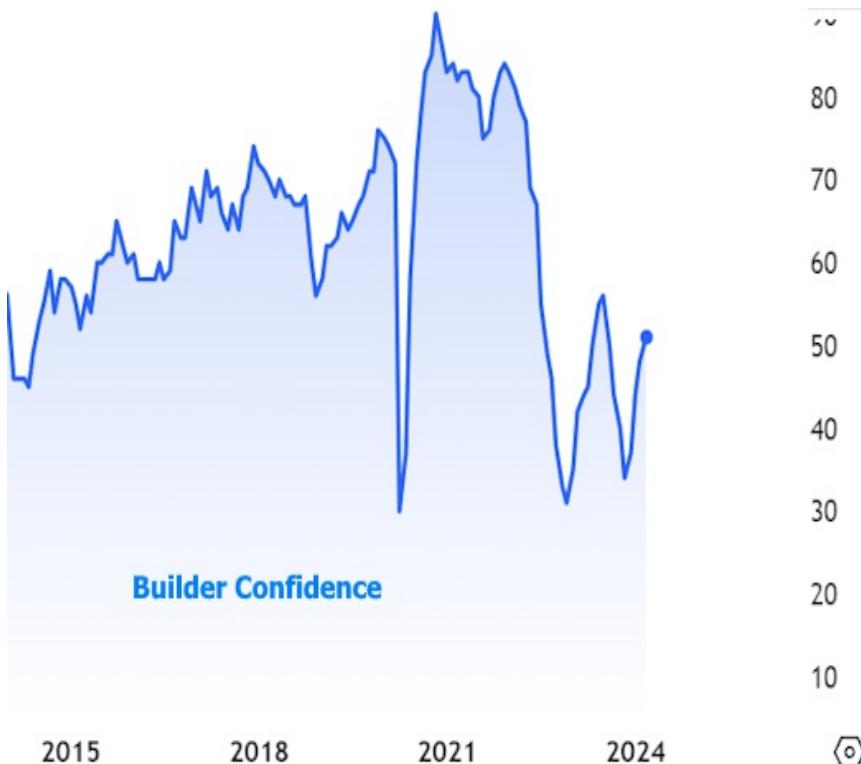
All of the above having been said, it's important to reiterate that the trajectory of rates will ultimately be determined by the economy and the data. The Fed's interpretation of those things simply creates faster/slower movement in the direction of the bigger-picture trend.

Inflation data is the most important, but other data matters too. There wasn't much by way of big ticket data this week, but a somewhat important update on the labor market showed continuing jobless claims remaining at their lowest levels since October. All this after several recent weeks near long-term highs.



In general, the higher the level of jobless claims, the better it would be for rates.

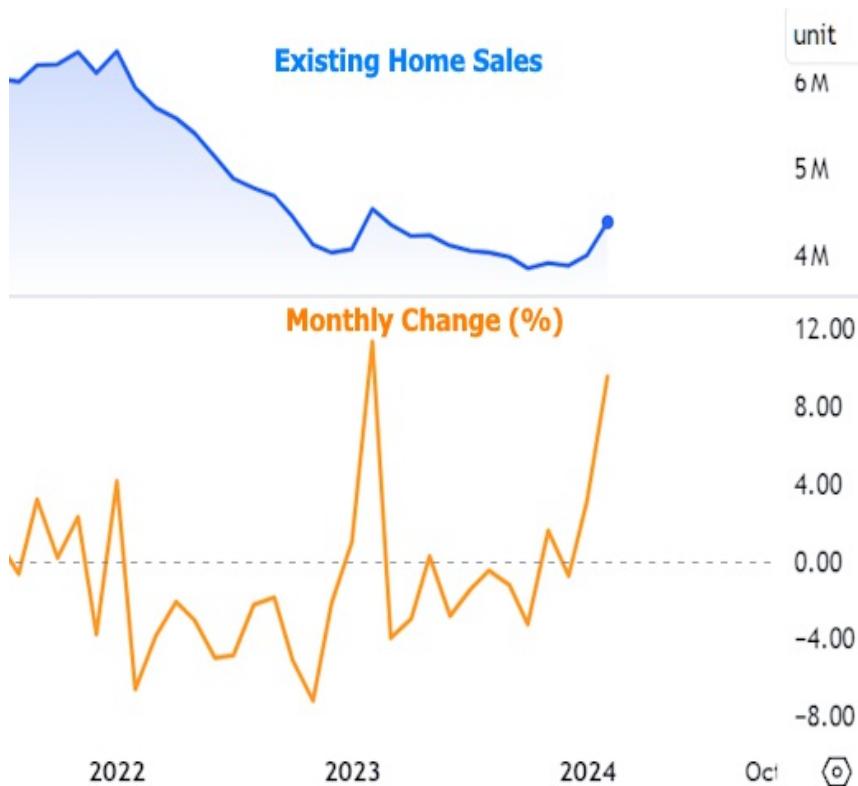
In housing-specific economic data, it was a pretty good week. Builder confidence continued to improve, despite being in generally low territory.



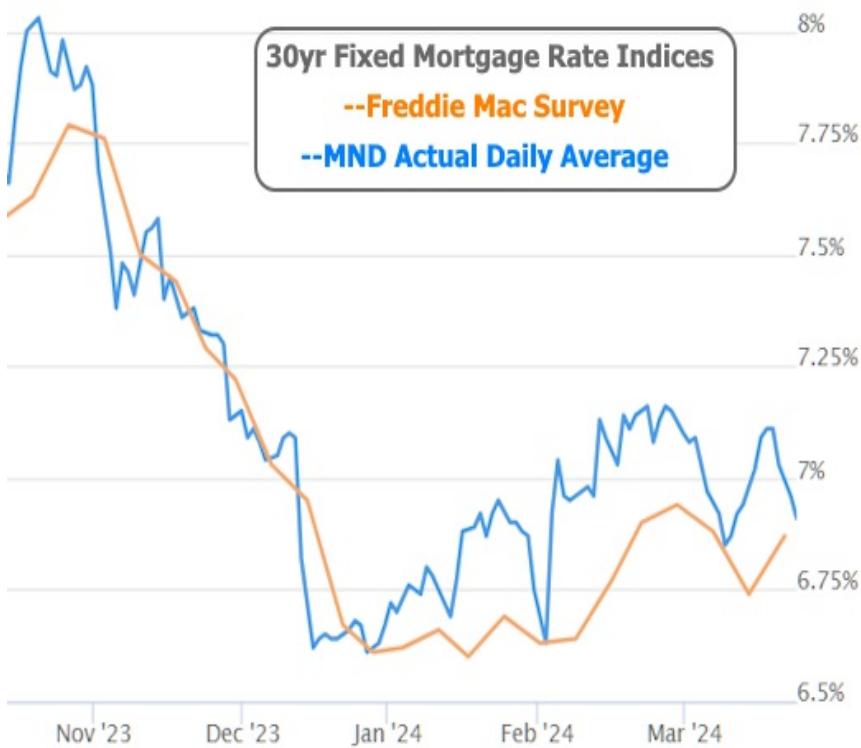
This goes hand in hand with ongoing stability in the residential construction market where Housing Starts beat forecasts to move back above an annual pace of 1.5 million.



There was even good news for Existing Home Sales, which finally moved back above a pace of 4 million for the first time in months. It was also the best monthly gain in a year and the 2nd best month since 2020.



All this despite mortgage rates having a tougher time in February. As for more timely movement, this week saw a nice little drop. Note: multiple news articles mentioned "higher mortgage rates" this week, but that is based on stale numbers from Freddie Mac's weekly survey. Actual daily rates are indeed lower than last week.



From here, the market will have to wait until the first week of April for the next round of highly consequential data. In the meantime, next week brings several more housing related reports as well as a bond market closure for Good Friday.

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## Recent Economic Data

Date	Event	Actual	Forecast	Prior
<b>Monday, Mar 18</b>				
10:00AM	Mar NAHB housing market indx	51	48	48
<b>Tuesday, Mar 19</b>				
8:30AM	Feb Building permits: number (ml)	1.518M	1.495M	1.489M
8:30AM	Feb Housing starts number mm (ml)	1.521M	1.425M	1.331M
<b>Wednesday, Mar 20</b>				
7:00AM	Mar/15 MBA Refi Index	468.4		480.3
7:00AM	Mar/15 MBA Purchase Index	146		147.7
2:00PM	FOMC Economic Projections			
2:00PM	Fed Interest Rate Decision	5.5%	5.5%	5.5%
2:30PM	Fed Press Conference			

## Event Importance:

No Stars = Insignificant

★ Low

★★ Moderate

★★★ Important

★★★★ Very Important

Date	Event	Actual	Forecast	Prior
<b>Thursday, Mar 21</b>				
8:30AM	Mar/16 Jobless Claims (k)	210K	215K	209K
8:30AM	Mar/09 Continued Claims (ml)	1807.0K		1811K
9:45AM	Mar S&P Global Services PMI	51.7	52	52.3
9:45AM	Mar S&P Global Manuf. PMI	52.5	51.7	52.2
10:00AM	Feb Existing home sales (ml)	4.38M	3.94M	4M
<b>Monday, Mar 25</b>				
10:00AM	Feb New Home Sales (ml)	0.662M	0.675M	0.661M
<b>Tuesday, Mar 26</b>				
8:30AM	Feb Durable goods (%)	1.4%	1.1%	-6.1%
9:00AM	Jan FHFA Home Prices y/y (%)	6.3%		6.6%
9:00AM	Jan Case Shiller Home Prices-20 y/y (%)	6.6%	6.7%	6.1%
10:00AM	Mar CB Consumer Confidence (%)	104.7	107	106.7
<b>Thursday, Mar 28</b>				
8:30AM	Q4 GDP (%)	3.4%	3.2%	4.9%
10:00AM	Mar Consumer Sentiment (ip)	79.4	76.5	76.9
<b>Friday, Mar 29</b>				
8:30AM	Feb Core PCE Inflation (y/y) (%)	2.8%	2.8%	2.8%
8:30AM	Feb Core PCE (m/m) (%)	0.3%	0.3%	0.4%

## About Me

I am proud to say that I am one of the top producing mortgage brokers in the country, ranking in the top 20 nationally by Scotsman Guide for each of the past 5-years, the top producing mortgage broker for Utah volume 2019-2023, and the top producing VA mortgage broker in 2024. I have personally closed over 12,000 mortgage loans for \$4 billion in my 22-year career. In 2023, I was ranked #6 nationally by Scotsman Guide Top Mortgage Brokers, closing 400 loans for \$185 million, while guiding my clients through the entire loan process.

Since I began in this industry over 20-year ago, my focus has always been on improving systems and increasing efficiencies to drive down the cost of a mortgage loan for the consumer. I am obsessed with originating mortgage loans and helping consumers achieve their home financing goals in expeditious fashion. I adopt a "do whatever it takes" and "do it now" mentality until the job is done and my clients are completely satisfied.

My customer experience pillars are 1) An Extremely Low Price, 2) Fast Closing Time (~18 day average), 3) Instant Response and 4) Extreme Efficiency. My success in the mortgage field is attributable to my high level of integrity, reliability, efficiency, and obsession with client service. I look forward to helping you with any mortgage questions, and helping you obtain some of the very lowest mortgage rates available in the market.

Brian Cooke 