US Housing Market Weekly



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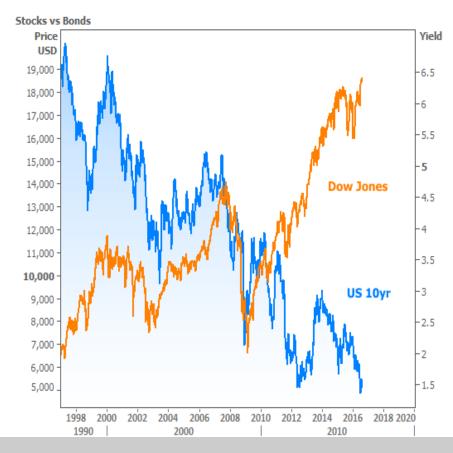
A More Realistic View of Stocks, Oil, and Interest Rates

Interest rates managed to find their footing this week after being pushed higher by last Friday's strong jobs report. That leaves them in the **same sideways range** that has persisted for weeks.

The longer these narrow ranges persist, the more speculation we see on the part of financial media about larger-than-average movements in either direction. All too often, the analysis starts and stops with **Stocks and Oil**.

For instance, if rates happen to move higher somewhat abruptly, financial media is quick to blame stocks and oil, provided that stocks and oil are also moving higher. **Unfortunately**, this relationship is **short-term** at best, and completely **irrelevant** at worst.

Yes, I just said the notion of stocks and oil prices correlating with interest rates could be irrelevant. If that sounds **blasphemous** to you, consider the following 2 charts showing the long term (**lack of**) correlation.



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National Average Mortgage Rates



Mortgage News Daily

| inor tgage inews i | Jany | | |
|--------------------|-------|-------|------|
| 30 Yr. Fixed | 7.44% | +0.01 | 0.00 |
| 15 Yr. Fixed | 6.85% | +0.01 | 0.00 |
| 30 Yr. FHA | 6.92% | +0.02 | 0.00 |
| 30 Yr. Jumbo | 7.62% | 0.00 | 0.00 |
| 5/1 ARM | 7.41% | +0.01 | 0.00 |
| Freddie Mac | | | |
| 30 Yr. Fixed | 7.10% | -0.34 | 0.00 |
| 15 Yr. Fixed | 6.39% | -0.37 | 0.00 |
| Rates as of: 4/19 | | | |

Market Data

| | Price / Yield | Change |
|--------------------------------|---------------|---------|
| MBS UMBS 6.0 | 99.32 | +0.02 |
| MBS GNMA 6.0 | 100.08 | +0.02 |
| 10 YR Treasury | 4.6222 | -0.0043 |
| 30 YR Treasury | 4.7101 | -0.0217 |
| Pricing as of: 4/19 5:04PM EST | | |

Recent Housing Data

| | | Value | Change |
|-------------------------|--------|-------|---------|
| Mortgage Apps | Apr 17 | 202.1 | +3.27% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Feb | 662K | +0.15% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

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If it looks like rates and stocks have moved in exactly the opposite direction since 2009, **it's because they have!** The correlation with oil is slightly more defensible, but still far from relevant in the short term. It's currently receiving extra attention due to the massive drop in 2014, persistent weakness since then, and fear that prices will continue to fall.

Some would argue that low oil prices mean lower inflation (goods cost less to ship), thus preventing the Fed from hiking. Although this is an imperfect conclusion when it comes to short-term cause and effect, it gets us **much closer** to the heart of the matter, because it addresses market movement in the context of the Fed.

Two things and two things only are responsible for the big-picture move lower in rates: **global growth concerns** and the actions taken by **central banks** (like the Fed) to address them. The 10yr bond yields of the countries with the world's biggest and most active central banks tell the story:

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It's this big picture correlation--this global race to the lowest rates--that drives the long term trend lower. Short term trends toward higher rates are merely a **necessary byproduct** of the larger-scale downtrend. Sometimes, these moves higher in rates will line up with moves higher in oil and stocks, but it's central banks that will ultimately set the tone.

To that end, we have a bit of a lull between now and the next major dose of information from the Fed. The Jackson Hole symposium coming up at the end of the month is often viewed as a venue for **more candid communication** from the Fed. Markets are waiting to see if Yellen will give any solid clues about a Fed rate hike before the end of the year. The stronger that possibility becomes, the more of a pullback we could see in rates--especially if European and Japanese rates end up taking a break from their recent push to all-time lows.

Housing-Specific News

While some might see it as a **sensational** story with the goal of indirect advertising, there's no question that a Redfin article got people talking this week. The gist is that "lots of people don't pay full pop for real estate commissions." Oh and by the way, Redfin doesn't charge sellers full pop.

Two separate reports came out regarding improvements in **distress/delinquency**--one from CoreLogic and one from the Mortgage Bankers Association.

In separate news, the MBA pointed out a surge in refi apps--especially for government loans, and a normal seasonal stall in New Home Sales.

Fannie Mae took a deep dive on examining millennial homeownership patterns.

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Freddie Mac took a different approach, pointing out the marketing opportunity surrounding **people who actually have homes and money:** good old baby boomers.

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-----------|---|--------|----------|--------|
| Tuesday, | Aug 09 | | | |
| 10:00AM | Jun Wholesale inventories mm (%) | +0.3 | 0.0 | 0.0 |
| 1:00PM | 3-Yr Note Auction (bl) | 24 | | |
| Wedneso | day, Aug 10 | | | |
| 12:00AM | Roll Date - Fannie Mae 30YR, Freddie Mac 30YR | | | |
| 7:00AM | w/e Mortgage Market Index | 564.0 | | 526.8 |
| Thursday | /, Aug 11 | | | |
| 8:30AM | Jul Import prices mm (%) | +0.1 | -0.3 | 0.2 |
| 8:30AM | Jul Export prices mm (%) | +0.2 | 0.0 | 0.8 |
| 8:30AM | w/e Initial Jobless Claims (k) | 266 | 265 | 269 |
| Friday, A | ug 12 | | | |
| 8:30AM | Jul Retail sales mm (%) | 0.0 | 0.4 | 0.6 |
| Monday, | Aug 15 | | | |
| 8:30AM | Aug NY Fed manufacturing | -4.21 | 2.50 | 0.55 |
| 10:00AM | Aug NAHB housing market indx | 60 | 60 | 59 |
| Tuesday, | Aug 16 | | | |
| 8:30AM | Jul Housing starts number mm (ml) | 1.211 | 1.180 | 1.189 |
| 8:30AM | Jul Core CPI index, sa | 247.71 | | 247.50 |
| 8:30AM | Jul CPI mm, sa (%) | 0.0 | 0.0 | 0.2 |
| 8:30AM | Jul Building permits: number (ml) | 1.152 | 1.160 | 1.153 |
| 9:15AM | Jul Industrial output mm (%) | +0.7 | 0.3 | 0.6 |
| 9:15AM | Jul Capacity utilization mm (%) | 75.9 | 75.6 | 75.4 |
| Wedneso | lay, Aug 17 | | | |
| 12:00AM | Roll Date - Ginnie Mae 30YR | | | |
| Thursday | /, Aug 18 | | | |
| 8:30AM | Aug Philly Fed Business Index | 2.0 | 2.0 | -2.9 |
| Wedneso | lay, Oct 12 | | | |
| 1:00PM | 10-yr Note Auction (bl) | 20 | | |
| Thursday | v, Oct 13 | | | |
| 1:00PM | 30-Yr Bond Auction (bl) | 12 | | |

Event Importance:

No Stars = Insignificant

- mportant 📩
- ★★ Very Important

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All Your Mortgage Needs, Professionally Delivered with a Personal Touch

Whether you're a first-time homebuyer hoping to navigate the process of buying a home so that it is a fun and anxiety-free process or a homeowner looking for refinance options that deliver more freedom and flexibility, I can help you analyze your current situation and find money saving options. With expertise in all areas of mortgage and financing, my hope is that once I become your mortgage partner, I'll stay your mortgage partner. With clients from A to Z, files never leave my hands or my desk. From start to finish, every step of the way, my goal is to keep the lines of communication open, provide complete and attentive service, and ensure the most seamless and satisfactory process possible.

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