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Mortgage Rates Head Back Toward Long-Term Lows

Mortgage rates are starting the new week off on a stronger note after concerns over coronavirus impacts moved markets over the weekend. While coronavirus won't spell the end of humanity, it will undoubtedly have an impact on global commerce. This was reinforced over the weekend as Apple warned that sales would be impacted. That's a fairly high profile endorsement of fears that skeptics had been downplaying for weeks.

When investors account for a slower global economy or even something as simple as "uncertainty," we generally see less of a willingness to buy stocks accompanied by increased demand for bonds. As demand for bonds increases, bond prices rise and bond yields fall. Bond yields are tantamount to "interest rates."

While the coronavirus epidemic may fall out of the spotlight in the coming weeks, the economic impacts will be felt for months to come. Interest rates will continue enjoying more reasons than normal to remain low if the data is weak.

Today's Most Prevalent Rates For Top Tier Scenarios

- 30YR FIXED 3.375 3.5%
- FHA/VA -3.25%
- 15 YEAR FIXED 3.125-3.25%
- 5 YEAR ARMS 3.25-3.75% depending on the lender

Ongoing Lock/Float Considerations

- 2019 was the best year for mortgage rates since 2011. Big, long-lasting improvements such as this one are increasingly susceptible to bounces/corrections
- Fed policy and the US/China trade war have been key players (and more recently, the coronavirus outbreak). Major updates on either front could cause a volatile reaction in rates.
- The Fed and the bond market (which dictates rates) will be watching
 economic data closely, both at home and abroad, as well as updates on
 other factors like trade and viral epidemics. The stronger the data the

National Average Mortgage Rates



| | Rate | Change | Points |
|------------------|-----------|--------|--------|
| Mortgage News | Daily | | |
| 30 Yr. Fixed | 7.41% | -0.09 | 0.00 |
| 15 Yr. Fixed | 6.83% | -0.06 | 0.00 |
| 30 Yr. FHA | 6.87% | -0.08 | 0.00 |
| 30 Yr. Jumbo | 7.60% | -0.04 | 0.00 |
| 5/1 ARM | 7.37% | -0.03 | 0.00 |
| Freddie Mac | | | |
| 30 Yr. Fixed | 6.88% | -0.56 | 0.00 |
| 15 Yr. Fixed | 6.16% | -0.60 | 0.00 |
| Mortgage Banke | rs Assoc. | | |
| 30 Yr. Fixed | 7.01% | +0.10 | 0.59 |
| 15 Yr. Fixed | 6.46% | +0.11 | 0.60 |
| 30 Yr. FHA | 6.80% | +0.06 | 0.93 |
| 30 Yr. Jumbo | 7.13% | +0.07 | 0.56 |
| 5/1 ARM | 6.41% | +0.04 | 0.67 |
| Datas as of 1/17 | | | |

Rates as of: 4/17

MBS and Treasury Market Data

| | Price / Yield | Change |
|----------------------|---------------|---------|
| MBS UMBS 6.0 | 99.52 | -0.07 |
| MBS GNMA 6.0 | 100.19 | +0.03 |
| 10 YR Treasury | 4.6059 | +0.0165 |
| 30 YR Treasury | 4.7100 | +0.0067 |
| D:: (4/400 404 AFST | | |

Pricing as of: 4/18 9:18AM EST

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The interest rates provided in this newsletter are national averages from independent data sources. Rate/APR terms may differ from those listed above based on the creditworthiness of the borrower. All information provided "as is" for informational purposes only, not intended for trading purposes or financial advice.

more rates could rise, while weaker data will lead to new long-term lows.

• Rates discussed refer to the most frequently-quoted, conforming, conventional 30yr fixed rate for top tier borrowers among average to well-priced lenders. The rates generally assume little-to-no origination or discount except as noted when applicable. Rates appearing on this page are "effective rates" that take day-to-day changes in upfront costs into consideration.

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